

UkraineInvest GUIDE:

REBUILDING UKRAINE WITH THE PRIVATE SECTOR









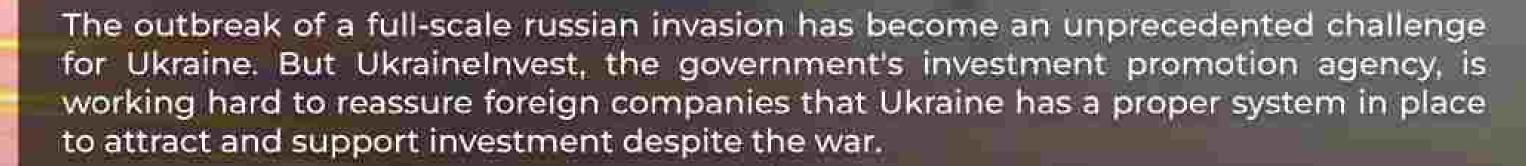




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Ukraine's recovery is based in part on attracting private investment. Ukraine has developed and implemented specific legislation to attract foreign direct investment. Ukrainelnvest provides ongoing advisory, analytical and information support to Ukrainian and foreign companies operating in Ukraine. To date, more than 13 potential investors with projects worth more than USD 2.2 billion have applied to Ukrainelnvest for assistance. Memoranda of Cooperation have already been signed with 11 of them. In addition, 20 potential investment projects worth more than USD 1.8 billion are in the process of being attracted.

We present the Ukrainelnvest Guide, an important source of analytical information for companies doing business or planning to invest in Ukraine, to the government and business community.

UkraineInvest, working with international companies and investors, is proving that the Ukrainian economy is a profitable business case.

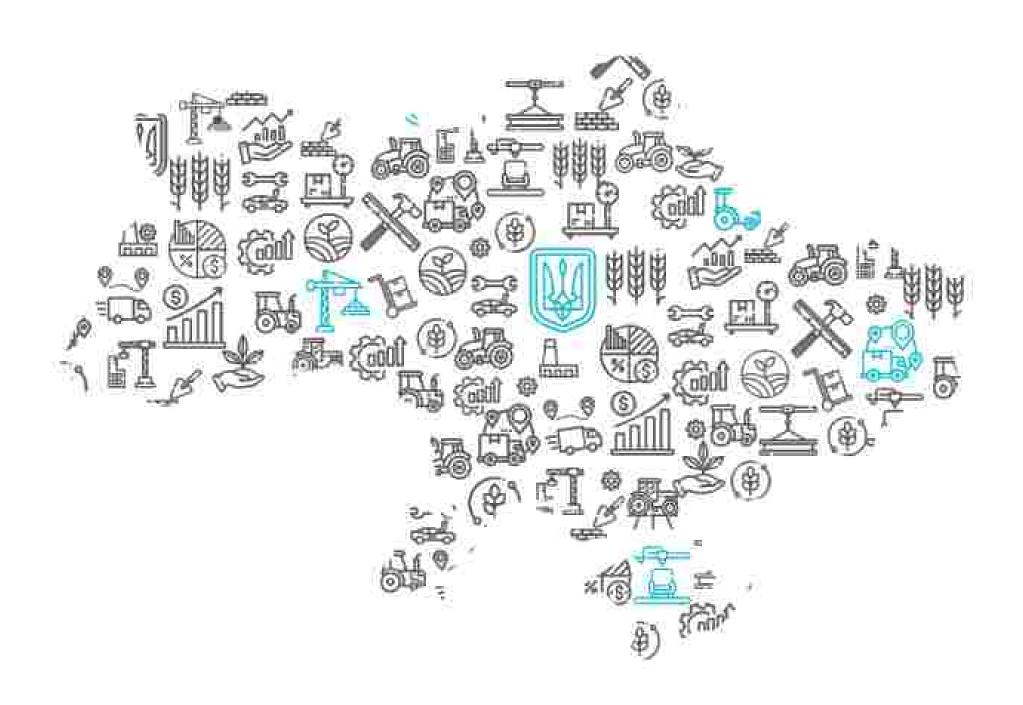
Ukraine has a lot to offer those willing to invest in its recovery. We invite Ukrainian and foreign investors to work together.

Oleksandr Melnychenko

Executive Director of UkraineInvest







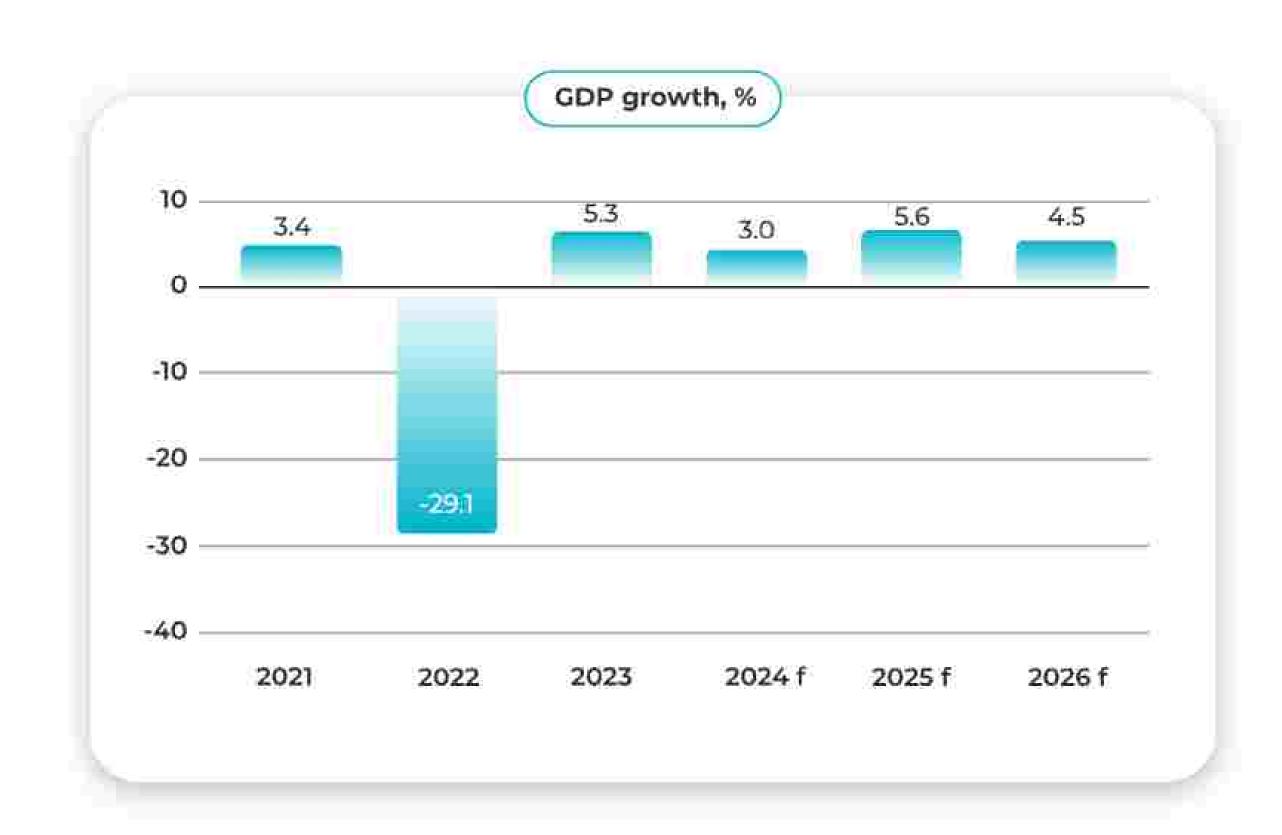
RESILIENT UKRAINE: ECONOMY



GDP growth

Before russia's full-scale invasion of Ukraine, it was estimated that the country's GDP growth rate for 2022 would be 3.4%. However, due to the destruction of infrastructure and economic slowdown caused by the invasion, in 2022 Ukraine had seen a significant decline in its GDP of -29.1%.

The economy continued to recover throughout 2023, as businesses and households were highly adaptable to the war, harvested higher yields, developed alternative export routes, and received large-scale international financing. The economic recovery trend will remain positive in 2024-2026 due to lower security risks, improved consumer and investment sentiment, and the implementation of European integration reforms.





Inflation and exchange rate

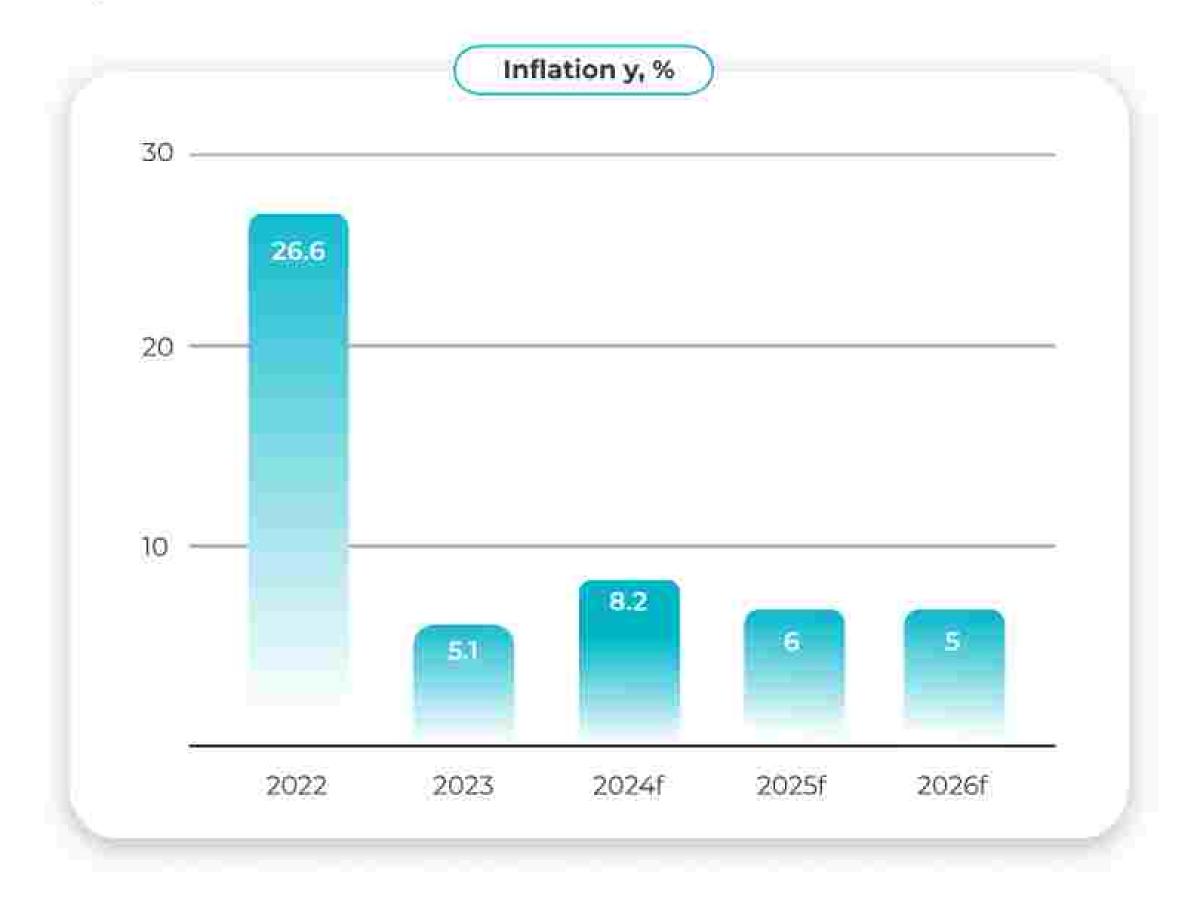
KEY POLICY RATE USD/UAH EXCHANGE RATE

13.5%

MANAGED FLEXIBILITY
REGIME

Since October 3, 2023, the NBU has introduced managed exchange rate flexibility, but continues to maintain its presence in the foreign exchange market and compensate for the structural deficit in the market through market interventions and the use of international reserves, which reached USD 40.5 bln in 2023. The NBU has been able to increase its foreign exchange reserves to USD 40.5 bln with strong support of its partners.

Despite the war and the economic shocks it caused, inflation slowed to 5.1% in 2023. The easing of price pressures was largely driven by (1) bumper harvests in Ukraine, (2) sufficient food supply, (3) lower global energy prices, (4) a moratorium on tariff increases for certain housing and utility services, (5) the NBU's consistent monetary policy and measures to increase the attractiveness of hryvnia assets. Inflation is expected to remain moderate in 2024-2025.



National Bank of Ukraine

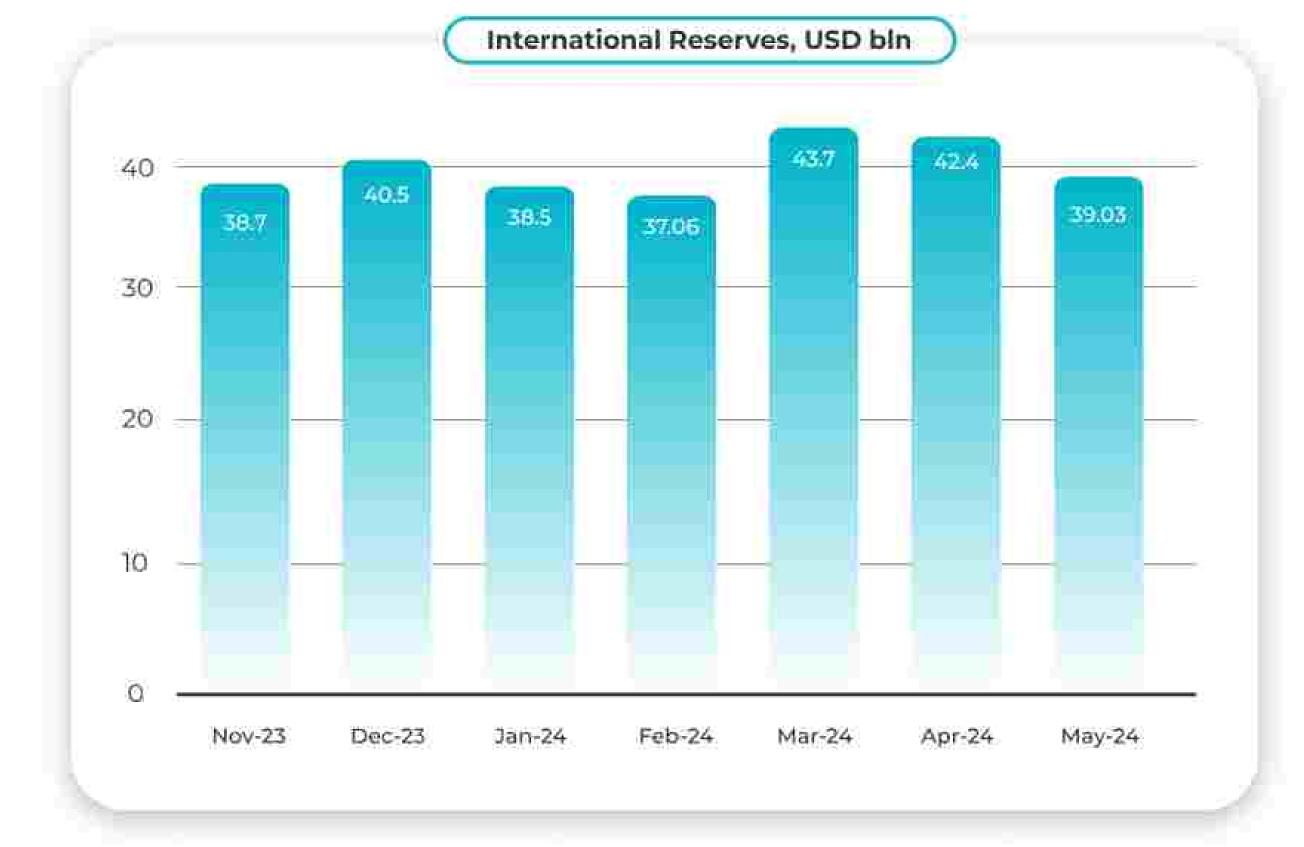


International reserves

In 2022, Ukraine received more than USD 32 billion in aid from partner countries, including more than USD 14 billion in grants. This helped to finance most of the consolidated budget deficit.

In 2023, international reserves reached a record high of **USD 40.5 bln**. This allowed the NBU to finance the government's significant fiscal needs and maintain exchange rate stability. Current international reserves cover 5.4 months of future imports. In 2024, Ukraine is expected to receive about **USD 37 bln** in external loans and other external financing. In 2014, Ukraine is expected to receive about USD 37 bln in external loans and grants.

The current volume of international reserves is sufficient to maintain stability in the foreign exchange market.



As security risks are expected to decline in the coming years, Ukraine will regain the ability to finance its own needs, so official external financing will gradually decline, but this assistance will be sufficient to maintain a sufficient level of international reserves.



Business climate

Ukrainian businesses adapt to the new environment with military and financial support

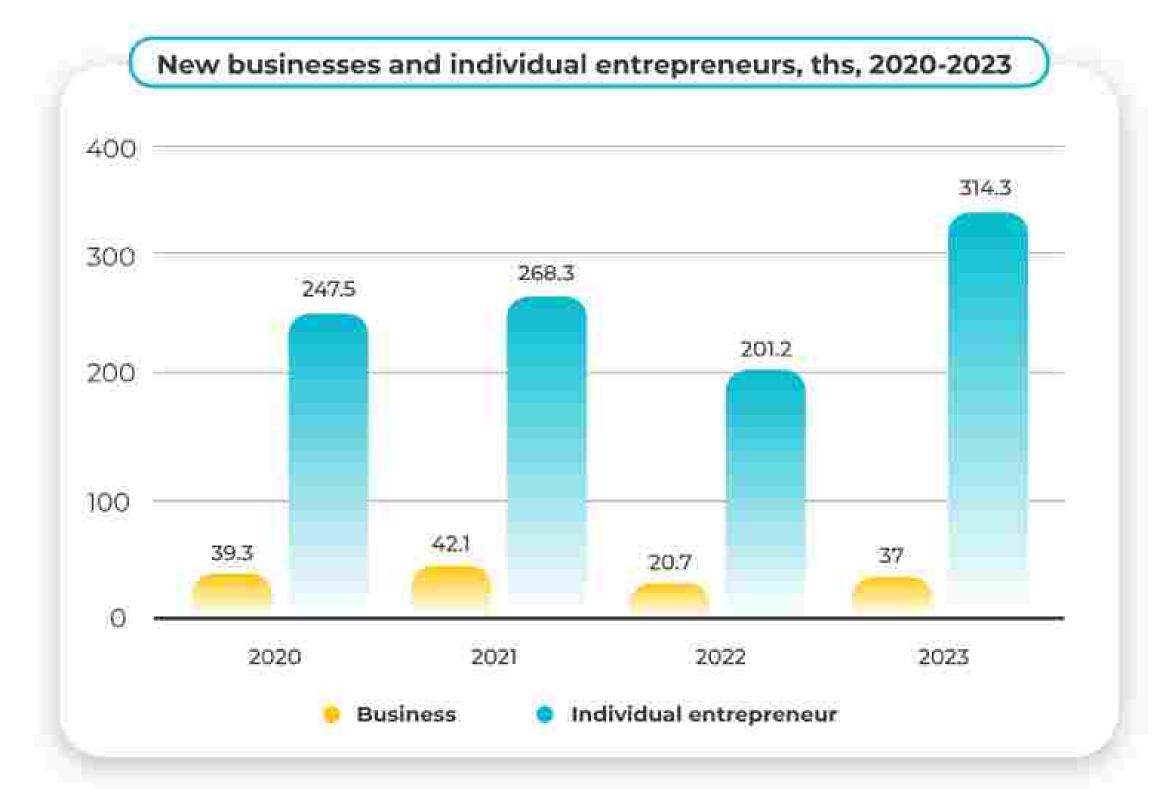
New business opening regions, 2023

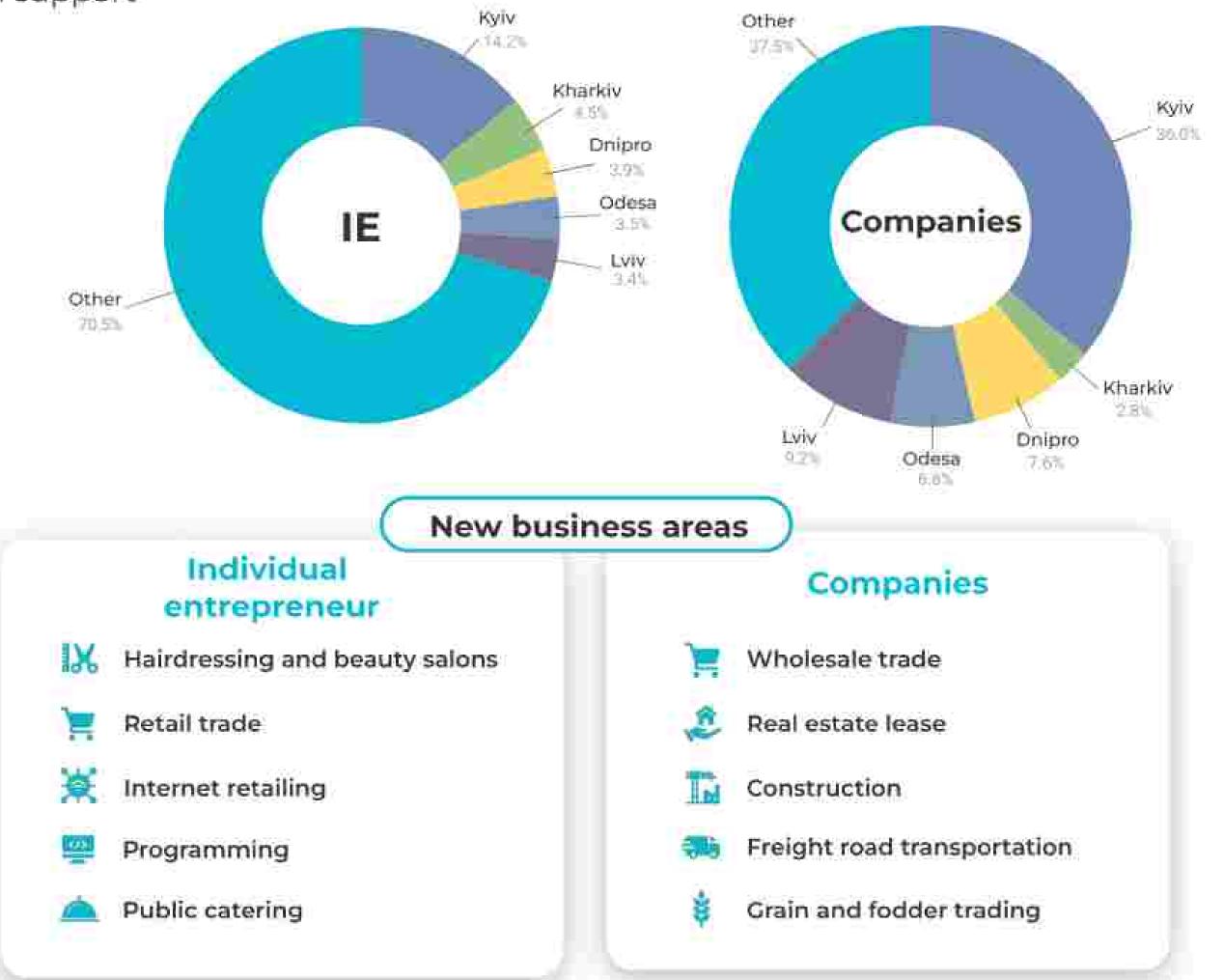
314 392

+60%

KYIV

of new individual entrepreneurs in 2023 activity in opening new companies leader in terms of new business



