

UkraineInvest GUIDE:

# REBUILDING UKRAINE WITH THE PRIVATE SECTOR

MARCH 2023



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**SERGIY TSIVKACH**

CEO of UkraineInvest

For over a year, Ukraine has faced unprecedented challenges due to full-scale military aggression against our country. Nevertheless, we remain steadfast in our defense of territories and continue to conduct business.

UkraineInvest, the government's investment promotion office, has continued its operations throughout this period without interruption.

Currently, we are supporting 17 investment projects worth over \$2.3 billion and providing ongoing business support to both Ukrainian and foreign companies operating in Ukraine.

Promoting investment opportunities is a top priority for us. Investors can start planning their investments today. There is no need to wait until the end of the war.

Our message to the international business community is clear: Ukraine is not only strong and free, but open for business.

We proudly present the UkraineInvest Guide, an essential source of analytical information for companies doing business in Ukraine or planning to invest.



# RESILIENT UKRAINE: ECONOMY IN 2022

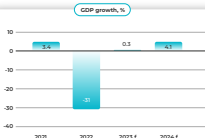


## RESILIENT UKRAINE: Economy in 2022

### GDP growth

Before Russia's full-scale invasion of Ukraine, it was estimated that the country's GDP growth rate for **2022** would be **3.4%**. However, due to the destruction of infrastructure and economic slowdown caused by the invasion, by February 2022 Ukraine had seen a significant decline in its GDP of **-31%**.

The National Bank of Ukraine (NBU) forecasts a slight increase in Ukraine's real GDP for **2023**. Reduced security risks, the resumption of port operations, increases in harvests, the gradual restoration of production capacities, improved logistics, and the revival of domestic demand will all contribute to economic growth in **2024-2025**.



## RESILIENT UKRAINE: Economy in 2022

### Inflation and exchange rate

#### KEY POLICY RATE

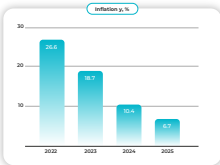
25%

In June 2022, the National Bank of Ukraine (NBU) increased their key policy rate from 10% to 25% per annum. Along with other measures, this action was taken in order to protect households' incomes and savings in Ukrainian Hryvnia (UAH), making UAH assets more attractive and reducing pressure on the foreign exchange (FX) market. The official currency exchange rate for USD/UAH is still being determined by the NBU.

#### USD/UAH EXCHANGE RATE

1/36.6

According to the results of 2022, consumer prices rose to 26.6%. Meanwhile, the annual inflation rate remained relatively unchanged from October to December 2022. The stabilization of inflationary pressure was aided by (1) the liberation of occupied territories, (2) the expansion of food supply, and (3) a weakened consumer demand as a result of Russia's attacks on Ukraine's energy infrastructure.



## RESILIENT UKRAINE: Economy in 2022

### International reserves

In 2022, Ukraine received more than USD 32 bln in international aid, of which more than USD 14 bln was in the form of grants. Thanks to this, it was possible to finance most of the deficit in the consolidated budget, as well as to increase international reserves to USD 28.5 bln by the end of 2022. Taking into account the already announced volumes of international aid and progress in negotiations with the International Monetary Fund, the total amount of state budget financing in 2023 may exceed USD 38 bln. This will enable the National Bank of Ukraine to further maintain international reserves at a sufficient level.

The current amount of international reserves is enough to maintain stability in the foreign exchange market.



The current level of international reserves is sufficient to ensure the stability of the foreign exchange market

# RESILIENT UKRAINE: Economy in 2022

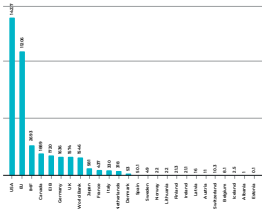
## Support from international partners

Since February 2022, Ukraine has received unprecedented external financial support totaling USD 38.5 bln.

This financial aid for Ukraine has come from 22 countries, the European Union, the World Bank, the European Investment Bank, and the International Monetary Fund.

The United States of America (USD 14 bln) and the European Union (USD 11 bln) are the biggest contributors.