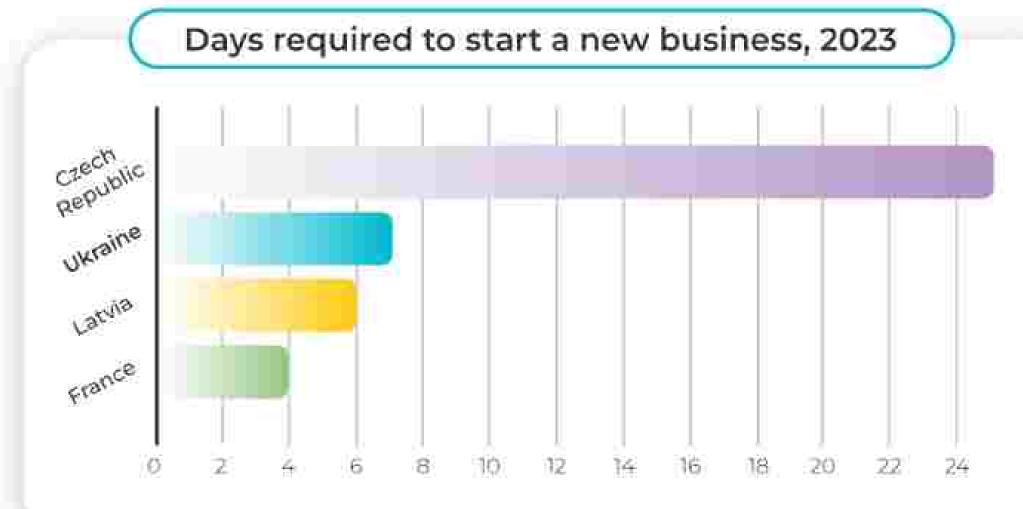


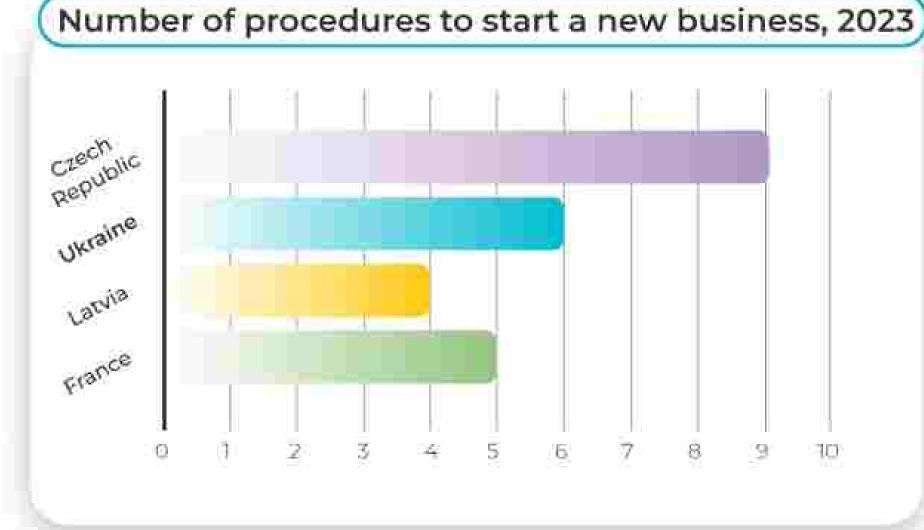
Opendabot

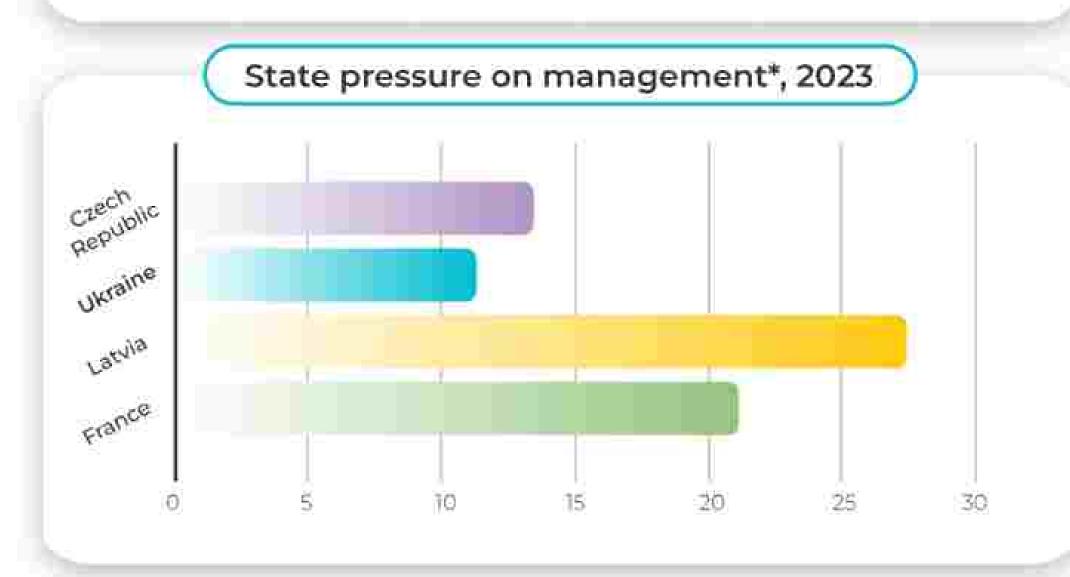


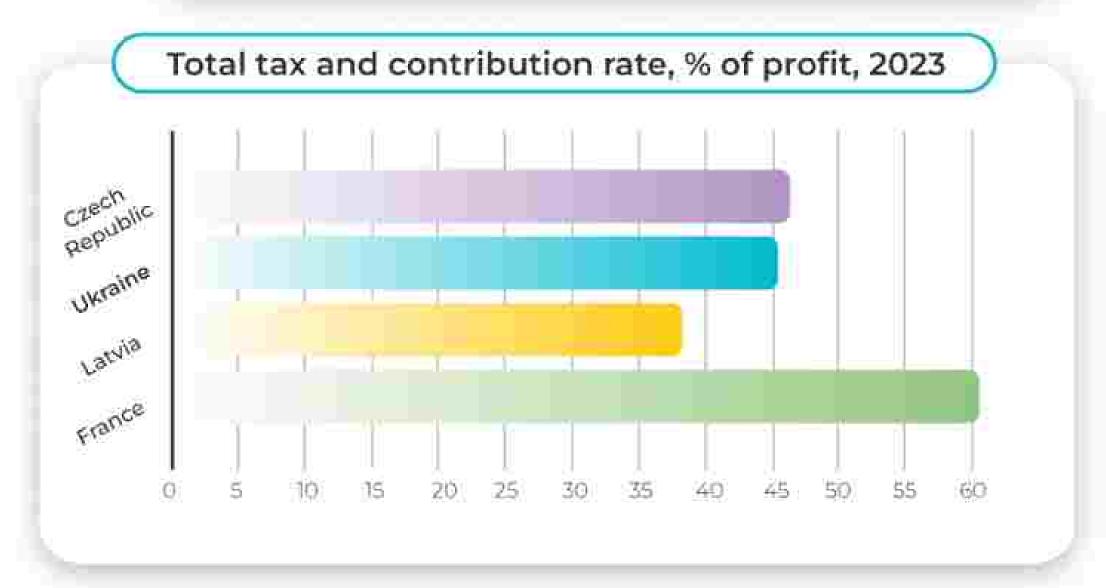
Management

Ukraine's business environment continues to be favorable









^{* -} the share of time spent by managers on meeting the requirements of the state

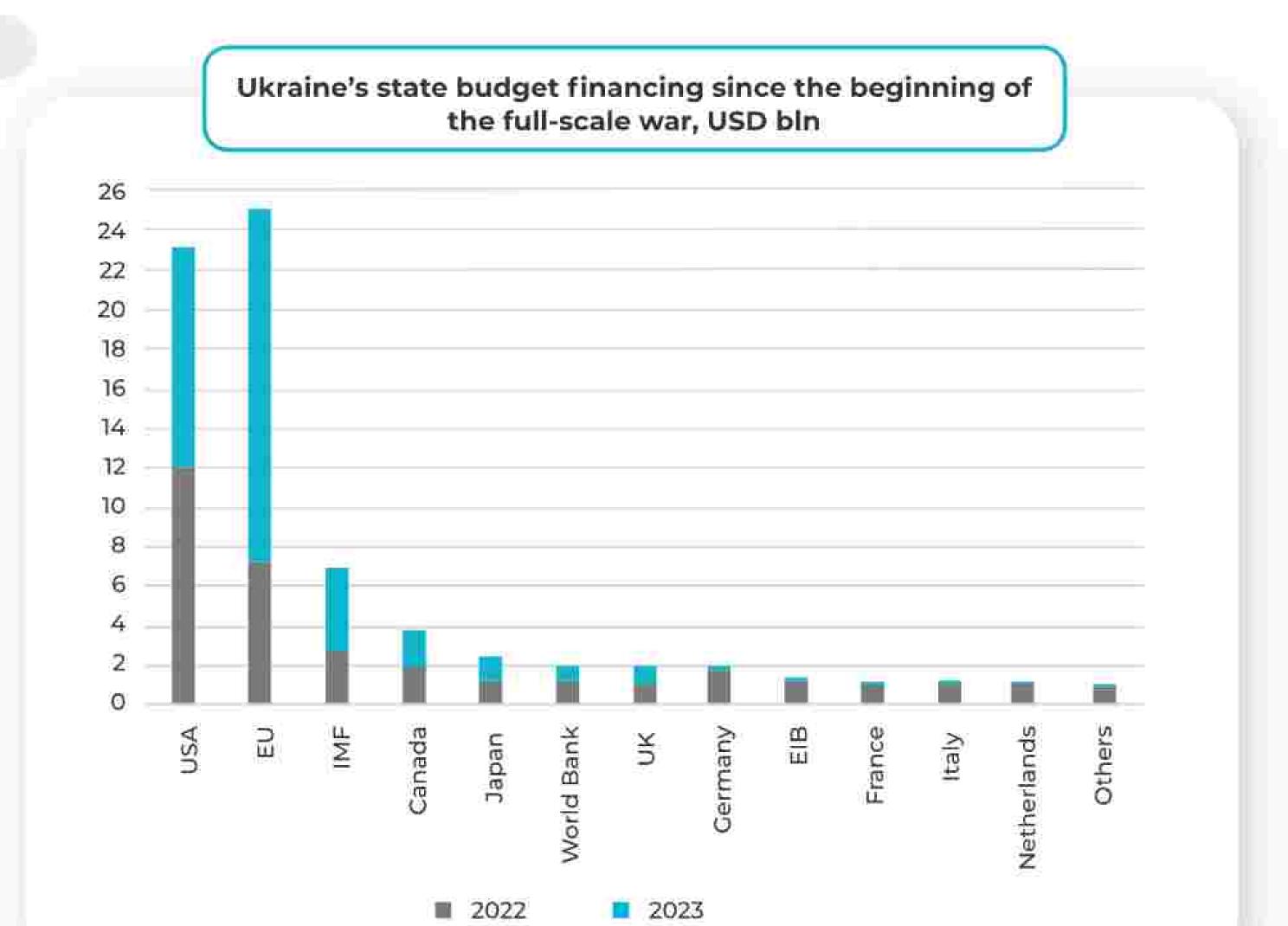


Support from international partners

Since February 2022, Ukraine has received unprecedented external financial support totaling USD 69.5 bln.

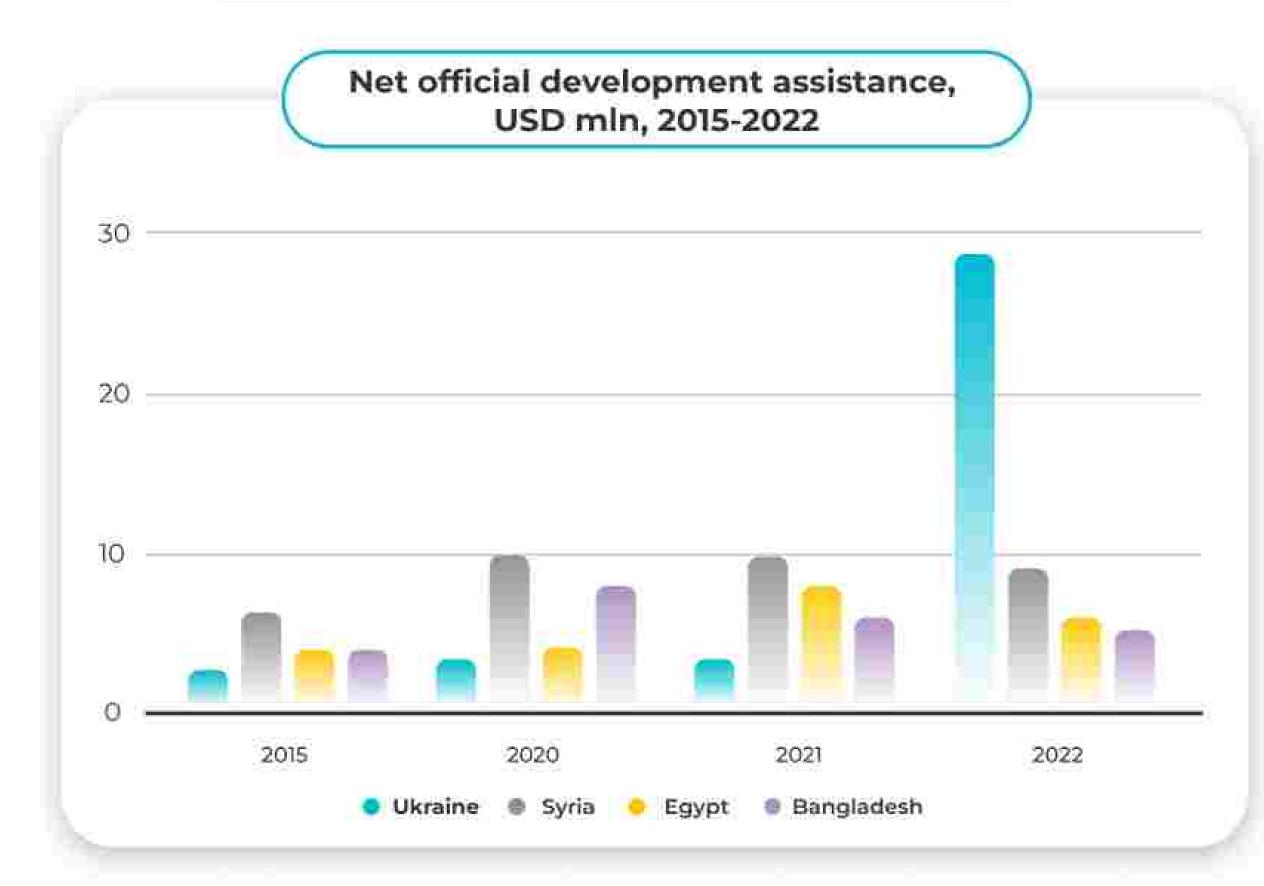
This financial assistance to Ukraine came from 22 countries, the European Union, the World Bank, the European Investment Bank, and the International Monetary Fund.

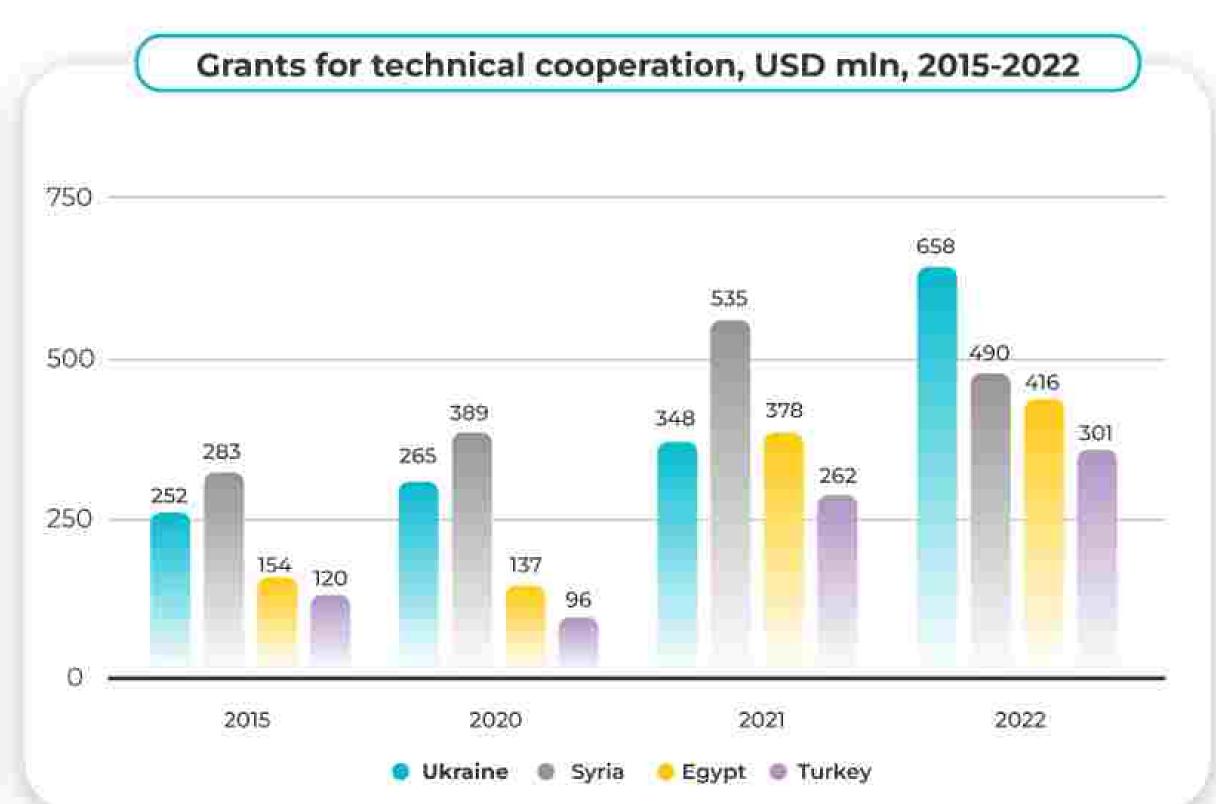
The United States (USD 22.9 billion) and the European Union (USD 25.8 billion) are the largest donors.





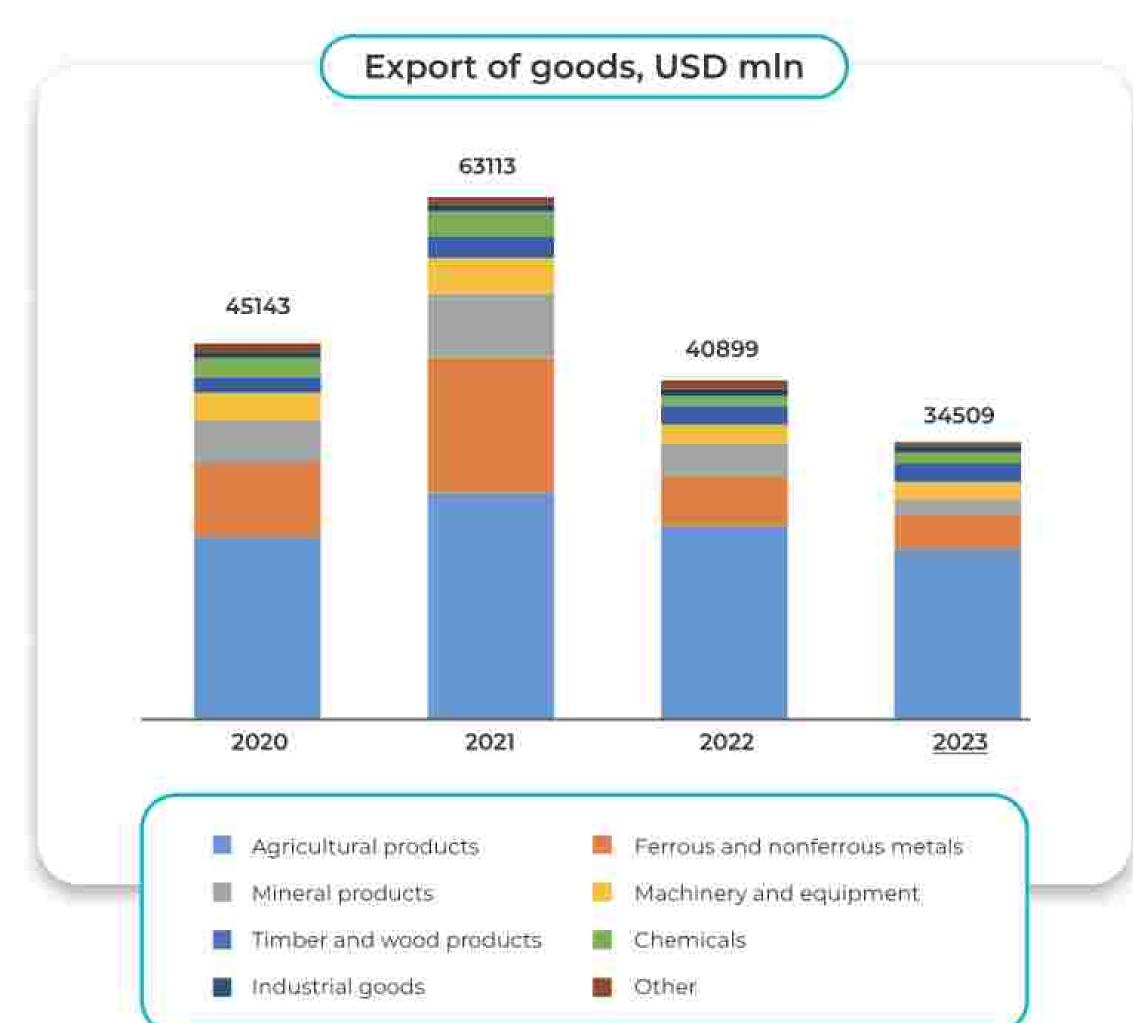
Financial support for development



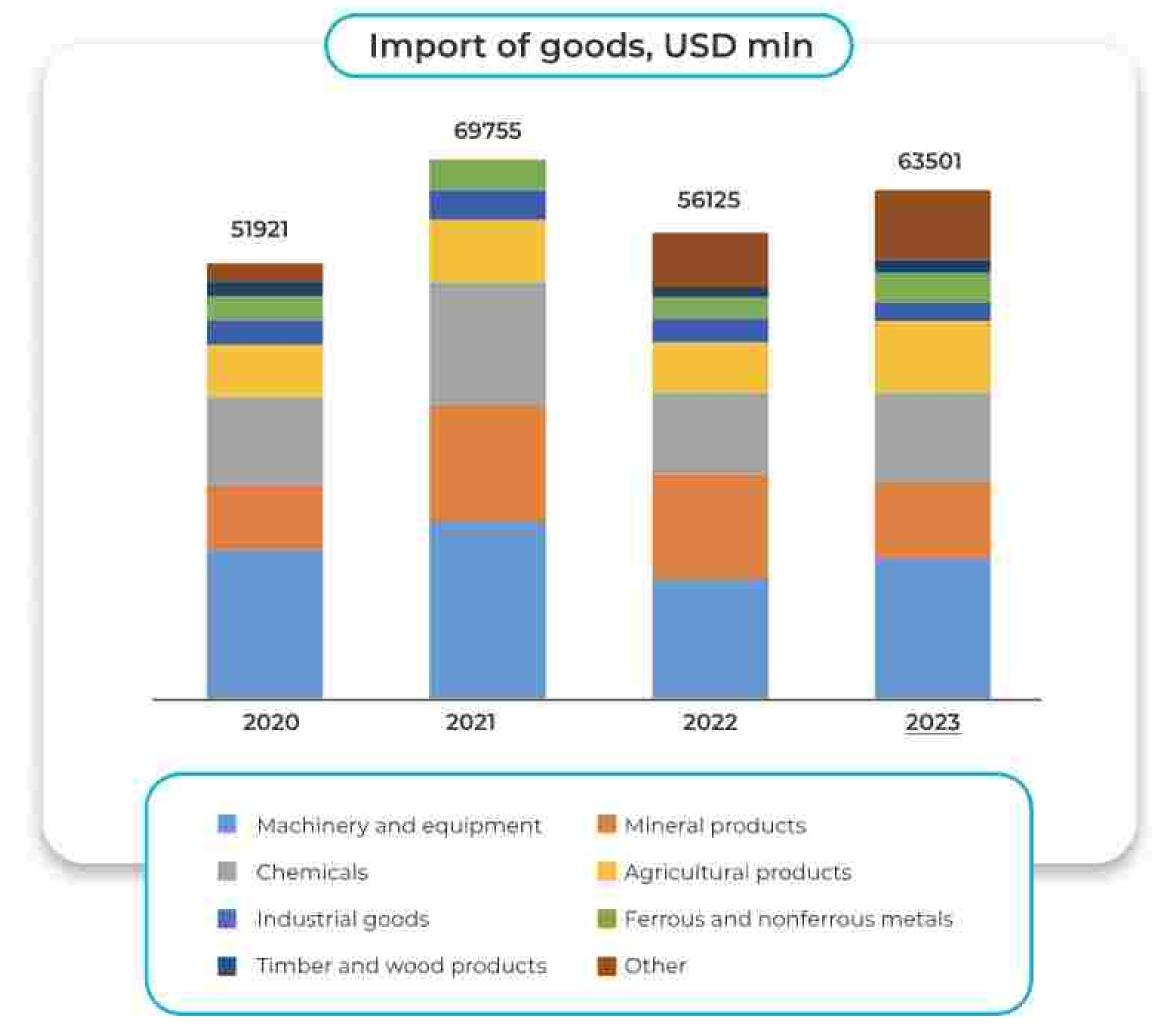


Ukraine is a global leader in terms of official development assistance and technical cooperation grants

Trade balance



Ukraine gradually began to regain its position in international markets in 2023. The recovery in domestic demand and the growing need for goods to ensure the country's defense capabilities were accompanied by a dynamic growth in imports. A significant number of destroyed production facilities are holding back export growth potential. This resulted in the continued negative contribution of net exports to GDP growth



National Bank of Ukraine

Ukraine Invest

External trade routes



In 2022-2023, the role of roads and railways was increased by necessity



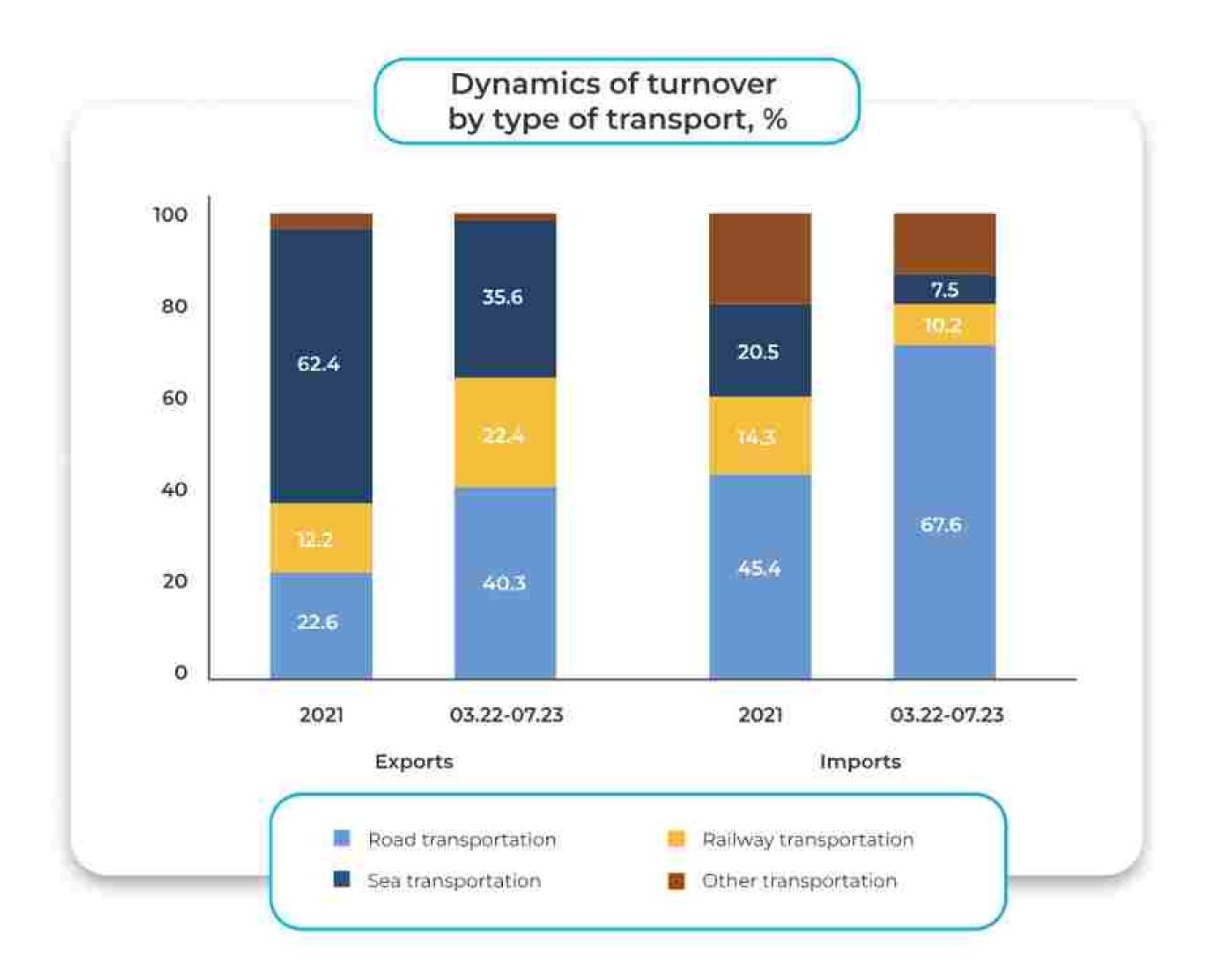
In August 2023, the Armed Forces of Ukraine managed to open a new sea route through the Black Sea for merchant ships and expand the range of goods compared to the grain corridor, which ceased to function



Ukraine is actively developing alternative supply routes, with the support of international partners

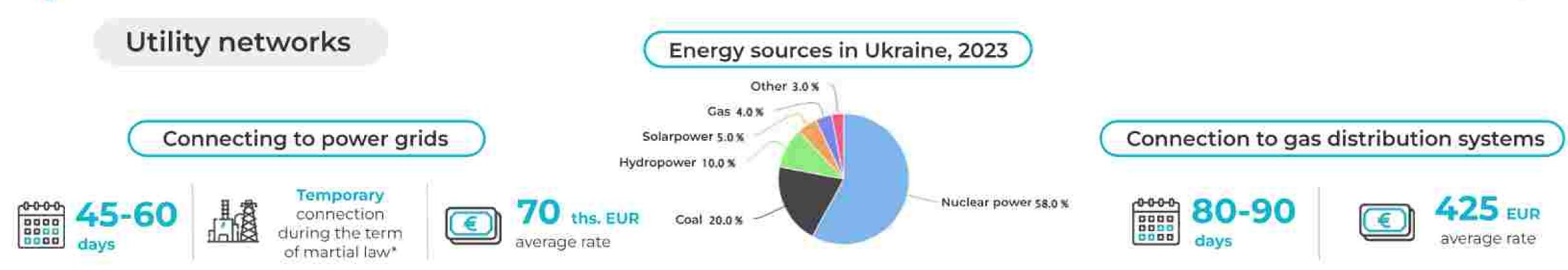


The available capacity will be enough to export the 2023-2024 harvest and gradually return to other traditional markets

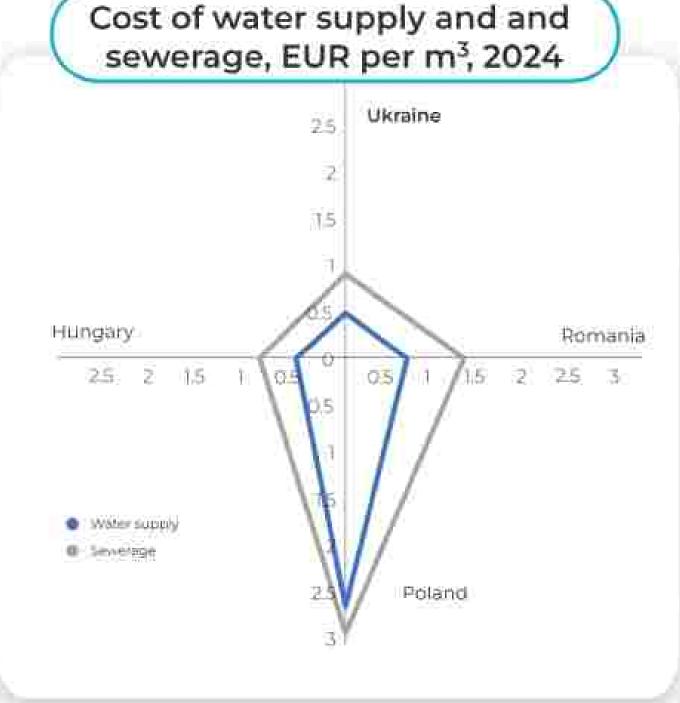


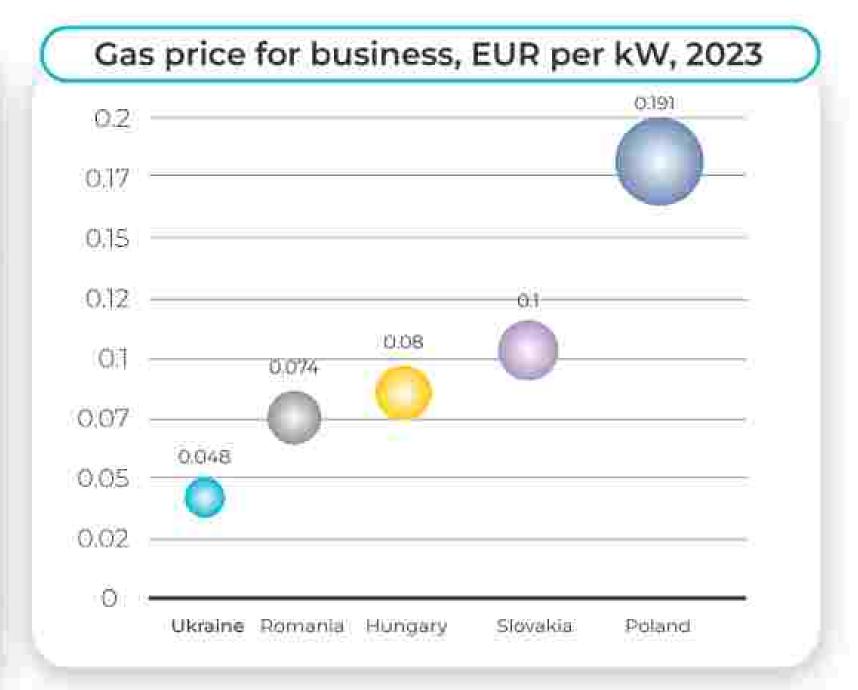
State Customs Service of Ukraine













Key achievements

- became an EU member candidate
- obtained 5 "visa-free" regimes with the European Union incl.:
 - energy (ENTSO-e accession)
 - customs (NCTS accession)
 - transport (removed barriers for road transportation)
 - digital (mutual recognition of qualified electronic trust services)
 - economic (cancellation of all EU customs duties and quotas for Ukrainian goods)
- secured import duties cancelation in trade with the United Kingdom, Canada, Australia and the United States of America (steel imports only)
- integrated in the Trans-European Transport Network (TEN-T)



International companies continue investing in Ukraine



continues the construction of a USD 83 mln factory for the production of equipment for winter sports



announced an investment project worth 20+ mln EUR to expand the network in Ukraine



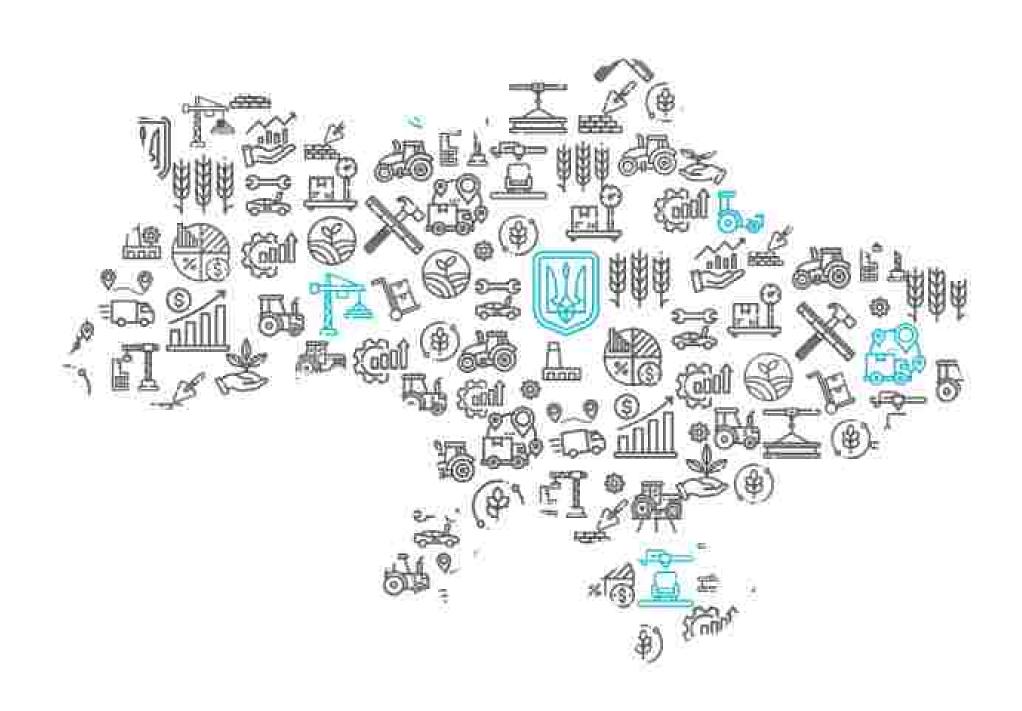
announced investment project worth
USD 300+ mln for constructing 6 factories
manufacturing sustainable building
materials



continues the construction of a large-scale transshipment complex in the port of Chornomorsk

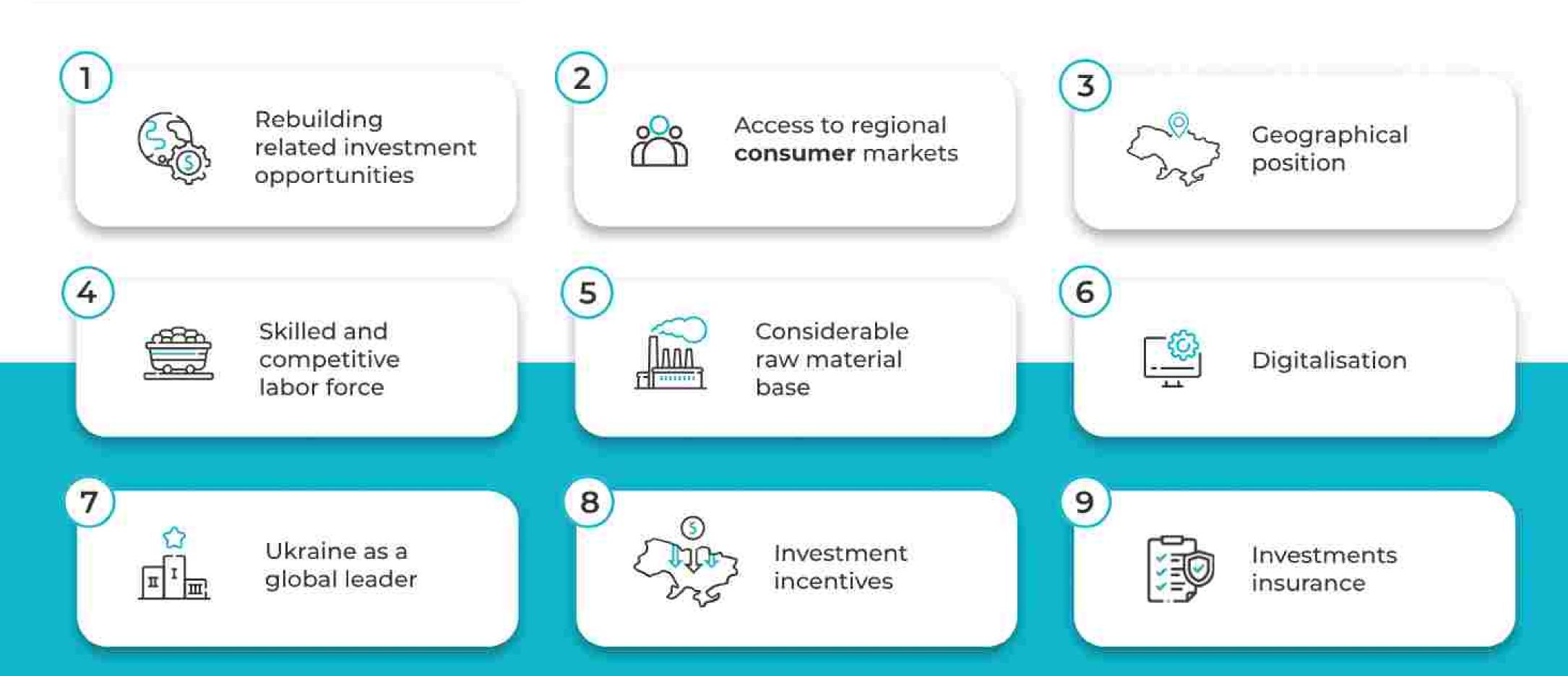
and many more





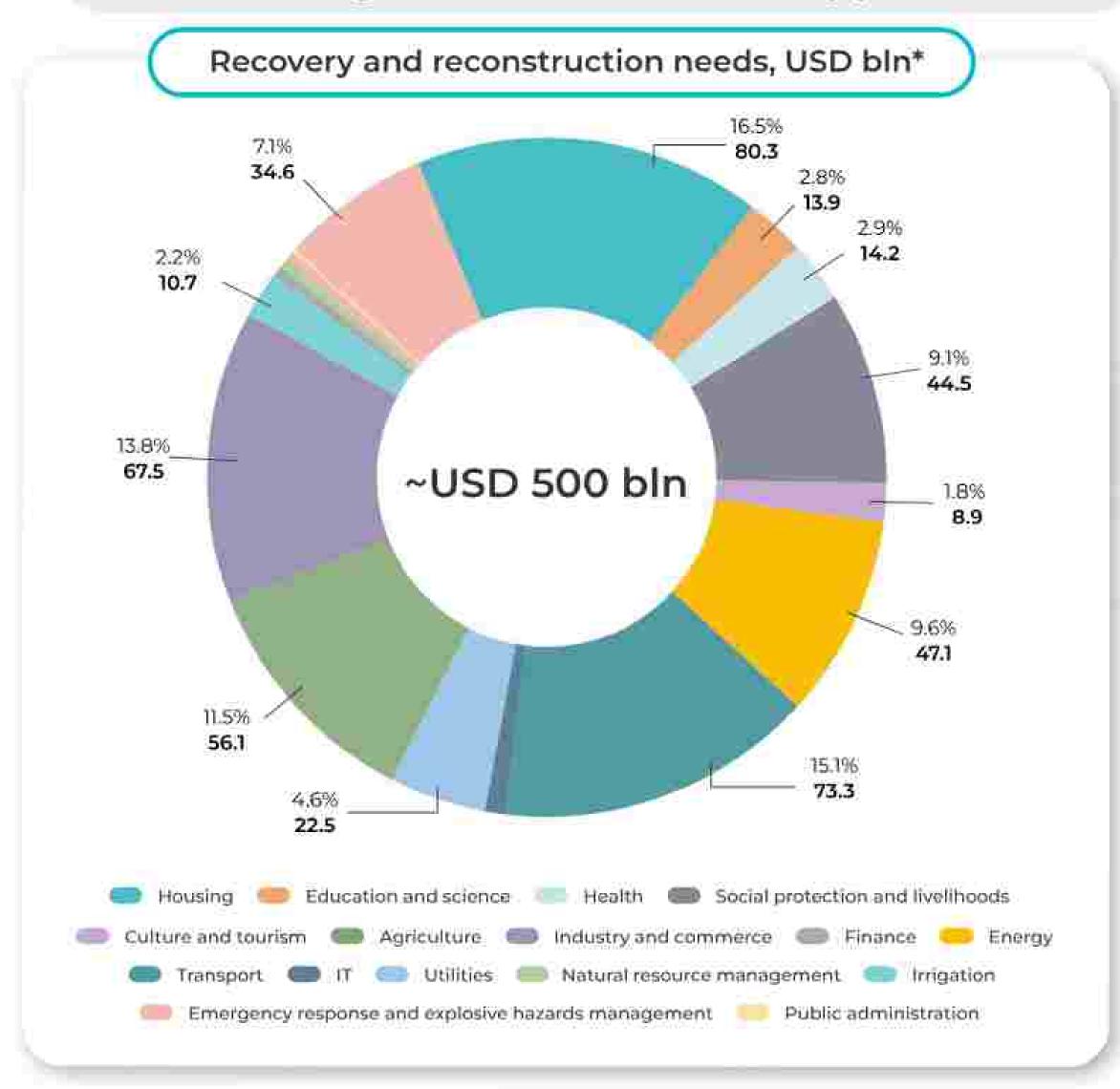


9 main advantages of Ukraine





1. Rebuilding related investment opportunities



The World Bank estimates that Ukraine's total economic, social, and other losses as of the end of 2023 amounted to **USD 499 bln**. Trade and industry, agriculture, energy, and transportation were the sectors most affected.

Ukraineinvest sees great potential for investment in such sectors as (1) agricultural processing, (2) production of building materials and furniture, (3) logistics, (4) decarbonization and green technologies, and (5) transport production.

Reconstruction creates a unique opportunity to modernize Ukraine's production facilities and attract foreign capital and modern technologies. This will lay the foundation for long-term growth and contribute to the closer integration of Ukraine into the world economy.

Government of Ukraine, World Bank Group, European Commission, and United Nations, December 31, 2023.



2. Access to regional consumer markets

Nearly 1 bln consumer market can be reached within 2 500 miles

- 448 mln European Union
- 100 mln CIS (selected)
- 502 mln Non EU
- 44 mln Ukraine

The EU, UK, Canada and Australia have suspended import duties on all Ukrainian exports for one year. The United States has suspended the collection of 232 duties on Ukrainian steel for one year (2022/2023).

This creates new opportunities for Ukrainian exporters. Trade turnover between Ukraine and these countries is expected to increase, thus, strengthening mutually beneficial partnership.

Ukraine has 19 FTAs with 47 countries, including DCFTA with the EU Ukraine is a member of Pan-Euro-Mediterranean Convention

- 15 m

3. Geographical position

International Transport Corridors Crossing Ukraine

Ukraine's geographic location makes it an important transit corridor for trade and travel between Europe, Asia and the Middle East.

When combined with its other comparative advantages, Ukraine has a potential to become an exclusive Eurasian hub.

In 2022 Ukrainian logistics routes were included in Trans-European Transport Network (TEN-T)

- The North Baltic Corridor was extended through Lviv and Kyiv to Mariupol
- Baltic Sea Black Sea Aegean Sea Corridor extended through Lviv, Chernivtsi (Romania and Moldova) to Odesa
- The corridors Baltic Sea Adriatic Sea and Rhine –
 Danube will pass through Lviv



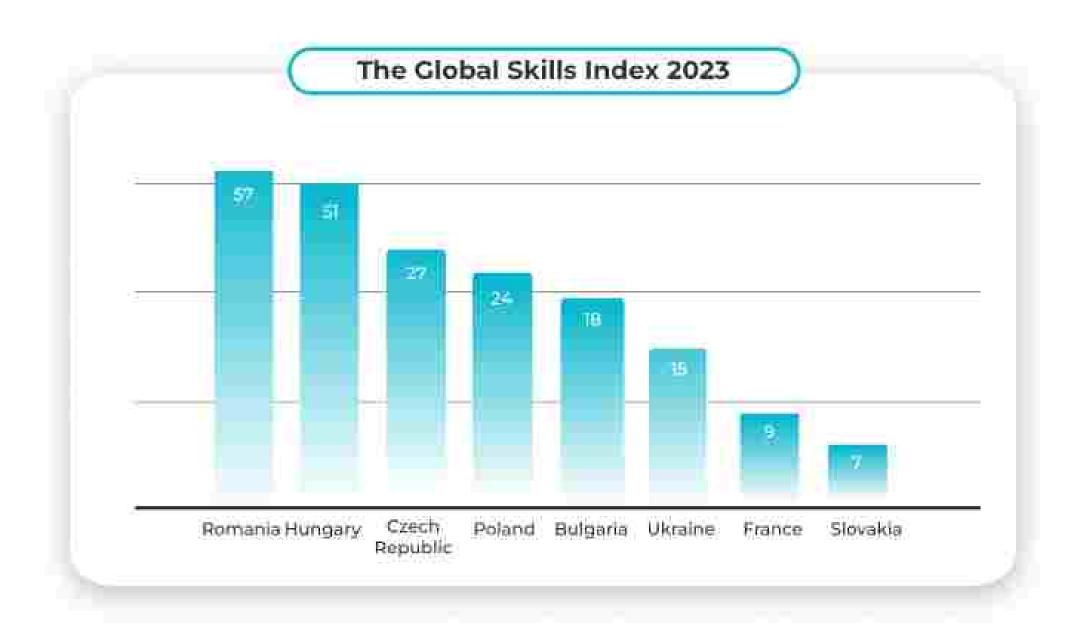
Most major destinations in Europe can be reached in two days by truck from Ukraine, which gives it a competitive edge, particularly for food distribution. When the truck time to ship across Europe is added for non-port cities, Ukraine stands out for its capability of delivering goods in a timely and cost-effective manner.



4. Skilled and competitive labor force (1)

Ukraine is known for skilled labor force and high education level.

Ukraine is 15st in The Global Skills Index 2023 mostly in consequence of skills that involve computer science and applied mathematics, software engineering, big data, and machine learning.





158 027

Graduates with a Bachelor's Degree in all specializations 2022/2023 44 780

Graduates with a Master's Degree in all specializations 2022/2023

GRADUATES OF THE 2022/2023 ACADEMIC YEAR BY SPECIALIZATION

Name of Specialization	Number of Graduates	
	Bachelor's degree	Master's degree
Natural Sciences	2 651	592
Mathematics and Statistics	881	217
Information Technology	14 265	2 182
Mechanical Engineering	3 247	2 182
Electrical Engineering	3 364	542
Automation and Instrumentation Engineering	g 2 398	399
Chemical and Bioengineering	1 435	329
Electronics and Telecommunications	1 624	223
Production and Technology	3 764	670
Architecture and Construction	4 270	1 249
Agricultural Sciences and Food Technology	5 380	1 050
Transport	5 925	441
Ochrona zdrowia	3 324	11 066



4. Skilled and competitive labor force (2)

- National Technical University of Ukraine "Igor Sikorsky Kyiv Polytechnic Institute"
- 2 Lviv Polytechnic National University
- O National Technical University Kharkiv Polytechnic Institute
- Onipro University of Technology
- 6 Kharkiv National Aerospace University
- Taras Shevchenko National University of Kyiv
- National Metallurgical Academy of Ukraine
- 6 Kharkiv National University of Radio Electronics
- O Vinnytsia National Technical University
- Wharkiv National Automobile and Highway University
- Poltava National Technical University
- National University of Water and Environmental Engineering

- Podilsky Technical University of Agrarian Science
- Ternopil Ivan Puluj National Technical University
- Lutsk National Technical University



4. Skilled and competitive labor force (3)

Ukraine is renowned for its highly educated, skilled, productive, and cost-effective labor force





2.9





5 Ukraine

Productivity ratio

(ratio of productivity to labor remuneration)

Average payment for productivity, EUR/hour, 2023 Czech Ukraine Bulgaria Romania Hungary EU Poland Republic

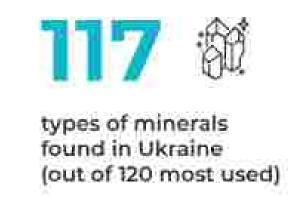


5. Considerable raw material base (1)

Ukraine ranks 25th in mining Globally (among 165 countries)

Due to unique raw material base of iron and manganese ores, Ukraine is one of the countries with the most developed ferrous metallurgy in the world.









UKRAINE'S POSITION IN THE WORLD BY MINERALS EXTRACTION

METALLIC MINERALS

Iron - 6th place: 49.3 min t (7.24 % of global output)

Manganese - 7th place: 699 thsd t (3.62% of global output)

Titanium - 5th place: 537 thsd t (63.8% of global output)

NON-METALLIC MINERALS

Kaolins – 7th place: 1.68 mln t (3.96% of global output)

Zircon – 11th place: 16 thsd t (1.29% of global output)

Graphite - 10th place: 10 thsd t (1.06 % of global output)

MINERAL FUELS

Steam coal - 12th place: 21.6 min t (0.31% of global output)

Coking coal - 10th place: 6.43 ml t (0.62% of global output)

Uranium - 9th place: 0. 9 thsd t (1.56 % of global output)



5. Considerable raw material base (2)

Non-metallic minerals

195 – licensed fields and blocks 43.826 Ha – respective license area

Metallic minerals

37 – licensed fields and blocks 22.857 Ha – respective license area

Hydrocarbons

49 – licensed fields and blocks 6.440 Ha – respective license area

Li Lithium

3 – licensed fields and blocks 280 Ha – respective license area

24 MINERAL SUBSOIL FIELDS of critical raw materials

Ti Titanium

9 – licensed fields and blocks 9.037 Ha – respective license area Au Gold

4 – licensed fields and blocks 1.280 Ha – respective license area

NON-FERROUS METALS

Ni Nickel Co Cobalt **Cr** Chrome

Cu

Mo Molybdenum

5 – licensed fields and blocks 3.086 Ha - respective license area

RARE EARTH METALS

Be

Beryllium

Zr

Zirconium Tantalum

Ta

Nb

Sc

Niobium Scandium

4 – licensed fields and blocks 1.870 Ha - respective license area



6. Digitalization of public services

50+ most popular public services for business are already available on Diia web-portal, incl.:

- Registration of an LLC / as an individual entrepreneur
- Applying for Diia City resident status
- Applying for "eRobota", EU4Business grants
 (startups, greenhouses, gardening, processing industry, etc.)
- Licensing for production, import and retail/wholesale of medicines
- Obtainment of permit for special water usage
- Notification of the start of preparation work for construction
- Obtainment of permit for performance of construction work



7. Ukraine as a global leader

St

exporter of sunflower oil

2

in the sunflower seed production

 2^{nd}

in export of ferrosilico-manganese 3

in the potatoes production

3 rt

exporter of maize, barley and rape **3** rd

in export of clays, andalusite, kyanite and sillimanite, semi-finished products of iron and pig iron



8. Investment incentives (1)

Project requirements:







Special investment agreement (SIA):







up to 30% CAPEX***

AMOUNT OF STATE SUPPORT



- * Does not apply to projects in the fields of extraction for the purpose of further processing and/or enrichment of minerals.
- ** The list and volumes of equipment are approved by the Cabinet of Ministers for each project.
- *** An applicant may make investments in the objects of investment amounting to no more than 30% of the total volume of significant investments required for the implementation of an investment project with significant investments no earlier than 18 months prior to the date of application submission to the authorized body.

8. Investment incentives (2)





full or partial compensation of interest rates on loans for arranging an industrial park, carrying out economic activity



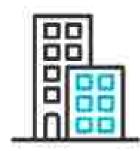
10-year corporate income tax exemption



exemption from import duties for new equipment



non-refundable financing for arranging an industrial park and/ or construction of related infrastructure facilities



land tax exemption/ reduced land tax rates



exemption from real estate tax for industrial buildings



compensation for connecting to engineering grids



VAT exemption for importing new equipment

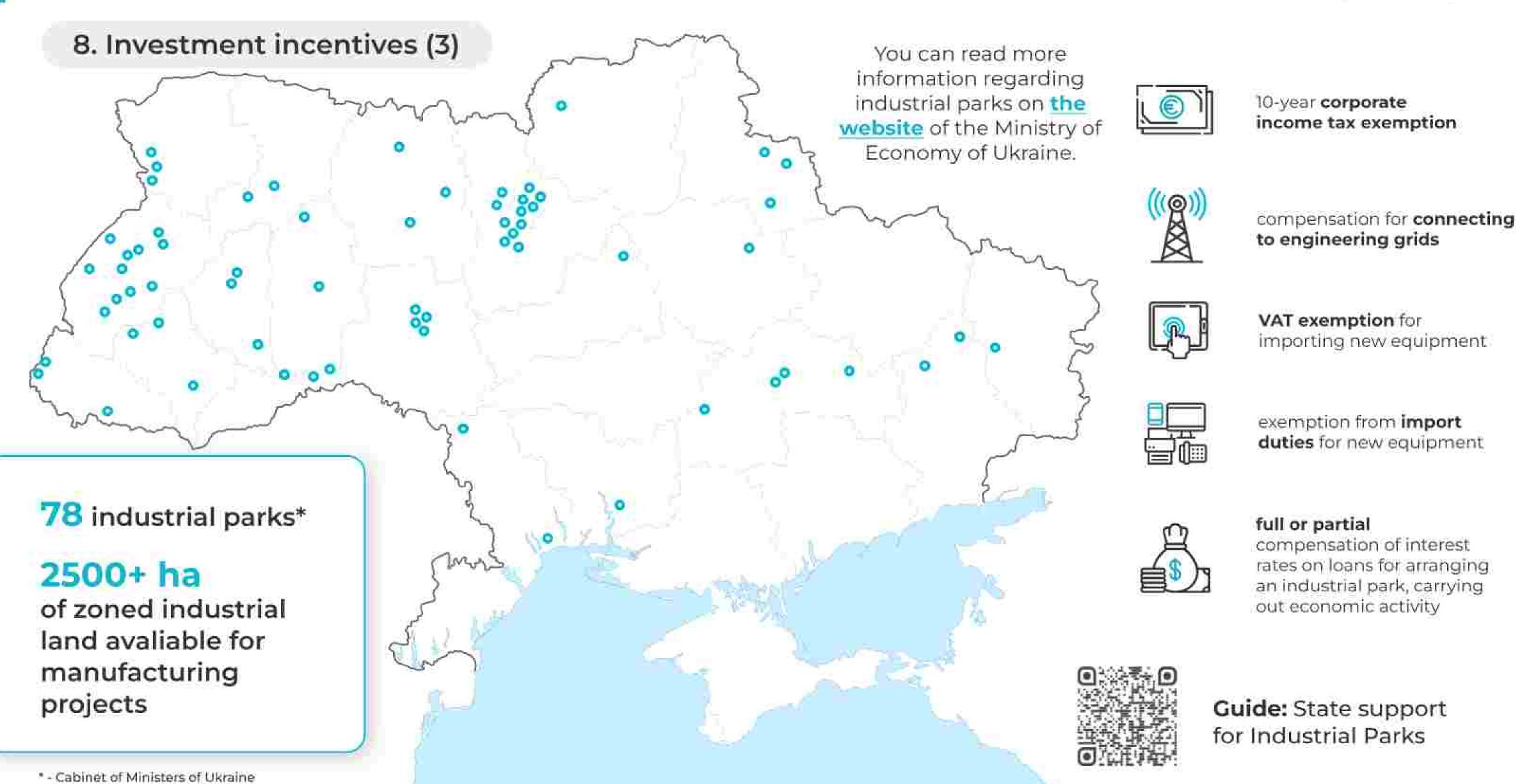


exemption from payment of forestry production losses



Guide: State support for industrial parks





8. Investment incentives (4)

Incentives for IT industry DIIA CITY regime



SPECIAL TAXATION REGIME FOR DIIA CITY RESIDENTS

- 9% of exit capital tax or 18% of CIT
- 5% of PIT, 22% of the minimum wage for social security fee and 1,5% of military contribution fee
- 0% of withholding income tax of an individual received as dividends, if not distributed for 2 or more years etc.



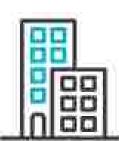
FLEXIBLE FORMS OF EMPLOYMENT

- Gig-contracts (allows you to show real turnover and pay moderate taxes, provide social guarantees, and reserve gig-specialists that are liable for military services, etc.)
- Labor agreements and commercial contracts are still available



BETTER IP RIGHTS PROTECTION FOR IT COMPANIES

 IP rights for an object created by the gig-specialist under the gig-contract shall belong to the Diia City resident, unless otherwise provided by the gig-contract (at the moment when IP rights appear for the author, if not specified otherwise in the contract)



ACCESS TO LEGAL ELEMENTS OF COMMON LAW SYSTEM

- · The right to increase charter capital of an LLC via convertible loans mechanism
- The right of an LLC and any third party to be a party to a shareholders' agreement
- Mechanisms of the employee stock ownership plan (ESOP)
- · Warranties and indemnities regulations, liquidated damages provisions, etc.





REQUIREMENTS FOR ENTERING

- 9+ employees and/or gig-specialists
- Average monthly salary of employees and is not less than the equivalent of EUR 1.200
- 90% of IT company's total net income consists of the "qualified income" (income obtained as a result of IT activities)
- Eligible industries:
 - software development and testing, including games
 - · publishing and distribution of software, including SaaS
 - teaching computer literacy, programming, testing, software technical support
 - digital marketing and advertising via software developed by Diia City residents
 - · R&D in IT and Telecom
 - cybersport
 - · providing services related to the virtual assets flow etc.

While martial law is in force, companies will not be deprived of the status of residents of Diia City, even if they do not meet the above criteria



8. Investment incentives (5)

Incentives for e-transport industry

TAX AND CUSTOMS INCENTIVES for e-transport industry



Temporary CIT exemption (till 2036) for legal entities that conduct solely business activity of production and sale of electric motors, lithium-ion (lithium-polymeric) batteries, their charging devices, electric transport, other eco-transport, tram and metro cars



Temporary VAT exemption (till 2026) for import and sale on the territory of Ukraine of electric and eco-vehicles



Temporary VAT and customs duty exemption (till 2031) for importing goods by the legal entities that conduct or plan to create/modernize their production for industrial production of electric vehicles, ecotransport, trams and metro cars

THE AMOUNT OF CIT EXEMPT

can only be used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production



8. Investment incentives (6)

Incentives for aircraft manufacturing



Temporary VAT exemption and exemption from customs duties (till 2025) for importing of goods for the aircraft industry



Temporary VAT exemption (till 2025) of supply of the results of R&D works for the needs of the aircraft industry



0% VAT rate for sale of products (services) produced by enterprises at the expense of the State Budget of Ukraine



Temporary land tax exemption (till 2025) for aircraft manufacturers that carry out the development and/or manufacturing with the final assembly of aircrafts and engines to them



Temporary CIT exemption if the amount of CIT exempt is used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production, etc.



8. Investment incentives (7)

STATE PROGRAM "AFFORDABLE LOANS 5-7-9%"

• Purpose:

- increase in production volumes
- exports, import substitution
- high-tech production and introduction of innovations
- creation of new jobs
- return of migrant workers to Ukraine, etc.

Conditions

- · UAH 60 mln the maximum amount of loan
- 0, 5, 7 or 9 % of interest rate
- up to 5 years program duration

During martial law special conditions are available for the purpose of relocation and/or restoration of industry facilities that suffered from military aggression:

- 0 % of interest rate (during martial law + 1 month)
- 5 % of interest rate afterwards
- up to 5 years program duration



8. Investment incentives (8)

Incentives for agribusiness

Forms of state support:

- special budget subsidies, and
- partial reimbursements of the invested costs

Supported activities:

construction of grain storage and processing enterprises, livestock farms facilities

- up to 30% of the investments in construction of facilities and processing enterprises
- purchase of breeding animals
- up to 80% of the values of breeding animals

keeping and increase in farm animals

- up to UAH 30 thsd per farm animal
- keeping and increase in bee families
- up to UAH 60 thsd per bee family owner etc

Total amount of state support:

 UAH 67 mln – max amount of state support that can be granted to agriproducers – related companies for supporting of different activities

WHY TO INVEST IN UKRAINE



8. Investment incentives (9)

State grant program "eRobota" for startups and SME

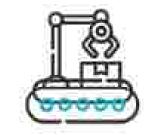
In July 2022, the "eRobota" grant program was launched in Ukraine in order to allow the creation of tens of thousands of new businesses and jobs at the expense of provision of grants for starting one's own business as well as expanding the operations of SMEs.



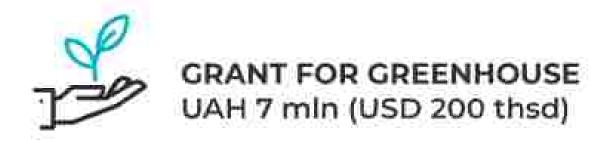
GRANT FOR BUSINESS up to UAH 250 thsd (USD 7 thsd)

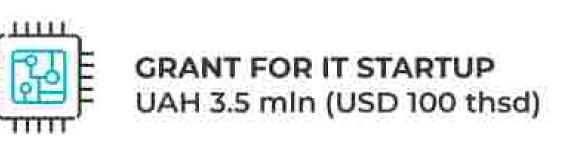


GRANT FOR GARDENING up to UAH 400 thsd (USD 11 thsd)



GRANT FOR PROCESSING INDUSTRY UAH 8 mln (USD 220 thsd)





WHY TO INVEST IN UKRAINE



9. Investments insurance



On November 22, 2023, the Ukrainian Parliament adopted draft law No. 9015 "On Amendments to the Law of Ukraine 'On Financial Mechanisms for Stimulating Export Activity' on Insurance of Investments in Ukraine against Military Risks"



In September 2022, the Ministry of Economy of Ukraine formalized an agreement with MIGA to implement an investment insurance mechanism for foreign investment

Guaranties and insurance provided in 2023:

- ProCreditHolding 47.5 mln EUR
- LvivIndustrialPark 9.2 mln EUR
- CANPACK 13.9 mln EUR











On April 12, 2023, the USDFC and USAID signed a Memorandum with the Government of Ukraine, which allows the USDFC to cover US, international or Ukrainian investments in Ukraine

The German Ministry of Economic Affairs provides investment insurance through the Investment Guarantee Scheme administered by PricewaterhouseCoopers

The Polish Export Credit Insurance Corporation helped increase exports of goods from Poland to Ukraine by almost 55% compared to 2022 The French state-owned insurance company will insure French companies that stand ready to invest in Ukraine and take an active part in the country's reconstruction without waiting for the war to end

The UK's National Export Credit Agency has pledged to provide up to 200 mln pounds sterling in military and political risk insurance for British investors in Ukraine





DOING BUSINESS IN UKRAINE: LEGAL ASPECTS

TYPES OF LEGAL ENTITIES



LIMITED LIABILITY COMPANY (LLC)

- an equivalent to GmbH (Germany), private limited company (UK) or société à responsibilité limitée (France)
- no limitations with regard to a maximum number of shareholders
- its charter capital has to be composed of parts according to participants' contribution to the charter capital
- an LLC with one member can formalize its decisions by written order, without a need to comply with legal requirements for organization of general meetings

JOINT STOCK COMPANY (JSC)

- an equivalent to Aktiengesellschaft (Germany) or société anonyme (France)
- its charter capital has to be composed of shares of equal par value
- a minimum required charter capital of 200 minimum wages (approx. USD 36.6 thsd as of 2023)
- two available forms:
 - a private joint stock company (PrJSC) (only private placement of shares is allowed)
 - a public joint stock company (PJSC) (private and public placement of shares are allowed)

REPRESENTATIVE OFFICE

- two available forms:
 - a non-permanent (non-commercial) representative office, which may not engage in any business activity, as its functions are limited to representing the headquarters, incl. marketing, client relations, market research, etc.
 - a permanent representative office, which allows to carry out business activities

LLC INCORPORATION



LLC is the most popular legal entity type.

In order to register an LLC the following documents are required:

- a filled-out registration form
- minutes of the founder(-s)' decision
- a draft LLC charter
- other documents may be required depending on company specifics, e.g. a document certifying registration of a foreign entity (in case a foreign entity is a founder of an LLC)
- An LLC can be registered offline via public services center, regional offices of the Ministry of Justice, as well as by a notary
- An LLC based on the model charter can be registered online via Diia.



OPENING A BANK ACCOUNT



Ukrainian legal entity

Representative office of a foreign legal entity

1. Registration at the tax authorities

Automatically registered during the registration of a legal entity.

Has to be registered at a local department of the State Tax Service of Ukraine, by submitting:

- an application form
- an extract from the relevant foreign business register (apostilled, with a notarized translation into Ukrainian)
- other documents might be required depending on the specifics of giving situation

2. Opening a bank account

To open a current/deposit account the following documents have to be provided to the bank:

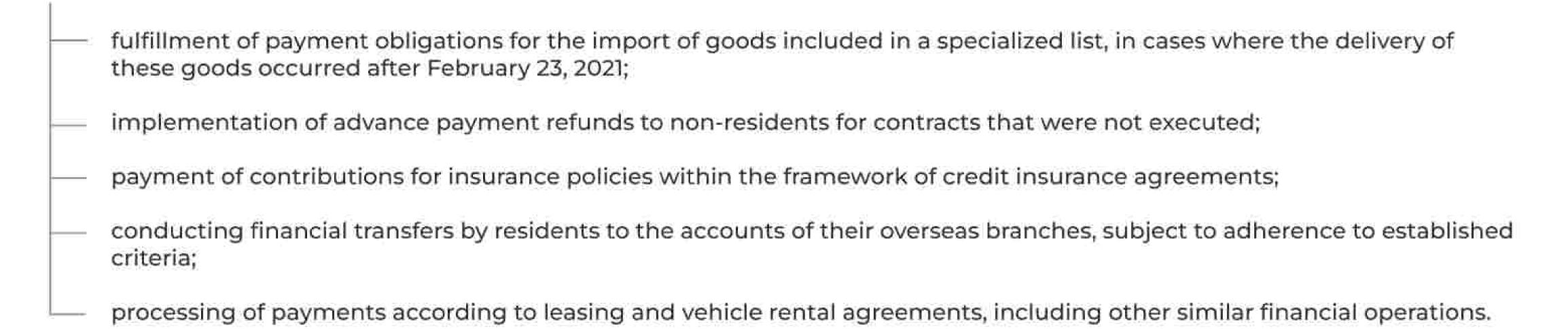
- · an application for opening an account
- a list of persons who have the right to manage the account and sign payment instructions
- · extract from the relevant business register (apostilled, with a notarized translation into Ukrainian)
- a document confirming the authority of a representative of an entity (apostilled, with a notarized translation into Ukrainian)
- a copy of the document on registration with the tax authority

MARTIAL LAW CURRENCY RESTRICTIONS



In 2024, Ukraine still has some currency restrictions in place that were introduced on the day the large-scale invasion began. The National Bank of Ukraine regularly reviews and adapts these restrictions:

- the NBU introduced a regime of managed exchange rate flexibility effective October 6, 2023;
- cash withdrawals within Ukraine are limited to an equivalent of UAH 100 thsd (USD 2,7 thsd) per day for one client (except for UAH payroll payments and other exceptions)
- cross-border transfer of currency from Ukraine are generally prohibited, with the exception of (among other things):



TAXATION SYSTEM IN UKRAINE



According to the Tax Code of Ukraine (TCU) main state and local taxes are:

Corporate income tax (CIT),

including profit earned by foreign entities from Ukraine via mobile apps, etc.

General tax rate - 18%

Personal income tax (PIT), which is payable by any natural person (either resident or non-resident) on receipt of taxable income General tax rate – 18%

Military contribution fee, which is levied on the income that is subject to PIT.

Tax rate – 1,5%

Value added tax (VAT) for the sale/ import of goods (services) on and within the customs territory of Ukraine General tax rate – 20%



Overview of taxation system in Ukraine

* - lower tax rates, temporary tax exemptions can be provided to investors, in cases prescribed by the Tax Code of Ukraine

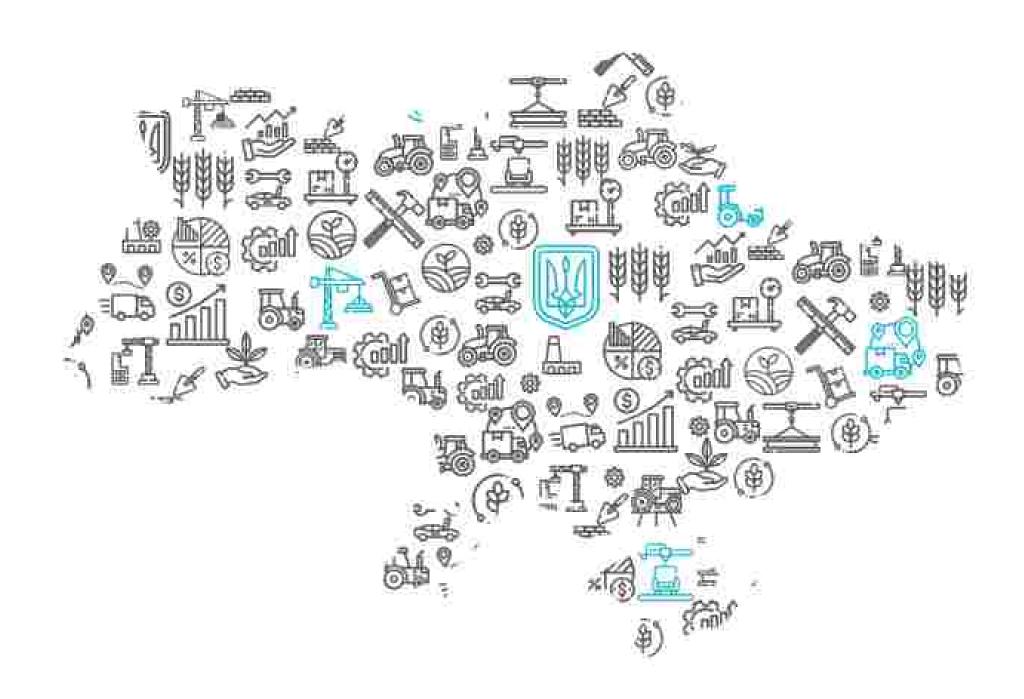
Eco tax

Eco tax rate depends on the pollutant. The object and tax base of eco-taxation are volumes and types of the pollution

Local taxes include:

- Property tax (is up to 1.5% of the minimum wage per 1 square meter of the property), the component of which is a land tax (is up to 1% of land normative monetary value)
- Unified tax could be:
 - no more than 10% of the subsistence minimum (approx. USD 7,25 as of 2023), or
 - no more than 20% of the minimum wage (approx. USD 36,20 as of 2023)





REGIONAL OVERVIEW

KHMELNYTSKYI

20.6 thsd-km2 3% of Ukraine's territory





SPECIALIZATION

- Agriculture
- Food industry
- Mechanical engineering
- Furniture
- Plastic production
- Metallurgy

MAIN INVESTORS





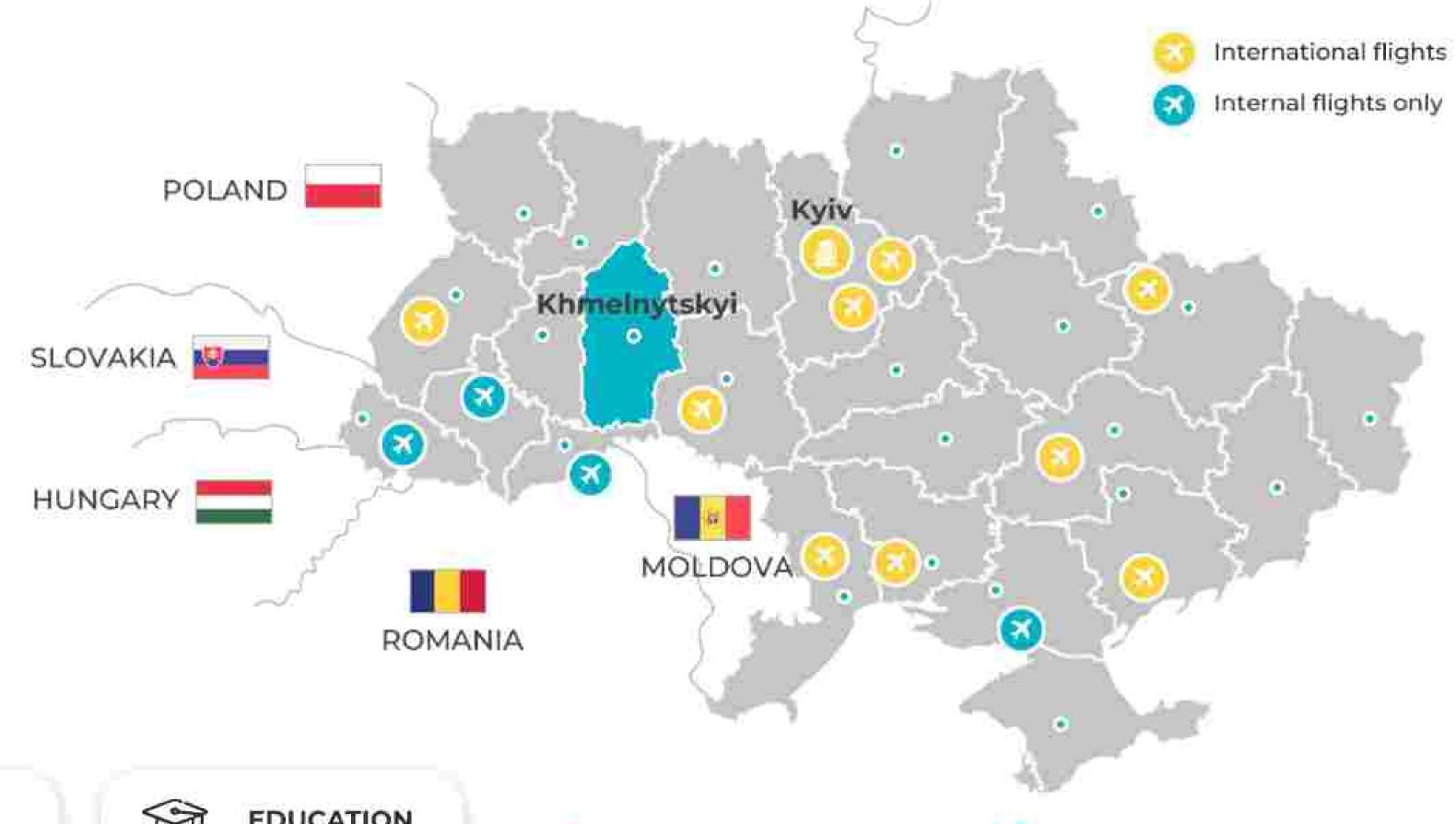














MINING & QUARRYING

Peat

- Sands
- Kaolin
- Limestone
- Chalk
- Granite







LVIV

21.8 thsd-km2 4% of Ukraine's territory





SPECIALIZATION

- Mining & Quarrying
- Electrical engineering
- Food industry
- Furniture
- Oil processing
- Agriculture
- ICT
- Tourism

MAIN INVESTORS

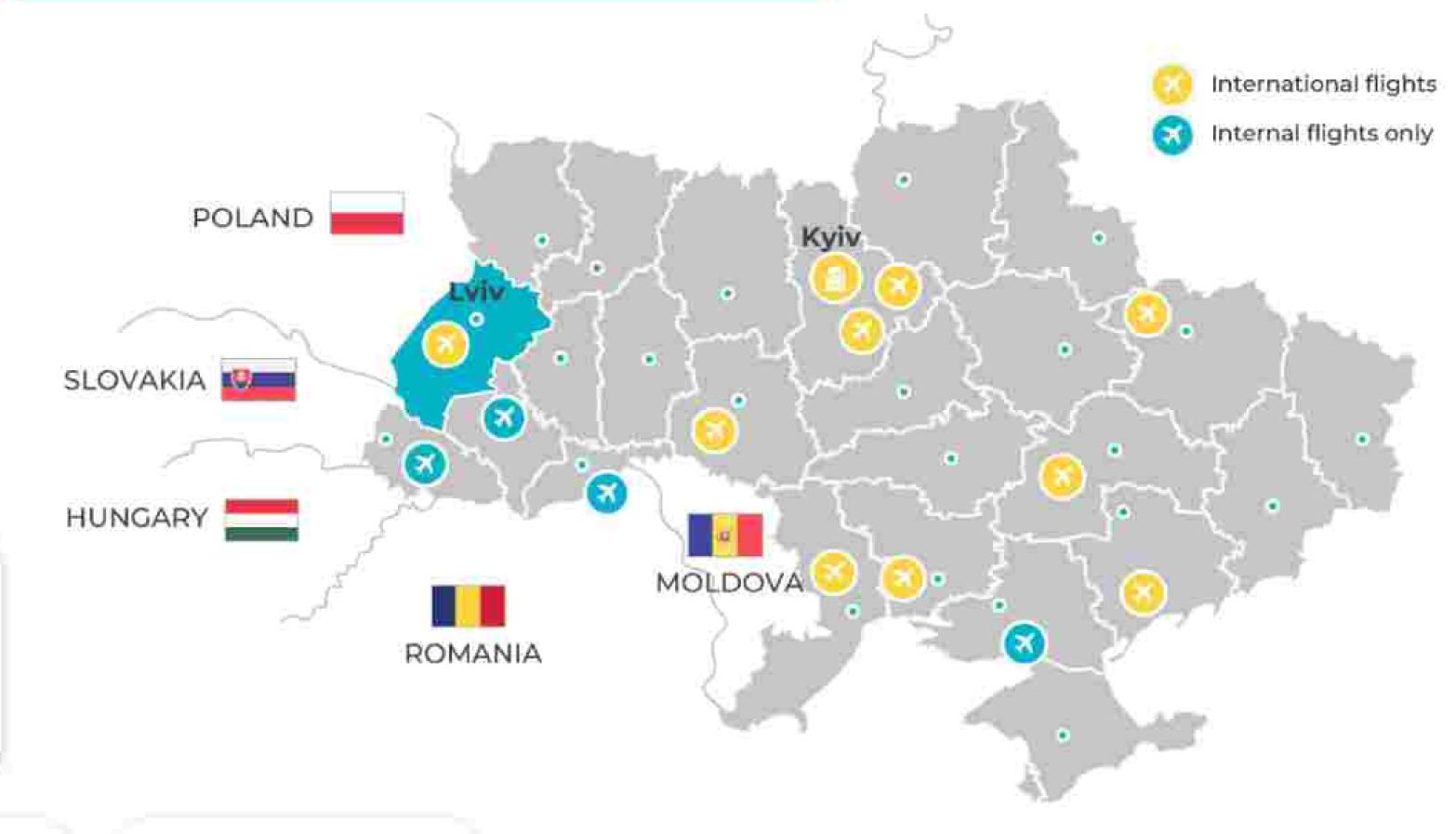






LEONI

Brookfield





MINING & QUARRYING

Coal

- Sulfur
- Potassium salt
 Mineral waters
- Peat



EDUCATION

- 33 Universities
- Technical schools



Danylo Halytskyi International Airport Lviv



International roads 3 ITC, M-06, M-10, M-12



540 km



Kyiv



820 km



ZAPORIZHZHIA

28.5 thsd-km2 5% of Ukraine's territory





SPECIALIZATION

- Metallurgy
- Mechanical engineering
- Mining & Quarrying
- Agriculture
- ICT
- Food industry

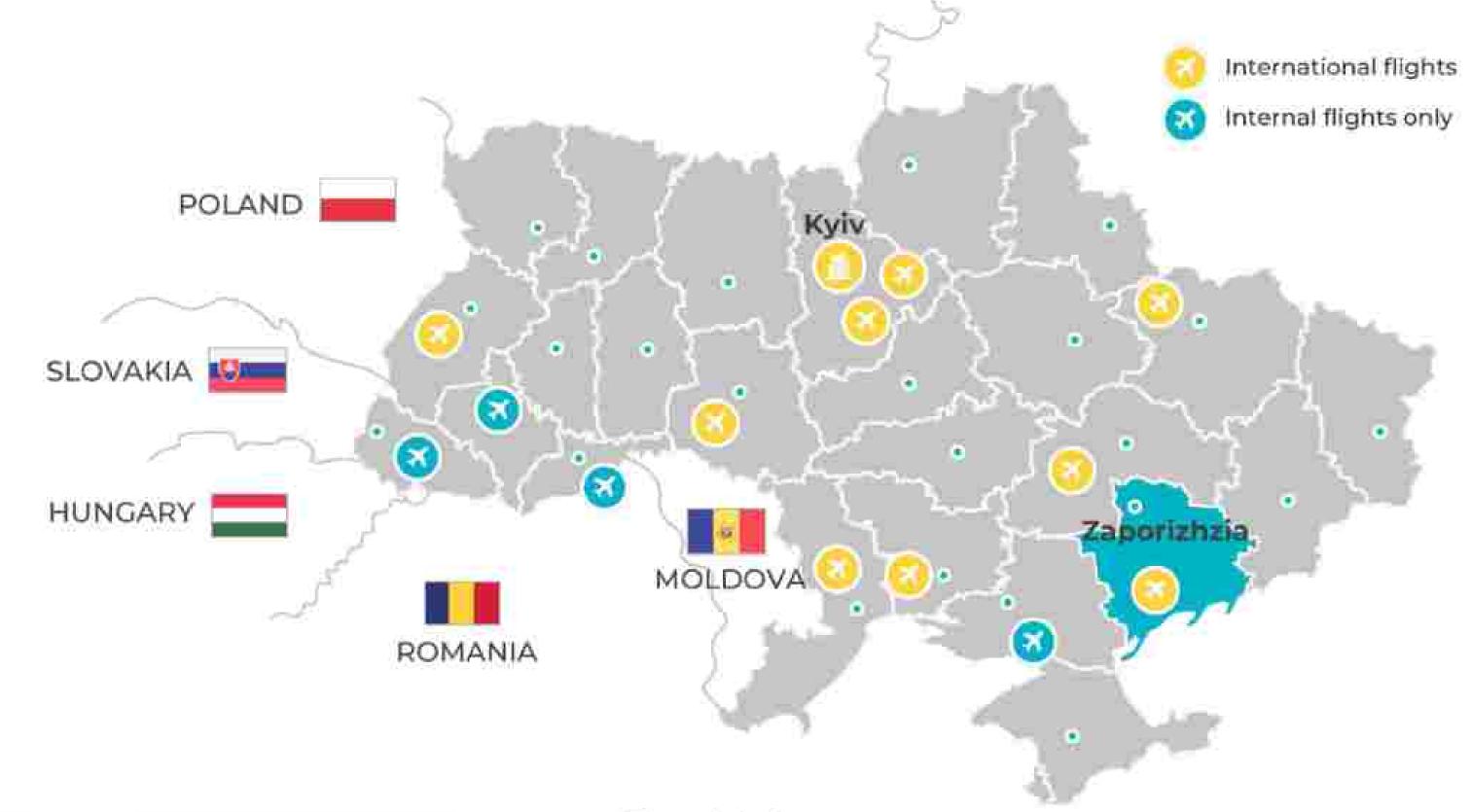
MAIN INVESTORS













MINING & QUARRYING

- Iron ores (titanium, iron) Kaolin

Gold

- Gas
- Manganese ore
- Lithium

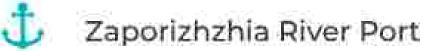


EDUCATION

- 16) Universities
- Technical schools

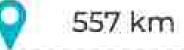


Zaporizhzia International Airport





International roads M-12





Kyiv Airport

Kyiv



518 km



TERNOPIL

13.8 thsd-km2 2% of Ukraine's territory





SPECIALIZATION

- Electrical engineering
- Agriculture
- Furniture
- Food industry
- Plastic production

MAIN INVESTORS



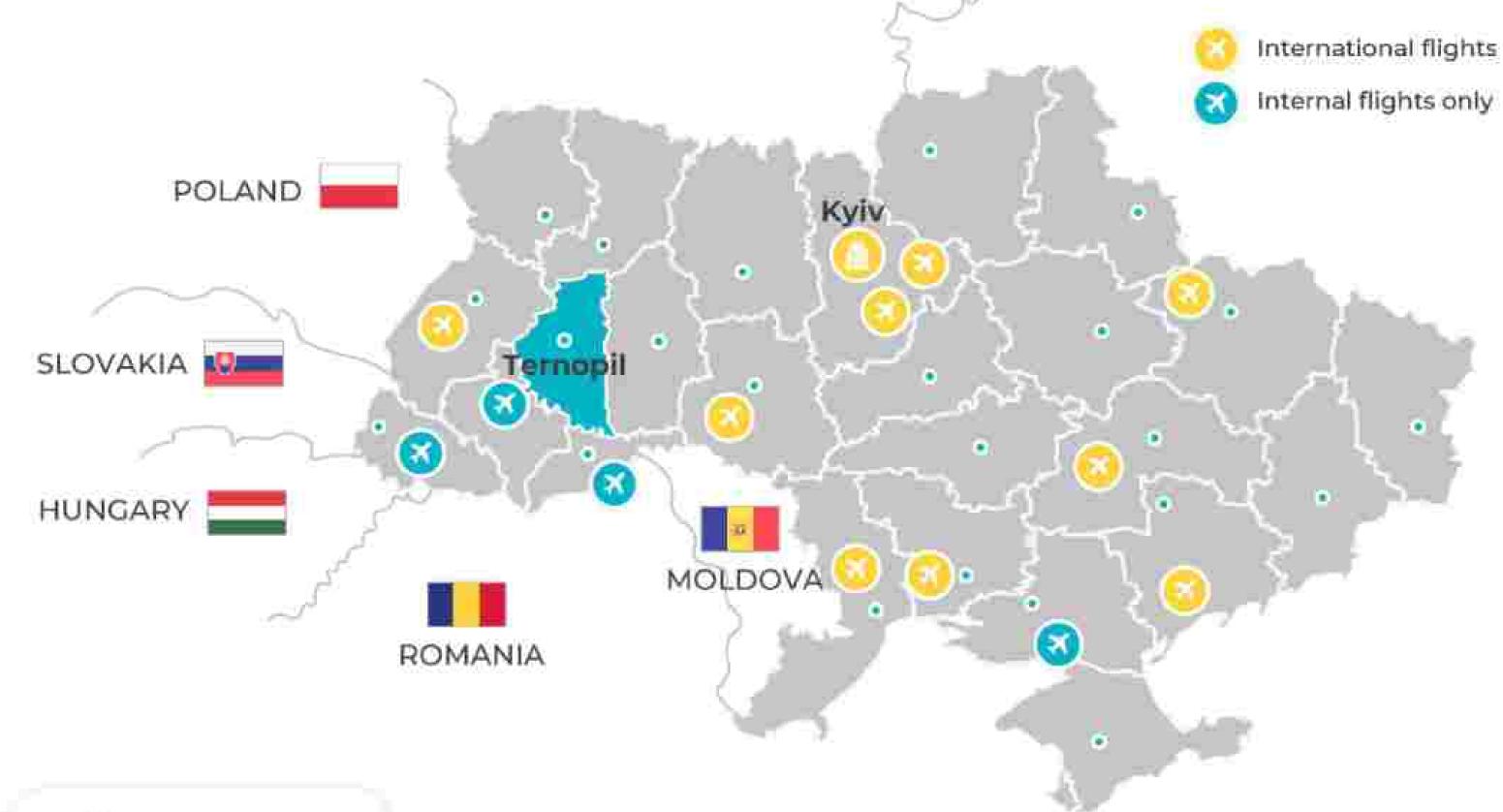














MINING & QUARRYING

 Building materials
 Peat (dolomite, clay, limestone)







20.144 thsd-km2 3% of Ukraine's territory





SPECIALIZATION

- Electrical engineering
- Agriculture
- Furniture
- Food industry
- Plastic production

MAIN INVESTORS











MINING & QUARRYING

Peat

Hard coal

- Phosphates
- Building stone



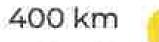
EDUCATION

- 10) Universities
- Technical schools



International roads M-07, M-19





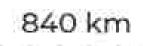




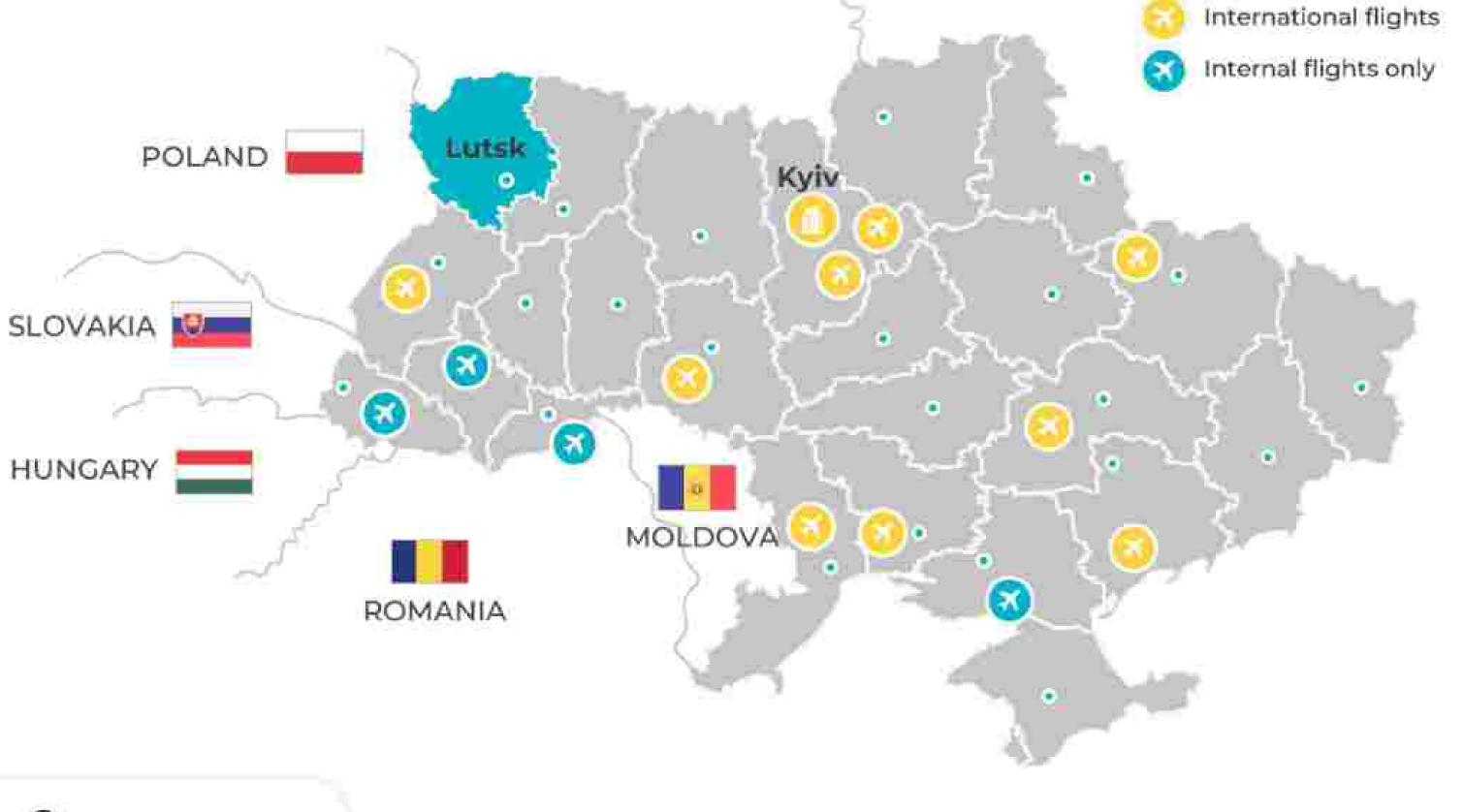


Lviv airport









VINNYTSIA

26.5 thsd-km2 4% of Ukraine's territory



YOUR INVESTMENT MATTERS



SPECIALIZATION

- Agriculture
- Food industry
- Woodworking
- Mechanical engineering
- ICT

MAIN INVESTORS





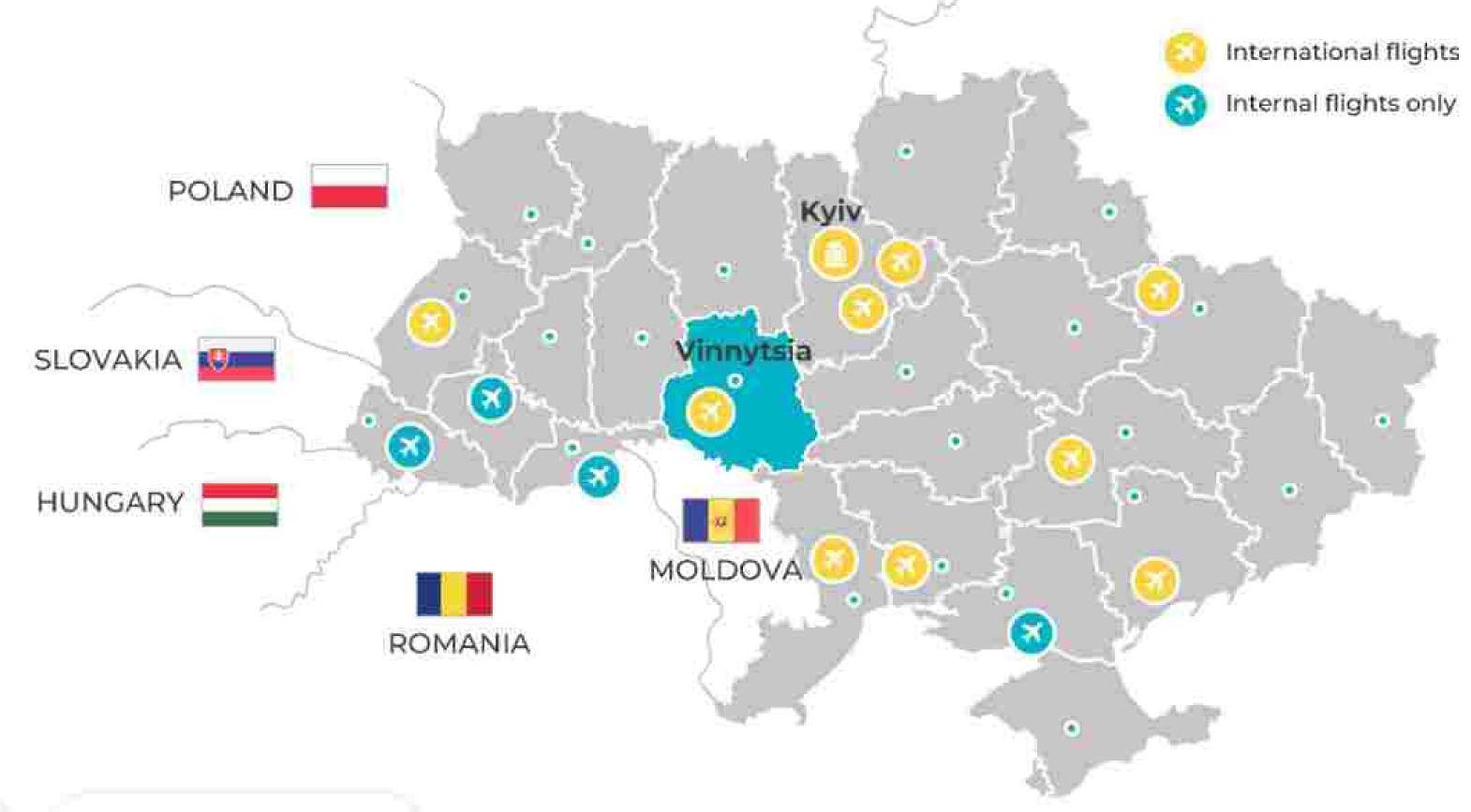














MINING & QUARRYING

- Peat
- Fluorspar
- Kaolin
- Granite



EDUCATION

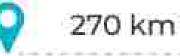
- 17) Universities
- Technical schools

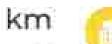


Vinnytsia International Airport (reconstruction until 2023)

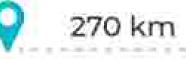


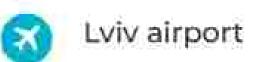
International roads M-12, M-21















SUMY

23.8 thsd-km2 4% of Ukraine's territory





SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering
- Food industry
- Plastic production
- Agriculture
- Chemical industry
- Textile

MAIN INVESTORS





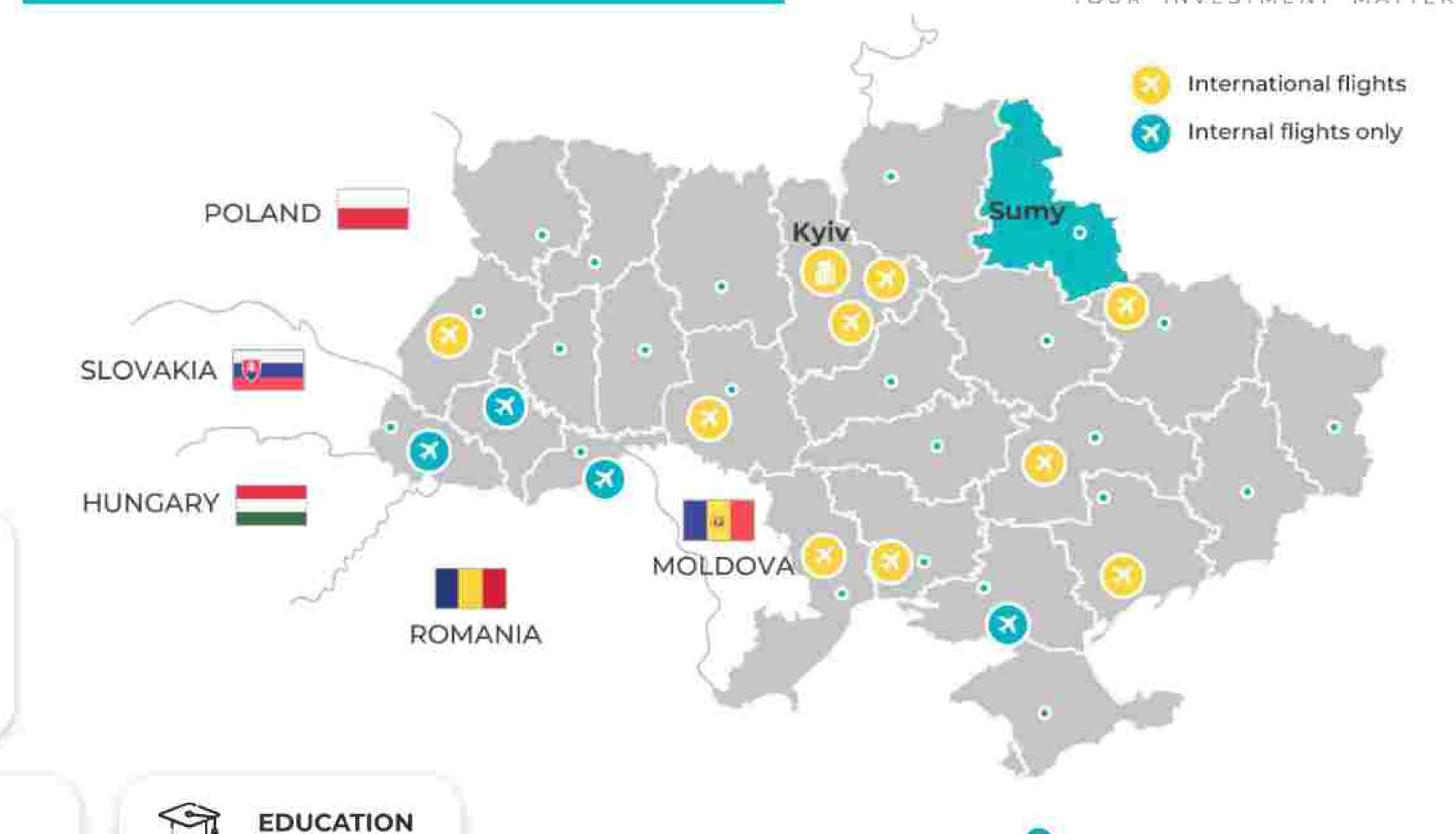














MINING & QUARRYING

- Oil & Gas
- Peat

Sands

- Amber
- Building materials
- Phosphorites

Technical schools

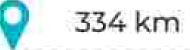
Universities



Sumy Airport



International roads E-38, E101, E381, E391, M-02





199 km

Kharkiv Airport

744 km

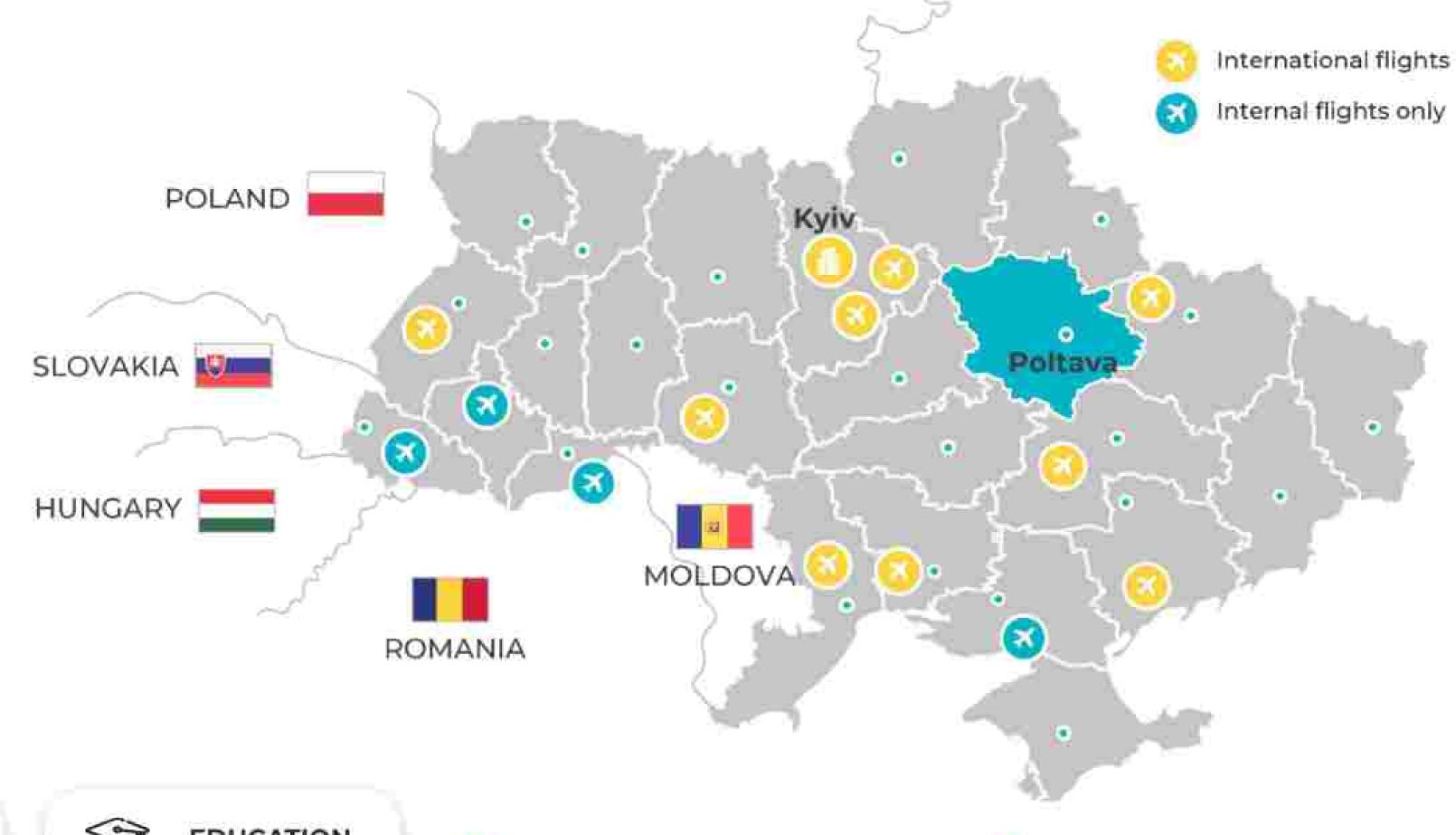
POLTAVA

SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering (rail locomotives)
- Food industry
- Oil processing
- Agriculture



28.7 thsd-km2 5% of Ukraine's territory



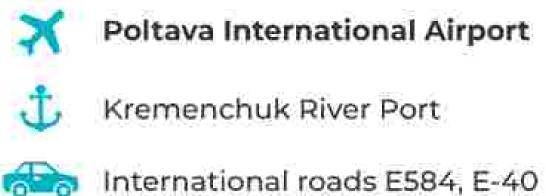


MINING & QUARRYING

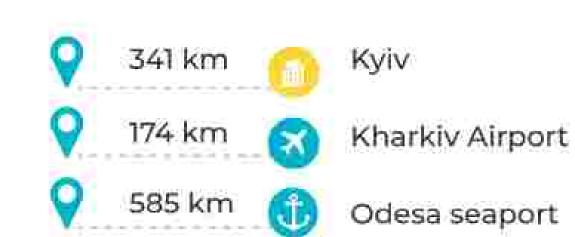
- · Oil & Gas
- Granite
- Iron ores







M22, M-03



Ukraine Invest

YOUR INVESTMENT MATTERS

RIVNE

20.1 thsd-km2 3% of Ukraine's territory



YOUR INVESTMENT MATTERS



SPECIALIZATION

- Electrical engineering
- Food industry Woodworking
- Furniture
- Plastic production
- Agriculture
- Chemical industry





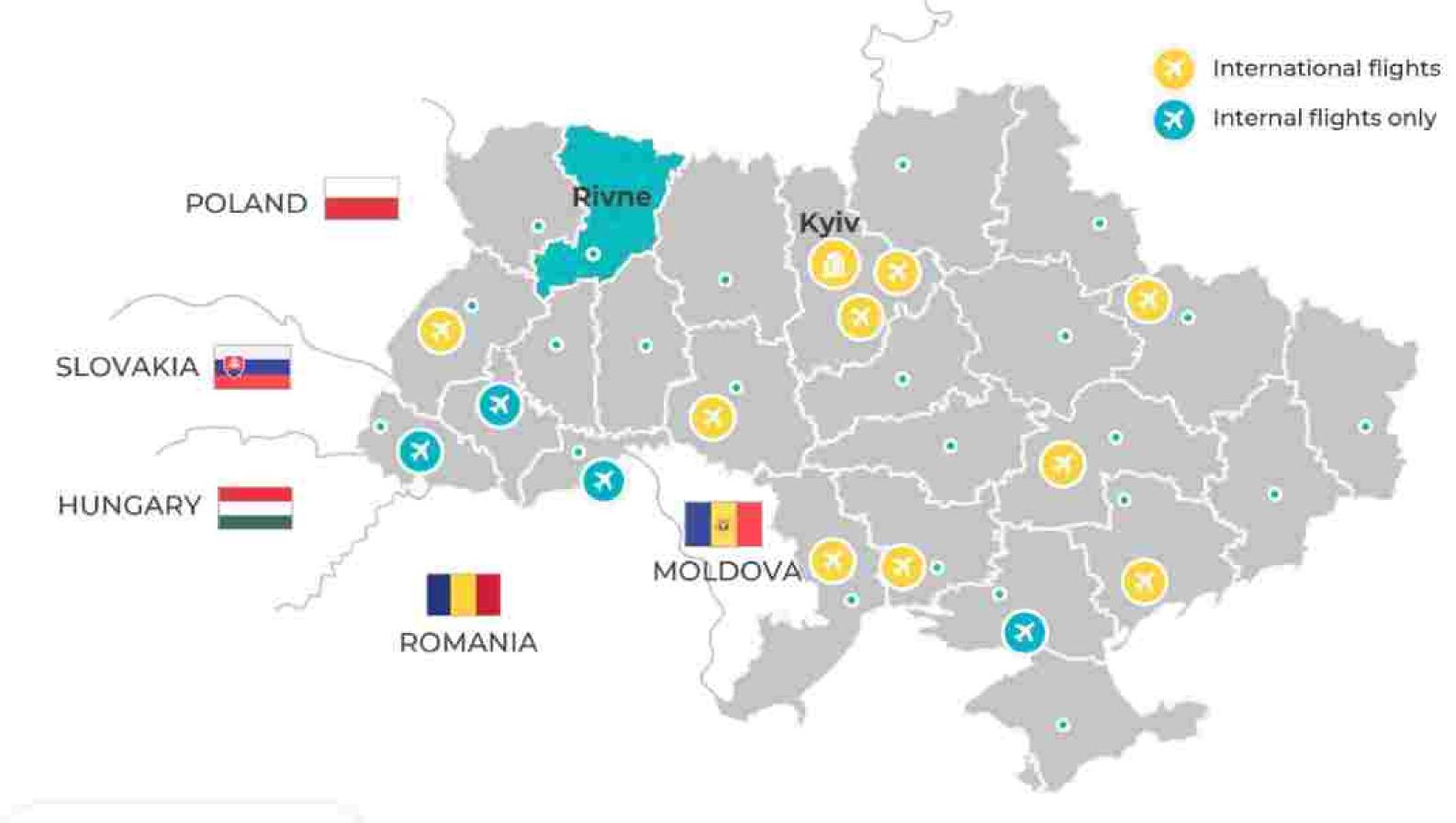














MINING & QUARRYING

- Amber
- Peat
- Building materials
- Sapropel



EDUCATION

111 Universities

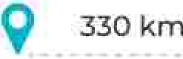
Technical schools



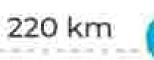
Rivne International Airport



International roads M-06, M-19







Kharkiv Airport

Kyiv



780 km



ODESA

33.3 thsd-km2 6% of Ukraine's territory





SPECIALIZATION

- Agriculture
- Mechanical engineering (shipbuilding)
- Chemical industry
- Food industry
- Renewables
- Tourism

MAIN INVESTORS























MINING & QUARRYING

- Limestone
 Sand
- Kaolin
- · Oil
- Granite



EDUCATION

- Universities
- Technical schools







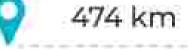
Yuzhnyi Sea Port

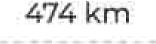


Chornomorsk Commercial Sea Port

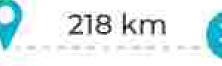


International roads 5 ITC













MYKOLAIV



SPECIALIZATION

- Agriculture
- Mechanical engineering (shipbuilding)
- Chemical industry
- Food industry
- Tourism

MAIN INVESTORS











MINING & QUARRYING

- Granite
- Limestone
- Building stone
- Kaolin
- Cement raw materials





EDUCATION



111 Universities



Technical schools



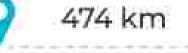
Yuzhnyi Sea Port



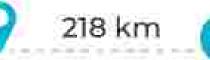
Chornomorsk Commercial Sea Port



International roads 5 ITC









International flights

Internal flights only

Kharkiv Airport



450 km



KIROVOHRAD

24.6 thsd-km2 4% of Ukraine's territory





SPECIALIZATION

- Agriculture (animal fats)
- Food industry
- Mining & Quarrying
- Mechanical engineering
- Mechanical engineering
- Plastics production

MAIN INVESTORS









MINING & QUARRYING

- Uranium ore
- Gneiss
- Bituminous shale
- Kaolin
- Gypsum

- Graphite
- Iron ores
- Coal



EDUCATION

Universities

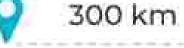
Technical schools



Airport Kropyvnytskyi

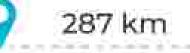


International roads M-04, M-12, M-13



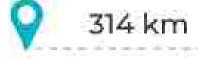


Kyiv





Kharkiv Airport





LUHANSK

26.7 thsd-km2 4% of Ukraine's territory





SPECIALIZATION

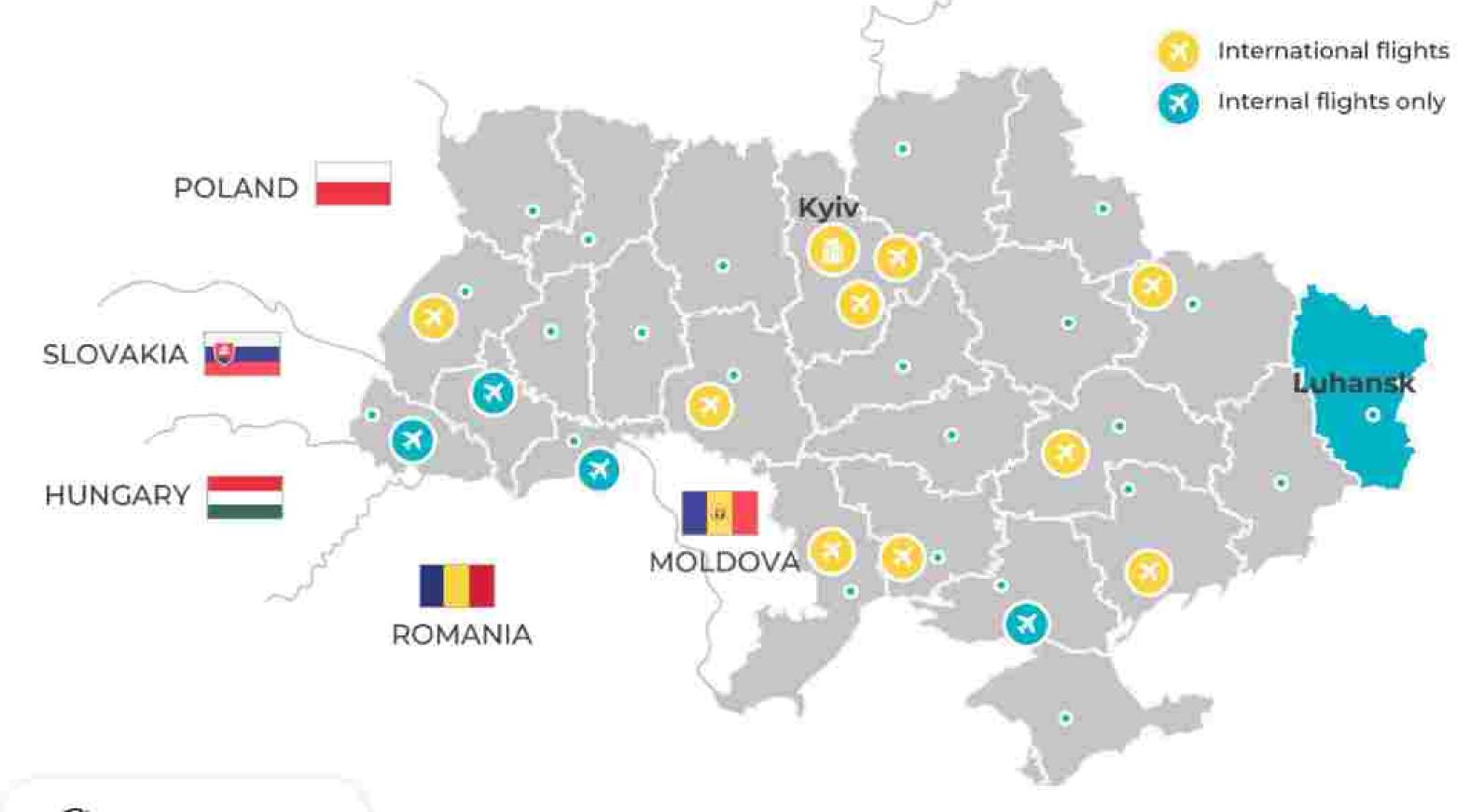
- Paper industry
- Chemical industry
- Machine engineering
- Plastics production
- Agriculture

MAIN INVESTORS

CLARIANT









MINING & QUARRYING

Coal

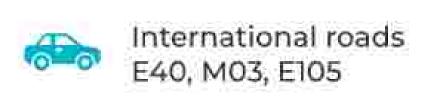
Antracite

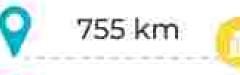
Sand

Gas

Chalk



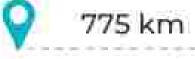














KHERSON



SPECIALIZATION

- Agriculture
- Food industry
- Mechanical engineering
- Plastic production
- Paper industry
- Woodworking
- Metallurgy

MAIN INVESTORS











MINING & QUARRYING

Sands

Limestone

- Loam
- Manganese ore



KYIV

28.1 thsd-km2 5% of Ukraine's territory





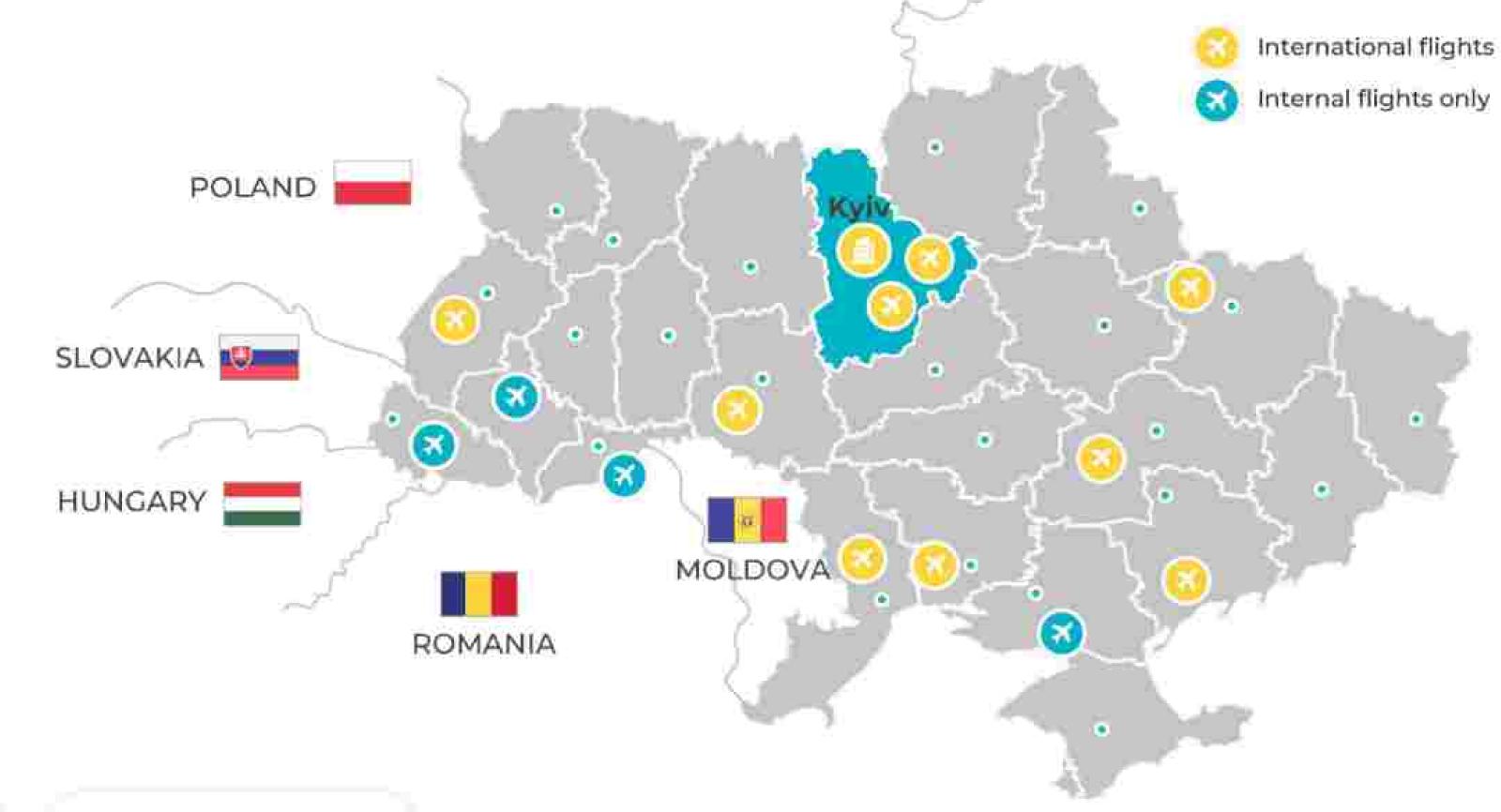
SPECIALIZATION

- Food industry
- Machine engineering
- Plastics production
- Paper industry
- Agriculture
- Chemical industry (+pharma)

MAIN INVESTORS

DECATHLON

syngenta





MINING & QUARRYING

Granite

Peat

Kaolin

Quartz sands

Clay



EDUCATION

- 12 Universities
- Technical schools

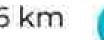


Boryspil International Airport



International roads 3 ITC





Lviv Airport





Kharkiv Airport



463 km



ZAKARPATTIA

12.7 thsd-km2 2% of Ukraine's territory



YOUR INVESTMENT MATTERS



SPECIALIZATION

- Food industry
- Machine engineering
- Plastics production
- Paper industry
- Agriculture
- Chemical industry (+pharma)

MAIN INVESTORS



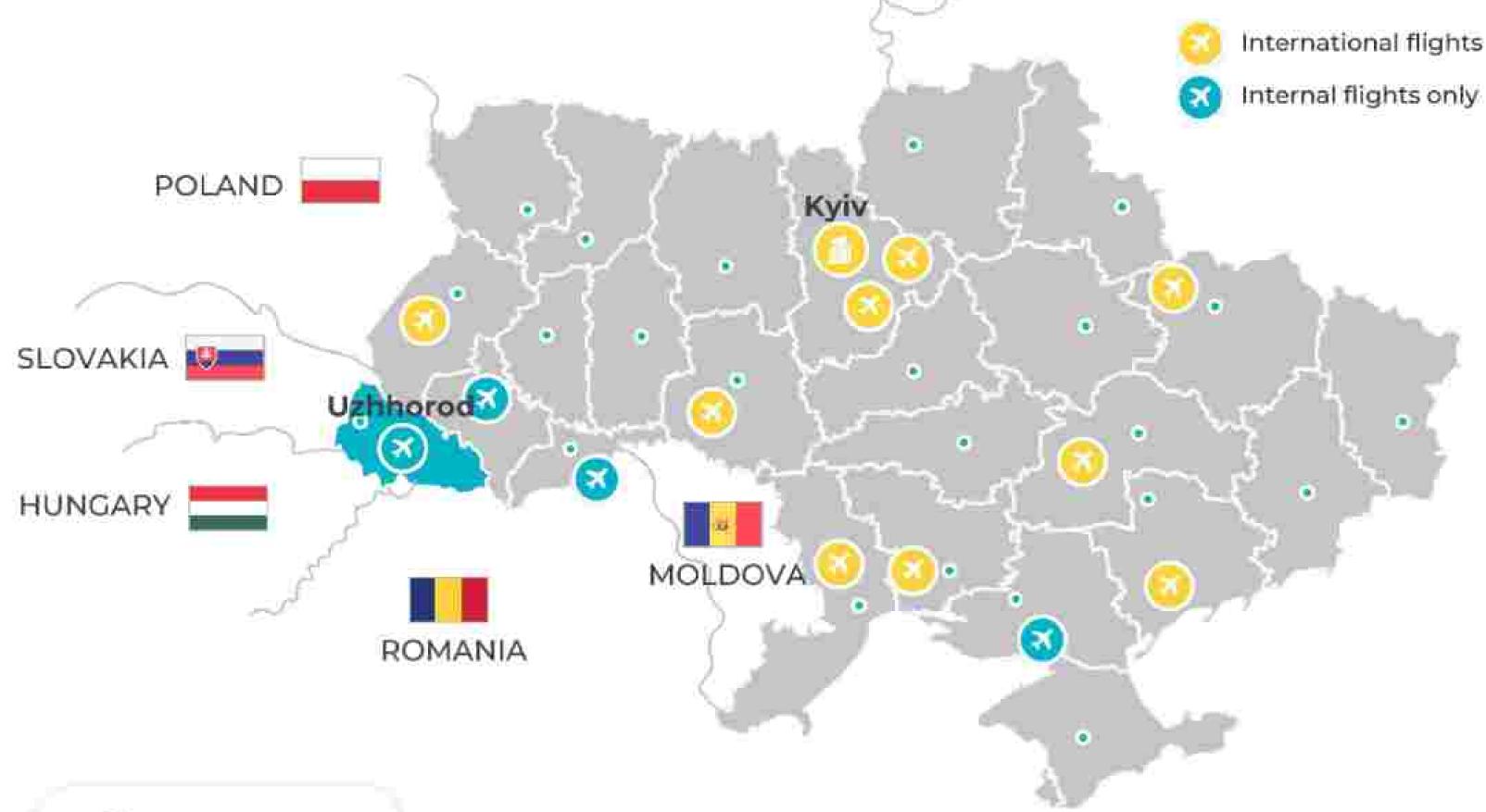














MINING & QUARRYING

- Perlite
- Andesite-basalt
- Wood
- Zeolite
- Gold
- Mineral waters
- Marble
- Barite ore



EDUCATION



Universities



Technical schools



Uzhhorod International Airport



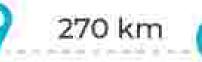
International roads M-06



810 km



Kyiv





1,070 km

KHARKIV

31.4 thsd-km2 5% of Ukraine's territory





SPECIALIZATION

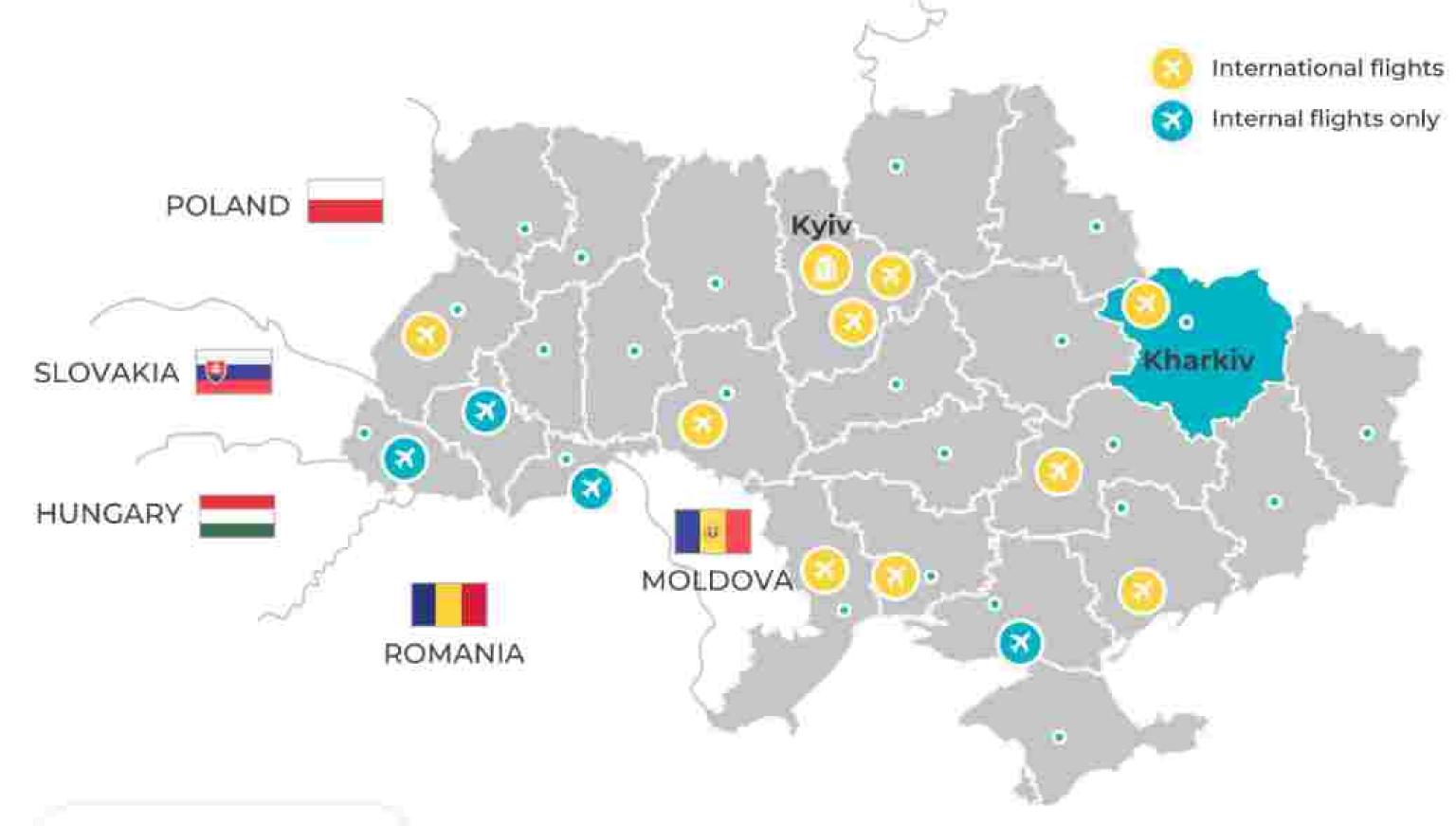
- Mining & Quarrying
- Mechanical engineering
- Food industry Plastic
- production Pharmaceuticals
- Agriculture
- Chemical industry
- ICT

MAIN INVESTORS

ELME MESSER BAIS GLENCORE









MINING & QUARRYING

- Coal
- Nonferrous metals
- Building materials
 - (Zirconium) Oil & Gas



EDUCATION

- 55 Universities
- Technical schools



Kharkiv International Airport

International roads E40, M03, E105



460 km



Kyiv



IVANO-FRANKIVSK

13.9 thsd-km2 2% of Ukraine's territory







SPECIALIZATION

- Mechanical engineering
- (electric machines)
- Mining & Quarrying (oil & gas)
- Plastics production
- Chemical industry
- Agriculture (livestock)

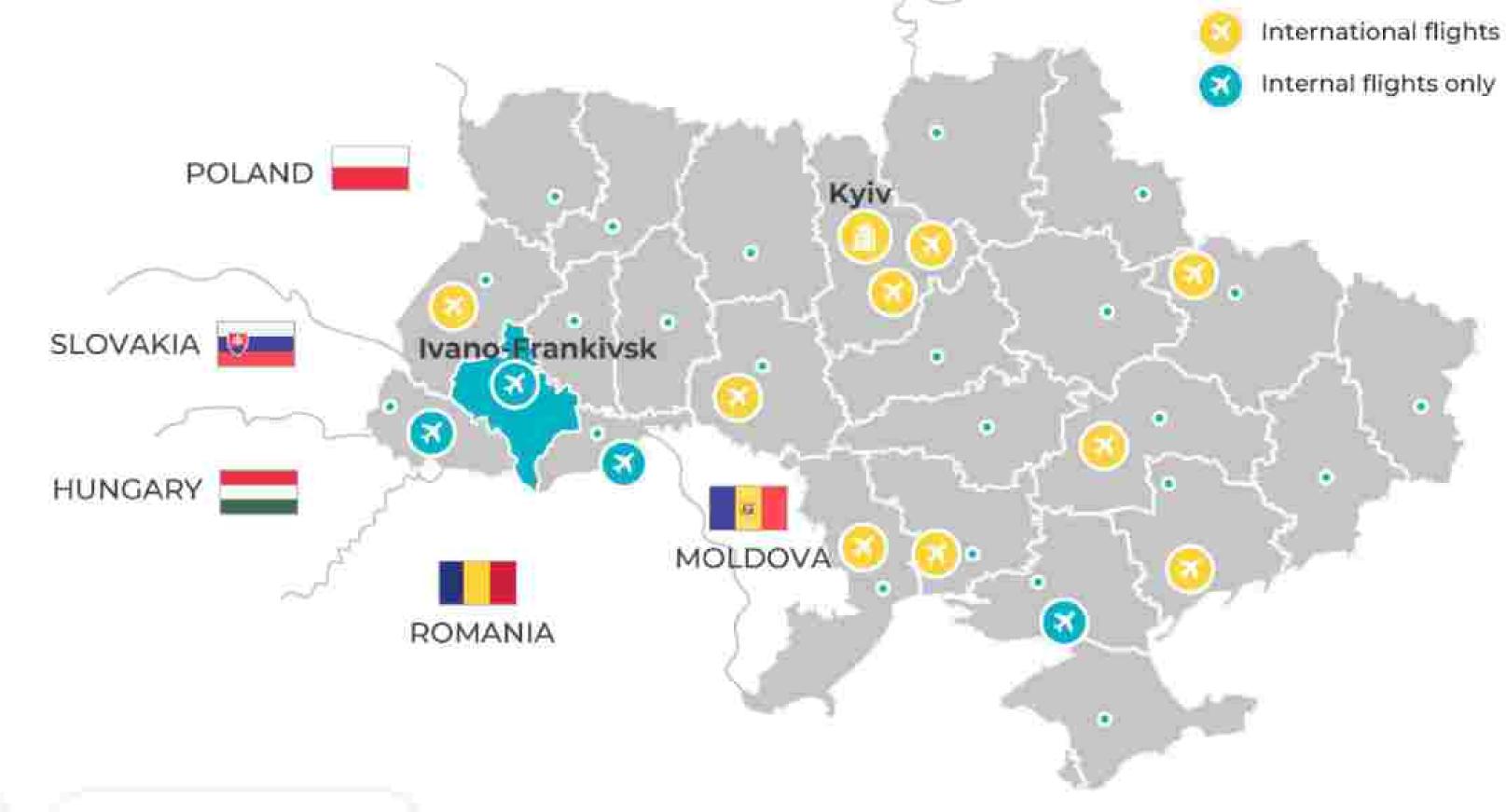
MAIN INVESTORS





LEONI







MINING & QUARRYING

- Oil & Gas
- Gypsum
- Potassium &
- Limestone
- magnesium salt Ozocerite
- Sulfur



EDUCATION



Universities

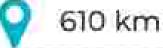
Technical schools



Ivano-Frankivsk International Airport



International roads M-12





Kyiv



Lviv Airport



810 km



DNIPROPETROVSK

31.9 thsd-km2 5% of Ukraine's territory





SPECIALIZATION

- Mining & Quarrying
- Metallurgy
- Mechanical engineering (aerospace)
- Food industry
- ICT
- Agriculture





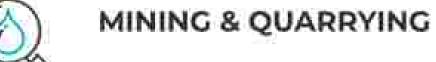












- Coal
- Uranium
- Manganese
- ore
- Iron ore (copper, nickel, iron, cobalt, aluminum)



- Technical schools
- Kryvyi Rih International Airport Nikopol River Port Dnipropetrovsk River Port Kamianske River Port International roads E50, E105, M04,

M18, M29

- 454 km
 - 218 km

Kharkiv Airport

Kyiv





DONETSK

26.5 thsd-km2 4% of Ukraine's territory





SPECIALIZATION

- Mining & Quarrying
- Metallurgy
- Mechanical engineering

MAIN INVESTORS

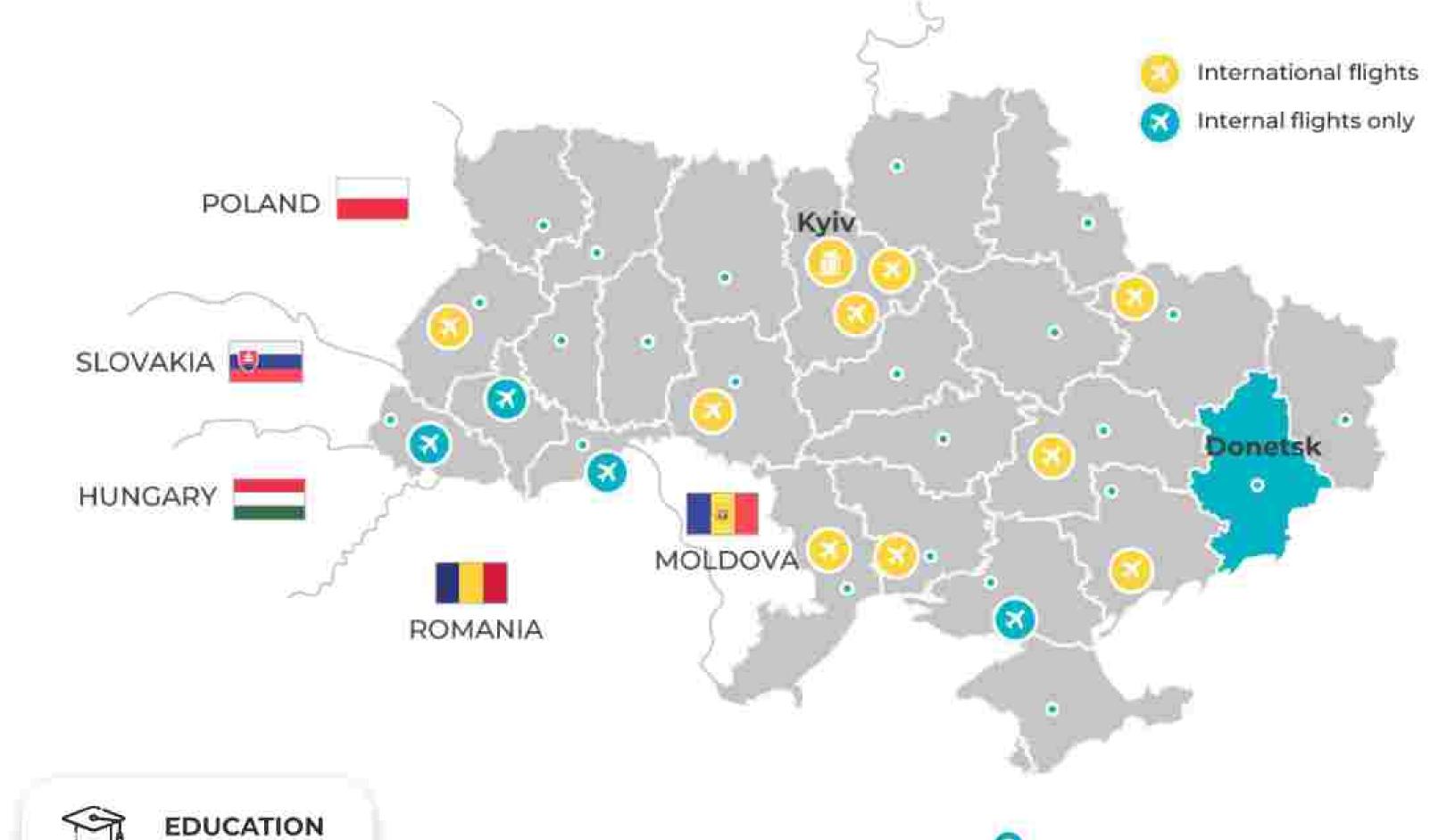














MINING & QUARRYING

Coal

Lithium

Salt

Methane

Clay

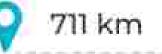
- Iron ore Gas (titanium, iron)
- Gas

Universities

Technical schools



2 International transport corridors

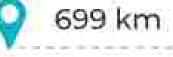




Kyiv



Mharkiv Airport





CHERNIVTSI

8.1 thsd-km2 1% of Ukraine's territory





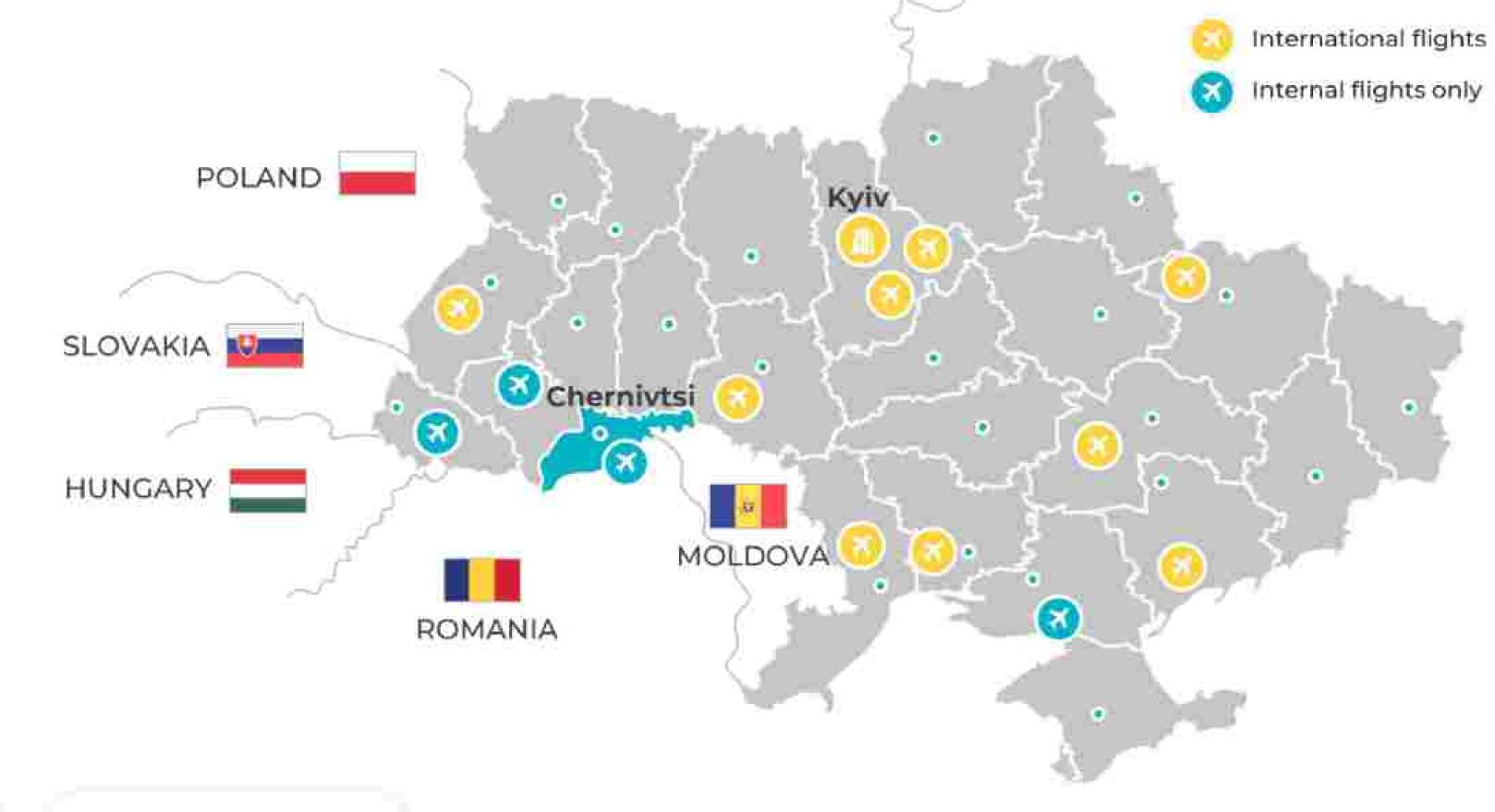
SPECIALIZATION

- Woodworking
- Mechanical engineering
- Furniture
- Agriculture (fruits, nuts)
- Food industry
- Textile
- Plastic production

MAIN INVESTORS









MINING & QUARRYING

- Wood
- · Oil & Gas
- Mineral and thermal waters
- Building materials (anhydride,

limestone, loams)



EDUCATION



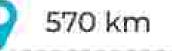




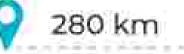
Chernivtsi Leonid Kadeniuk International Airport



International roads E-85

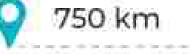








Kyiv





CHERNIHIV

31.9 thsd-km2 5% of Ukraine's territory





SPECIALIZATION

- Agriculture
- Food industry
- Woodworking
- Paper industry
- Mechanical engineering
- Plastic production
- Textile

MAIN INVESTORS



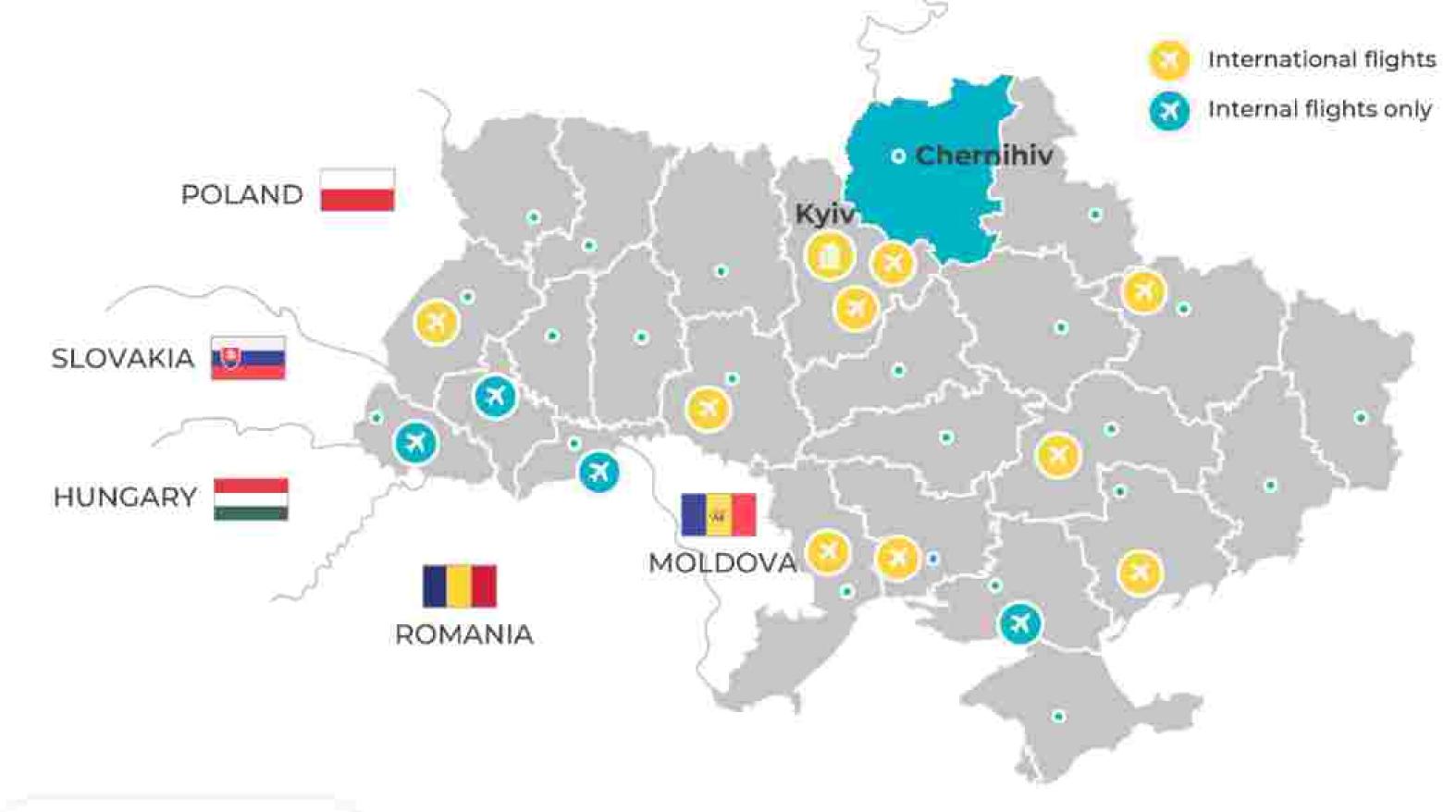














MINING & QUARRYING

- Oil & gas
- Peat

Chalk

Bischofites

Sand

Quarz sands

Clay



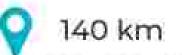
EDUCATION

Universities

Technical schools

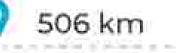


International roads 1 ITC



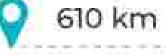


Kyiv





Kharkiv Airport





CHERKASY

SPECIALIZATION

- Agriculture
- Food industry
- Woodworking
- Mechanical engineering
- Pharmaceuticals
- Plastic production







MINING & QUARRYING

- Bentonites
- Kaolin

Peat

Quartz sands

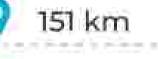




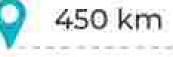
Cherkasy River Port



Kyiv



Boryspil Airport





ZHYTOMYR

29.8 thsd-km2 5% of Ukraine's territory



YOUR INVESTMENT MATTERS



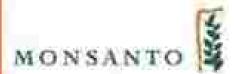
SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering (electric machines)
- Woodworking
- Agriculture
- Textile
- Food industry

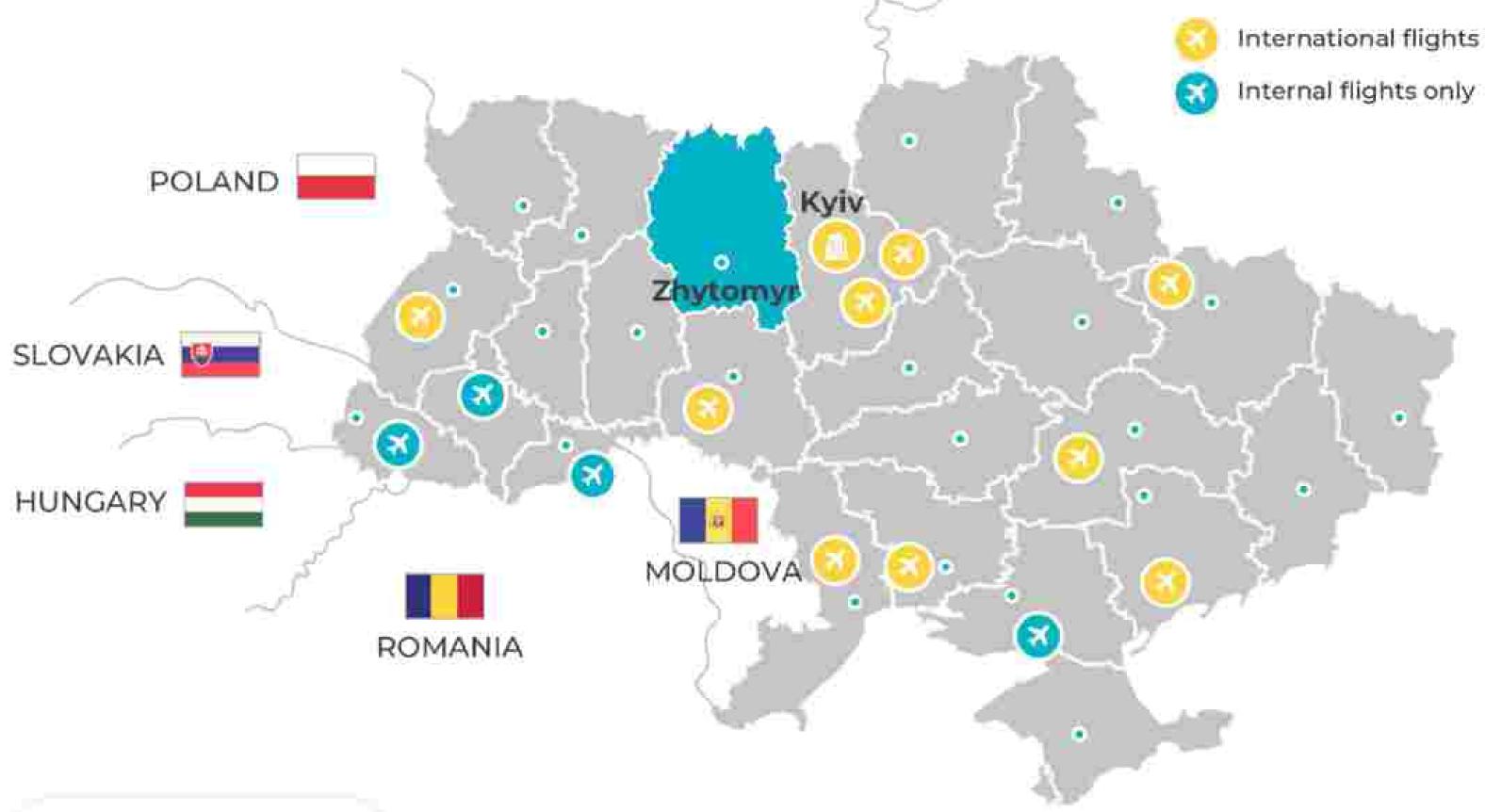














MINING & QUARRYING

- Gypsum Titanium
- Kaolin
- Granite
- Sand
- Quarzite



EDUCATION



Universities



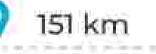
Technical schools



International roads M-06, M-07, M 21



















PROJECTS SEEKING INVESTMENTS AND INVESTMENT OPPORTUNITIES

PROJECTS SEEKING INVESTMENTS

Development of agro food tech cluster

AGRICULTURE

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The establishment of Ukraine's unique center of breakthrough technologies synergy in the field of the agro-food industry.

FORMAT

Industrial technopark equipped with production and technological equipment, near

- Lviv (Hrushiv) production and logistic
- Ivano-Frankivsk corn cluster
- Vinnytsia innovation and production

150

TOTAL INVESTMENT AMOUNT, USD MLN

years

PAYBACK PERIOD

years

PROJECT IMPLEMENTATION PERIOD

Type of required investment: loan/equity/mixed

PROJECTS SEEKING INVESTMENTS

AGRICULTURE

FOR MORE INFORMATION CONTACT UKRAINEINVEST

Construction of feed soy protein concentrate plant



KEY PROJECT HIGHLIGHTS

- Currently, the plant produces highprotein toasted meal, soybean oil and pelletised hulls.
- The project is aimed at expanding the range of higher value-added products by further processing soybean meal into feed grade SPC (soy protein concentrate).
- The technology is innovative for Ukraine.
 Soy protein concentrate is produced by water-alcohol extraction from nongranulated soybean meal.
- SPC is a soy protein concentrate, i.e. a purified protein product with a protein content of 60-70% for human consumption and feed.

62

AMOUNT OF OWN INVESTMENT IN THE PROJECT, USD MLN

9

vears

PAYBACK PERIOD

2

years

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

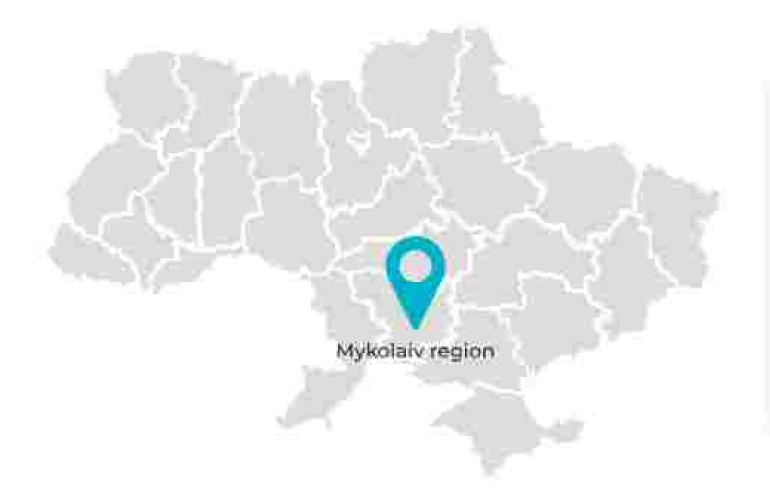
Type of required investment: loan/equity/mixed

FINANCIAL DETAILS

- IRR 35%
- NPV USD 51 mln

AGRICULTURE

FOR MORE INFORMATION CONTACT UKRAINEINVEST



Tomato processing recovery

KEY PROJECT HIGHLIGHTS

Restoration of the Ukrainian tomato industry after the de-occupation of the territories through the introduction of industrial production of high quality tomato paste and the supply of high quality raw materials to the food industry and processing industries of Ukraine.

26.7

AMOUNT OF OWN INVESTMENT IN THE PROJECT, USD MLN

3 years

PAYBACK PERIOD

FINANCIAL DETAILS

- IRR 47.2%
- NPV USD 1.4 mln
- EBITDA USD 11.6 mln

year

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: loan

CONSTRUCTION & BUILDING MATERIALS

Construction of gypsum based mixes production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

Located directly on the gypsum deposit. The capacity of the project is 60.000 tons/year (5 % of the Ukrainian market)

FINANCIAL DETAILS

- IRR 25.2%
- EBITDA for the entire period USD 128.4 mln
- ROI 137%



TOTAL INVESTMENT AMOUNT, USD MLN



AMOUNT OF OWN INVESTMENT IN THE PROJECT, USD MLN



PAYBACK PERIOD



PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed (loan and/or equity)

Construction of a bricks factory



FINANCIAL DETAILS

- NPV USD 172 mln
- IRR 11%
- EBITDA margin 39%
- DPP 11.7 years
- NPV USD 72 mln

KEY PROJECT HIGHLIGHTS

The project is underway and involves construction of a bricks factory with a planned capacity of 120 000 bricks per year. The bricks will be produced in the form of 10 800 porous blocks (equivalent to 90 000 conventional bricks) and 30 000 clinker bricks. In addition, the factory will produce ventilated facades with an annual output of 350 000 m2.

CONSTRUCTION & BUILDING MATERIALS

FOR MORE INFORMATION CONTACT UKRAINEINVEST

118

TOTAL INVESTMENT AMOUNT, USD MLN

6.9 years

PAYBACK PERIOD

36 months

PROJECT
IMPLEMENTATION PERIOD

(time to launch of operations)

Construction of a float glass facility



KEY PROJECT HIGHLIGHTS

- Construction of the first float glass facility in Ukraine according to EU standards on the territory of Ukraine.
- Production capacity: 510 tonnes of finished products per day (18 million m2 per year based on 4 mm thick glass).
- Product range: Transparent float glass from 2 to 19 mm thick, coloured, tinted, anti-reflective, self-cleaning, energy efficient and others.

FINANCIAL DETAILS

- IRR 18.38%
- NPV EUR 347.7 mln
- EBITDA margin 51%

CONSTRUCTION & BUILDING MATERIALS

FOR MORE INFORMATION CONTACT UKRAINEINVEST

250

TOTAL INVESTMENT AMOUNT, EUR MLN

4.72 years

PAYBACK PERIOD

3 years

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

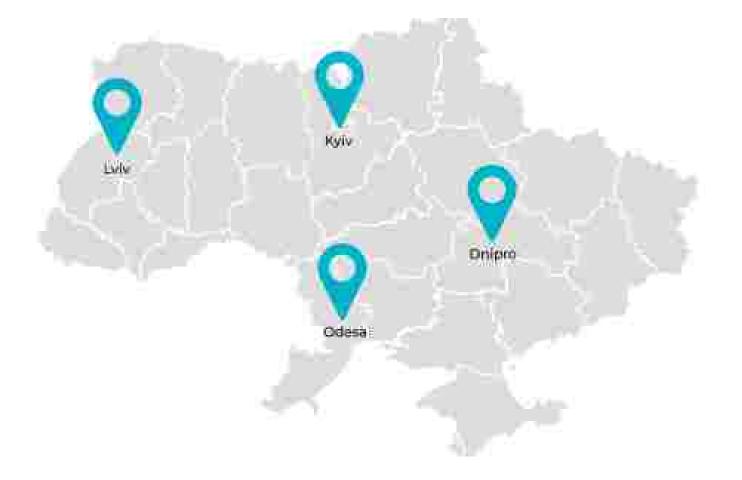
Type of required investment: loan/equity/mixed

TRANSPORT & LOGISTICS

FOR MORE INFORMATION

CONTACT UKRAINEINVEST

Construction of a logistics hubs cluster



KEY PROJECT HIGHLIGHTS

The project provides for construction of 700 000 m2 of logistics hubs in A-class warehouse complexes, equipped with new technological equipment:

- in Kyiv 400 000 м2
- in Lviv 150 000 м2
- in Dnipro 50 000 м2
- in Odesa 100 000 м2

700

TOTAL INVESTMENT AMOUNT, USD MLN

years

PAYBACK PERIOD

3 years

PROJECT
IMPLEMENTATION PERIOD

(time to launch of operations)

Type of investment required: loan/equity/mixed

TRANSPORT & LOGISTICS

Construction of a warehouse complex

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The aim of the project is to develop a class A warehouse complex in the northern part of Ukraine near Kyiv, to meet the company's own needs. The project includes the construction of a 59 000 m2 logistics complex with office space (1 800 m2) and a mezzanine (9 000 m2). The facility will be located on own land plot of 10.25 hectares with access to the M-01 Kyiv-Chernihiv motorway.

34

TOTAL INVESTMENT AMOUNT, USD MLN

6.8

AMOUNT OF OWN INVESTMENT IN THE PROJECT, USD MLN



PAYBACK PERIOD

5 years

PROJECT IMPLEMENTATION
PERIOD

(time to launch of operations)

Type of required investment: loan

FINANCIAL DETAILS

- IRR 15.5%
- NPV USD 7.2 mln
- ROI 8.6%

AGRI PROCESSING

FOR MORE INFORMATION CONTACT UKRAINEINVEST

Restoration of a milk processing plant



FINANCIAL DETAILS

- ROI 110%
- IRR 27%
- ARP 39%
- NPV USD 5.4 mln

KEY PROJECT HIGHLIGHTS

The project provides for restoration of a milk processing plant. The plant will have a capacity of up to 10 tonnes per day. The plant is not currently operational.

Production area: 1 187 m2 (cheese production area – 360 m², casein production area – 760 m2).

Additional premises are available with a total area of 1658 m2, including:

- Administration building: 237 m2
- Garage for lorries: 133 m2
- Garage for passenger cars: 64 m2
- Vehicle wash area: 65 m2
- Compressor room: 182 m2
- Basement: 655 m2
- Boiler room: 322 m2

0.2

TOTAL INVESTMENT AMOUNT, USD MLN

2.6 years

PAYBACK PERIOD

months

PROJECT
IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed

AGRI PROCESSING

Construction of storage facilities

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for construction of high-quality storage facilities for fruits and vegetables with subsequent sorting, packaging and delivery to consumers.

The total capacity of the complex will be 5 000 tonnes.

Sales markets include wholesale markets and retail chains in Ukraine and the EU.

3.5

TOTAL INVESTMENT AMOUNT, USD MLN



PAYBACK PERIOD



PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed

Provided by Dnipropetrovsk Investment Agency

FINANCIAL DETAILS

- PI 2,8
- IRR 55%
- NPV USD 6.5 mln
- EBITDA USD 16.6 mln

AGRI PROCESSING

Development of a honey production facility



FINANCIAL DETAILS

Projected gross revenue

per year - USD 19.4 mln

EBITDA – USD 4.8 mln

KEY PROJECT HIGHLIGHTS

The project provides for development of a facility for production of honey and other bee products.

The investment project aims to establish an innovative enterprise focused on high value-added and deep processing of honey. The potential production includes soufflé honey, cream honey, natural honey, tea concentrates, beverages, jams and other food and pharmaceutical products.

Objectives:

- Implementation of modern technologies and innovations in honey production
- Introduction of new types of honey products into domestic retail chains
- Processing of honey and its export to the EU and the USA (HACCP certificate for production is available)

FOR MORE INFORMATION CONTACT UKRAINEINVEST

5.8

TOTAL INVESTMENT AMOUNT, USD MLN

6 years

PAYBACK PERIOD

24 months

PROJECT
IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: loan

Concrete production facility expansion



KEY PROJECT HIGHLIGHTS

The project provides for concrete production facility expansion. The facility is currently producing concrete of various qualities, kerbstones, lamp-posts, reinforced concrete troughs, concrete fences.

Planed facility volume after expansion:

- Concrete 200 m3/hour
- Thermal facade slabs 500 m2/day
- Slabs 1 400 m2/day

FINANCIAL DETAILS

- NPV USD 3 mln
- IRR 46%
- EBITDA USD 0.8 mln

CONSTRUCTION & BUILDING MATERIALS

FOR MORE INFORMATION CONTACT UKRAINEINVEST

2.2

TOTAL INVESTMENT AMOUNT, USD MLN

2 7 years

PAYBACK PERIOD

6 months

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed

RENEWABLE ENERGY

Biogas and ethanol production plant expansion

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The projects provides for biogas and ethanol production plant expansion. The planned capacity is to produce 3500 m3 of biogas per day using high-load industrial reactor technology. The biogas plant will also treat the waste water from the bioethanol plant. This will create a no-waste synergy of sugar-bioethanol-biogas production.

PAYBACK PERIOD

TOTAL INVESTMENT

AMOUNT, USD MLN

2 months

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed

Provided by Dnipropetrovsk Investment Agency

FINANCIAL DETAILS

- NPV USD 5.4 mln
- IRR 27%
- ARP 39%
- DPP 2.6 years
- PI−110%
- EBIDTA USD 16.6 mln

Construction of a multifunctional medical center



FINANCIAL DETAILS

- EBITDA USD 5.9 mln
- IRR 57%
- NPV USD 10.8 mln

KEY PROJECT HIGHLIGHTS

The project provides for construction of high quality medical services using modern innovative technologies at affordable prices. The center will be focused on:

- diagnosis, treatment, and preventive care of patients with the following pathologies: diabetes mellitus, oncology, cardiology, neurology, and other pathologies
- 24/7 emergency ambulance service, equipped with modern equipment and experienced medical staff
- rehabilitation and recovery after strokes, heart attacks, spinal injuries, traumatic brain injuries, etc.

CONSTRUCTION

FOR MORE INFORMATION CONTACT UKRAINEINVEST

8.3

TOTAL INVESTMENT AMOUNT, USD MLN

2

vears

PAYBACK PERIOD

20 months

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: loan

Launching a polymer coating line



KEY PROJECT HIGHLIGHTS

The project provides for launching a production line for application of polymers on galvanised steel and aluminium.

The design capacity is 55 000 tonnes of steel per year.

Polymer-coated galvanised steel is a raw material for the production of modern façade and roofing materials, including sandwich panels and metal tiles.

CONSTRUCTION

FOR MORE INFORMATION CONTACT UKRAINEINVEST

9

TOTAL INVESTMENT AMOUNT, USD MLN

6 years

PAYBACK PERIOD

2 months

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

FINANCIAL DETAILS

- EBITDA USD 16 mln
- IRR 35%
- NPV USD 4.5 mln

Type of required investment: loan

Healthcare facility expansion



KEY PROJECT HIGHLIGHTS

The project provides for a healthcare facility expansion. At present, the complex is licensed to perform more than 76 types of medical activities and has a certificate of the highest accreditation category (ISO quality certificate). The project aims at expanding the range of innovative health and medical services through the reconstruction of clinical and residential buildings, as well as the construction of a resort SPA center with swimming pool. Availability of underground mineral water springs are available.

HOSPITALITY

FOR MORE INFORMATION CONTACT UKRAINEINVEST

7

TOTAL INVESTMENT AMOUNT, USD MLN

2 7 years

PAYBACK PERIOD

months

PROJECT
IMPLEMENTATION PERIOD

(time to launch of operations)

FINANCIAL DETAILS

- PI 120%
- IRR 17%
- EBITDA USD 0.63 mln

Type of required investment: mixed

HOSPITALITY

FOR MORE INFORMATION CONTACT UKRAINEINVEST

Reconstruction of a leisure center



KEY PROJECT HIGHLIGHTS

The project provides for reconstruction of a leisure center with all the necessary infrastructure:

- 4 residences
- Restaurants
- Halls for public events
- SPA center
- Water station
- Sports facilities and grounds

The center can now accommodate up to 80 people in the summer and up to 30 people all year round. The project includes construction of a 175 kW solar power plant to meet the centre's own needs and sell electricity at a green tariff.

1.8

TOTAL INVESTMENT AMOUNT, USD MLN

6 years

PAYBACK PERIOD

18 months

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: Loan

Provided by Dnipropetrovsk Investment Agency

FINANCIAL DETAILS

- PI 136%
- IRR 18%
- EBITDA USD 2.4 mln
- NPV USD 1.6 mln

RENEWABLE ENERGY

Construction of a bioethanol production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for bioethanol production using conversion of organic biomass, such as agricultural waste or dedicated energy crops.

The project is under construction.

Start of operations – 4th quarter of 2023.



TOTAL INVESTMENT AMOUNT, USD MLN



PAYBACK PERIOD

Type of required investment: mixed

FINANCIAL DETAILS

- IRR 25%
- EBITDA USD 5.2 mln

RENEWABLE ENERGY

Construction of a biomethane production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for construction of a biomethane production plant. The plant will use state-of-the-art technology to convert organic waste, such as agricultural residues.

7.6

TOTAL INVESTMENT AMOUNT, USD MLN

5.5 years

PAYBACK PERIOD

FINANCIAL DETAILS

- IRR 16%
- EBITDA USD 1.6 mln

RENEWABLE ENERGY

Construction of a biomethane production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for construction of a biomethane production plant. The plant will use state-of-the-art technology to convert organic waste, such as agricultural residues.

The plant is under construction. Start of operations - 3rd quarter of 2023.

30

TOTAL INVESTMENT AMOUNT, USD MLN

PAYBACK PERIOD

IMPLEMENTATION PERIOD

Type of required investment: mixed

FINANCIAL DETAILS

- IRR 20,7%
- EBITDA USD 1.8 mln

RENEWABLE ENERGY

Construction of a biomethane production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for construction of a biomethane production plant. The plant will use state-of-the-art technology to convert organic waste, such as agricultural residues.

The project is under development.



TOTAL INVESTMENT AMOUNT, USD MLN

2.1

OWN INVESTMENT, EURO MLN



PAYBACK PERIOD

2 years

IMPLEMENTATION PERIOD

FINANCIAL DETAILS

- IRR 20,7%
- EBITDA USD 1.8 mln

RENEWABLE ENERGY

Construction of a biomethane production plant

FOR MORE INFORMATION CONTACT UKRAINEINVEST



KEY PROJECT HIGHLIGHTS

The project provides for construction of a biomethane production plant. The plant will use state-of-the-art technology to convert organic waste, such as agricultural residues.

The project is under development.

30

TOTAL INVESTMENT AMOUNT, USD MLN

8 year

PAYBACK PERIOD

2 years

IMPLEMENTATION PERIOD

FINANCIAL DETAILS

EBITDA – 13 USD mln

RENEWABLE ENERGY

FOR MORE INFORMATION CONTACT UKRAINEINVEST

LUAZ MicroFab Concept



KEY PROJECT HIGHLIGHTS

Key project highlights: production of accessible electric vehicles in Ukraine with a high degree of localisation and involvement of local manufacturers, production of commercial electric vehicles and special electric vehicles for people with disabilities.

14

AMOUNT OF OWN INVESTMENT IN THE PROJECT, USD MLN

year

PAYBACK PERIOD

2 years

PROJECT IMPLEMENTATION PERIOD

FINANCIAL DETAILS

- IRR 18.9 %
- NPV USD 9.7 mln
- EBITDA USD 1 mln

TRANSPORT & LOGISTICS

Construction of a cold logistics terminal NOVO COLD

FOR MORE INFORMATION CONTACT UKRAINEINVEST



FINANCIAL DETAILS

- IRR 15%
- ROI 19.5%
- EBITDA (entire period) 55.425 EUR MLN

25

TOTAL INVESTMENT AMOUNT, EUR MLN

5.5

AMOUNT OF OWN INVESTMENT IN THE PROJECT, EUR MLN

PAYBACK PERIOD

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: mixed (debt/equity capital)

KEY PROJECT HIGHLIGHTS

Construction of a "cold" logistics terminal for food storage and processing with an area of 23,500 m to service export and import "food flows" at the border.

Located on the border with Poland:

- Ustyluh Zosyn
- Uhryniv Dovhobychuv
- Yahodyn Dorohusk

41,000 automated pallet spaces with a professional WMS system and FIFO shelf life management. 3PL logistics services for retail, food manufacturers and HORECA clients.

INVESTMENT OPPORTUNITY

A furniture production factory site



FOR MORE INFORMATION CONTACT UKRAINEINVEST

KEY HIGHLIGHTS

The designated purpose of the land plots is 11.02 for the placement and operation of main, auxiliary, and ancillary buildings and structures for processing, engineering, and other industrial enterprises.

Land plots are owned by a Ukrainian legal entity.

There is a technical possibility to import 2 MW of electrical energy and arrange a well on the plot.

The entrance to the plot is organized from the H25 (P05) road.

The offered land plots with the following cadastral numbers are available for sale:

- 5624681500:05:024:0016 (2.1442 hectares) a furniture factory is built on a part of the plot, see the scheme
- 5624681500:05:024:0017 (2.1443 hectares) a furniture factory is built on a part of the plot, see the scheme
- 5624681500:05:024:0018 (2.1443 hectares) a furniture factory is built on a part of the plot, see the scheme
- 5624681500:05:024:0031 (2.1443 hectares)
- 5624681500:05:024:0030 (2.1444 hectares)
- 5624681500:05:024:0029 (2.1442 hectares)

The total area is approximately 9.6 hectares. The land plots have industrial zoning. There is a technical possibility to supply 2 MW of electrical energy and arrange a well on the plot. The entrance to the plot is organized from the H25 (P05) road.



INVESTMENT OPPORTUNITIES: PRIVATIZATION



The State Property Fund of Ukraine is the central executive body that implements state policy in the field of privatization. All relevant up-to-date information on small and large privatizations can be found on an official website of the Fund.

All privatization procedures in Ukraine are administered exclusively via the state electronic platform **Prozorro**.

Despite the full-scale Russian military aggression, the Fund continued to conduct privatization and lease auctions. According to preliminary estimates, in 2022, the Fund sold state assets through privatization auctions for UAH 2.2 bln (USD 60 mln). In total, the Fund successfully held 193 privatization auctions and 1 193 lease auctions.



To get acquainted with the new privatization proposals



To get acquainted with lease of state property proposals

INVESTMENT OPPORTUNITIES:

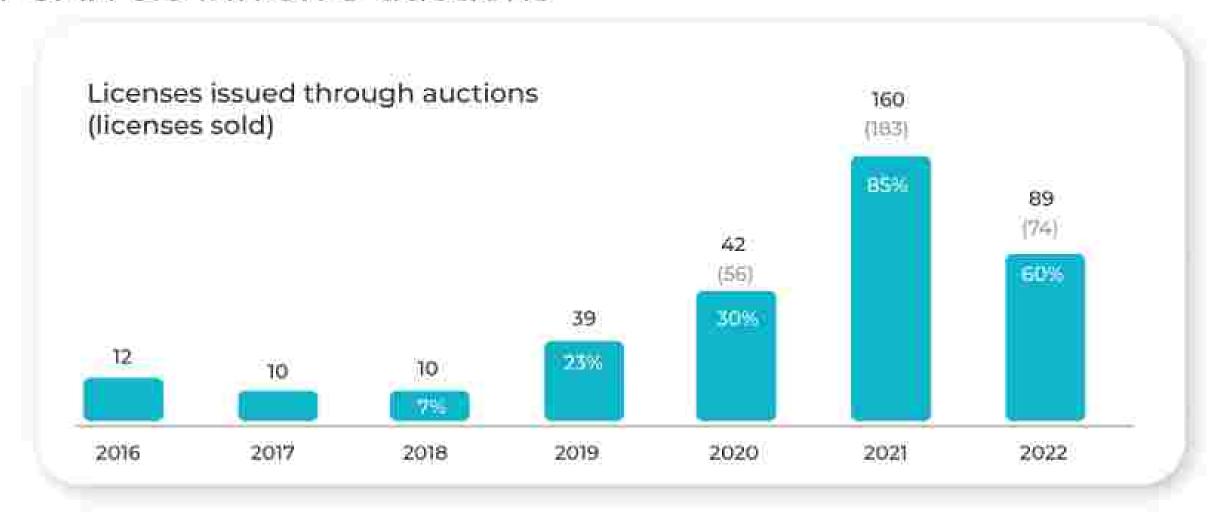


LICENSES FOR MINING AND EXPLORATION

The auction (electronic bidding) for the sale of a special permit for the usage of subsoil is conducted through electronic bidding, which is carried out with the help of a two-level automated information and communication system, which provides the possibility of creating, placing, publishing and exchanging information and documents in electronic form, which are necessary for the auction (electronic bidding). Information on specified auctions is hosted on the <u>website</u> of the State Geology and Subsoil Service of Ukraine.

Auctions for the sale of special permit for the usage of subsoil are administered exclusively via the state electronic platform **Prozorro**.

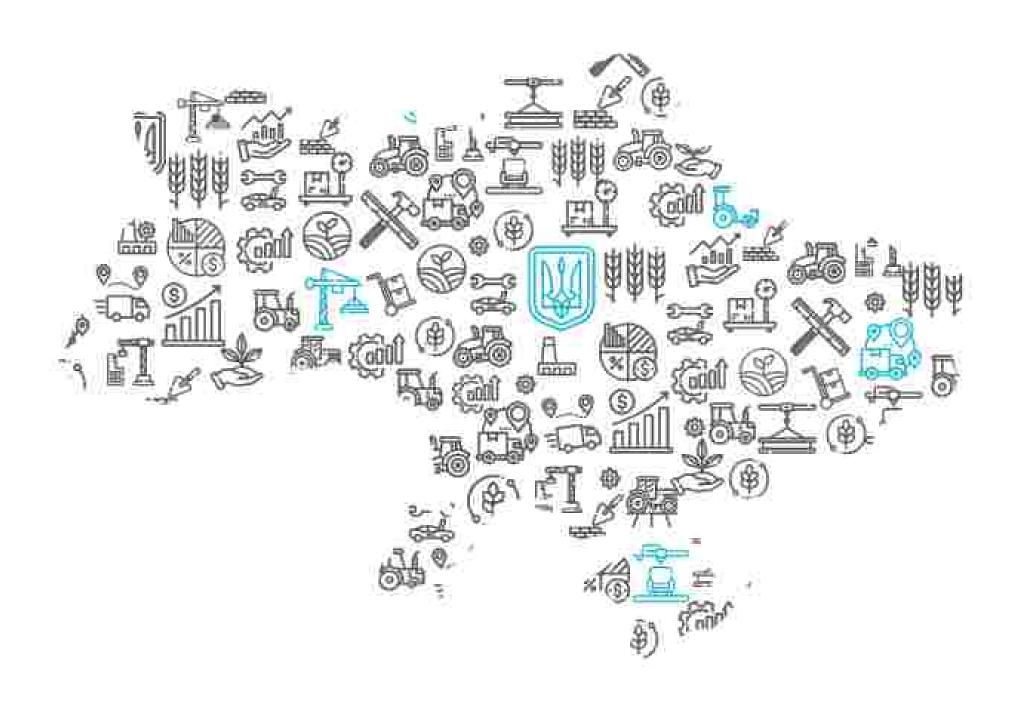
From 2016 352 licenses have been issued as a result of selling for UAH 3.8 bln on e-auctions











INVESTMENTS SUCCESS STORIES IN UKRAINE



WINIER

- since 2006, the Winner group of companies made infrastructure investments of over USD 90 mln into the economy of Ukraine
- created over 600 jobs
- official importer of world-famous car brands Ford, MG, Volvo, Jaguar, Land Rover, Porsche and Bentley





- created over 240 jobs
- offers a wide range of chemicals innovative products and solutions for multiple industrial sectors, in particular, for agriculture





Invests in Ukraine since 2006

- invested over EUR 100 mln into the economy of Ukraine
- created over 5 000 jobs
- produces wiring harness and components



ALEXANDER SCHLAMP

cersanit

Invests in Ukraine since 2008

- invested over USD 185 mln into the economy of Ukraine
- created over 1 300 jobs
- produces ceramic tiles and bathroom equipment



IWANSKI WINICJUSZ JULIUSZ

General Director of Cersanit in Ukraine

Schréder

Experts in lightability™

- invested over EUR 25 mln into the economy of Ukraine
- created over 300 jobs
- world leader in intelligent solutions for outdoor lighting and smart cities



- invested over EUR 905 mln into the economy of Ukraine
- created over 700 jobs
- produces particleboard (PB), melamine-faced particleboard (MF PB), oriented-strand board (OSB) and worktops





- invested over EUR 110 mln
- created over 1 300 jobs
- produces parquet board and biofuels

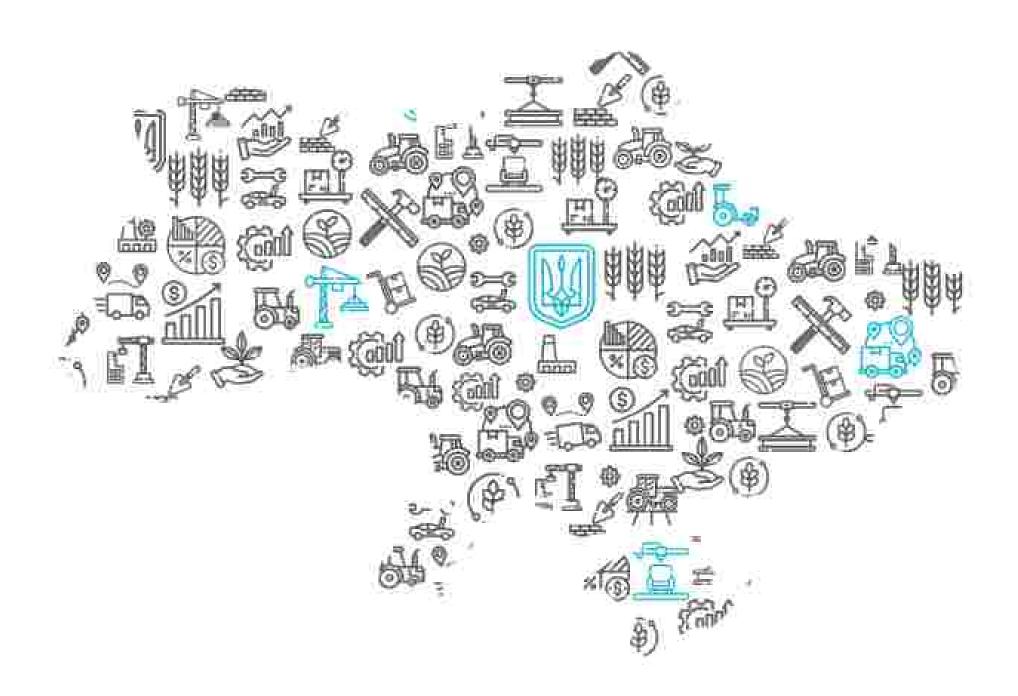




- invested over USD 300 mln into the economy of Ukraine
- created over 1 400 jobs
- one of the largest producers of sunflower oil in Ukraine









UkraineInvest is the investment promotion office of the Government of Ukraine established in 2018 Since 2020 UkrainInvest has facilitated attracting and unlocking investments for more than USD 2 bln

UKRAINEINVEST ACTIVITIES



INVESTMENT ATTRACTION

UkraineInvest consistently reaches out to international investment community to promote sectoral investment opportunities in Ukraine (greenfield, brownfield, JVs, etc.) and market projects open to investments. We also provide potential investors with information on setting up & doing business in Ukraine (e.g. macro and industry-specific information, legal and tax frameworks, etc.).



INVESTOR SUPPORT AND TROUBLESHOOTING

UkraineInvest assists
businesses 24/7 at all stages of
projects implementation by
providing guidance and
troubleshooting services.
Special emphasis is put on
consulting investors on
obtaining government
investment incentives.



PROMOTING UKRAINE AS INVESTMENT DESTINATION

UkraineInvest team actively promotes Ukraine at various platforms throughout the world, and organizes events for potential investors in order to make the world aware of Ukraine's investment attractiveness and specific opportunities.



UkraineInvest services (1)

For Ukrainian and international businesses operating or planning to implement investment projects



CONSULTING AND ORGANIZATIONAL SUPPORT CONCERNING:

- setting up and doing business in Ukraine
- investment projects implementation
- available investment incentives
- war-time related issues (e.g., reservation of employees, temporary relocation and evacuation, etc.)



INFORMATIONAL SUPPORT CONCERNING:

- macroeconomic and industry-specific matters
- legal and tax issues (e.g., licensing, taxation, customs procedures, employment, migration, etc.)



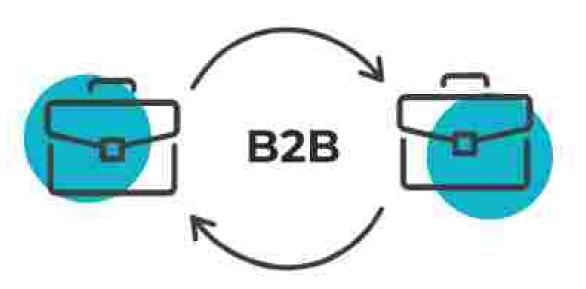
UkraineInvest services (2)

For Ukrainian and international businesses operating or planning to implement investment projects



CONSULTING AND ORGANIZATIONAL SUPPORT CONCERNING:

- establishment of efficient cooperation with government bodies and local authorities
- resolving business-related problematic issues
- legislative and regulatory advocacy



- investment opportunities search (brownfield, JVs, etc.)
- matching with potential partners (meetings, site visits etc.)



UkraineInvest in international rankings



The London-based Emerging Europe platform ranked Ukrainelnvest among the top 5 best investment promotion agencies out of 23 countries in Central and Eastern Europe in 2021-2023.



2021 3d place



2022 4th place



2023 4th place "Ukraine's position in the ranking, although one place below its third place of 2021, is nevertheless remarkable given the Russian invasion of the country, and evidence that the country remains open for business", Andrew Wrobel, founder and managing partner of Emerging Europe

UKRAINEINVEST RESULTS IN 2022





Accumulated a pipeline of
43 investment projects
worth EUR 1.36 bln to be
implemented with
Ukrainelnvest support



Assisted resolution of 80+ problematic issues of investors, which "unlocked" USD 155+ mln investments



Provided advocacy support for 20+ initiatives to improve investment-related legislation



Provided 1000+ consultations to investors on doing business and implementing investment projects in Ukraine







HOW TO SUPPORT UKRAINE

HOW TO SUPPORT UKRAINE



UNITED24 was launched by the President of Ukraine Volodymyr Zelenskyy as the main platform for collecting charitable donations in support of Ukraine. Funds will be transferred to the official accounts of the National Bank of Ukraine and allocated by assigned ministries to cover the most pressing needs:

Defense and demining

Medical aid

Rebuild Ukraine



u24.gov.ua



Ukraine Invest

YOUR INVESTMENT MATTERS



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