Foreign sources of state budget funding, USD mln

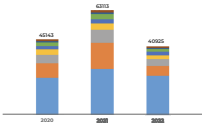


# RESILIENT UKRAINE: Economy in 2022

## Trade Balance

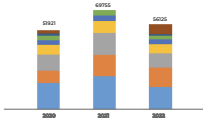
During 2022, exports of Ukrainian goods stayed steady, despite obstruction of the Grain Corridor by Russia. At the same time, imports have risen significantly when compared to previous periods due to the need to buy alternative energy and fuel sources caused by Russia's attacks on Ukraine's energy infrastructure.

Export of goods, USD mln



- Agricultural products
- Ferrous and nonferrous metals
- Machinery products
- Machinery and equipment
- Timber and wood products
- Minerals
- Industrial goods
- Other

Import of goods, USD mln



- Machinery and equipment
- Mineral products
- Minerals
- Agricultural products
- Industrial goods
- Ferrous and nonferrous metals
- Timber and wood products
- Other

### Key achievements

#### Despite unprecedented challenges of 2022 Ukraine:

- became an EU member candidate
- obtained 5 "visa-free" regimes with the European Union, incl.:
  - energy (ENTSO-e accession)
  - customs (NCTS accession)
  - transport (removed barriers for road transportation)
  - digital (mutual recognition of qualified electronic trust services)
  - economic (cancellation of all EU customs duties and quotas for Ukrainian goods)
- secured import duties cancelation in trade with the United Kingdom, Canada, Australia and the United States of America (steel imports only)
- integrated in the Trans-European Transport Network (TEN-T)

## RESILIENT UKRAINE: Economy in 2022

### International companies continue investing in Ukraine



continues the construction of the new 'Karta III' tailing storage facility



announced investment project worth USD 38+ mln for constructing agro-processing plant



continues the construction of a USD 83 mln factory for the production of equipment for winter sports

**Kingspan.**

announced investment project worth USD 200+ mln for constructing 6 building materials factories

**® RISOIL**

continues the construction of a large-scale transshipment complex in the port of Chornomorsk

and many more



## WHY INVEST IN UKRAINE



# WHY INVEST IN UKRAINE

## 7 main advantages of Ukraine

1



Rebuilding  
related investment  
opportunities

2



Access to regional  
consumer markets

3



Geographical  
position

4



Skilled and  
competitive  
labor force

5



Considerable  
raw material  
base

6



Digitalisation

7



Ukraine as a  
global leader

8



Investment  
incentives

### 1. Rebuilding related investment opportunities

As of February 2023, the total amount of direct damage to Ukraine's economy including the destruction of residential and non-residential buildings and infrastructure reached USD 138 bln. Ukraineinvest sees great potential for investment in such sectors as: (1) agri processing, (2) building materials and furniture, (3) logistics, (4) decarbonisation and green technologies, (5) transport manufacturing.

Reconstruction offers a unique opportunity to upgrade Ukraine's productive capacity and attract foreign capital and modern technology. This will lay the foundation for long-term growth, and facilitate Ukraine's tighter integration into the global economy.

# WHY INVEST IN UKRAINE

## 2. Access to regional consumer markets

Nearly 1 bln consumer market can be reached within 2 500 miles

448 mln	European Union
100 mln	CIS (selected)
502 mln	Non EU
44 mln	Ukraine

The EU, UK, Canada and Australia **have suspended** import duties on all Ukrainian exports for one year. The United States **has suspended** the collection of 232 duties on Ukrainian steel for one year (2022/2023).

This creates new opportunities for Ukrainian exporters. Trade turnover between Ukraine and these countries is expected to increase, thus, strengthening mutually beneficial partnership.

Ukraine has 19 FTAs with 47 countries, including DCFTA with the EU

Ukraine is a member of Pan-Euro-Mediterranean Convention



# WHY INVEST IN UKRAINE

## 3. Geographical position

### International Transport Corridors Crossing Ukraine

Ukraine's geographic location makes it an important transit corridor for trade and travel between Europe Asia and the Middle East. When combined with its other comparative advantages, Ukraine has a potential to become an exclusive Eurasian hub.

In 2022 Ukrainian logistics routes were included in Trans-European Transport Network (TEN-T)

- The North-Baltic Corridor was extended through Lviv and Kyiv to Mariupol
- Baltic Sea - Black Sea - Aegean Sea Corridor extended through Lviv, Chernivtsi (Romania and Moldova) to Odessa
- The corridors Baltic Sea - Adriatic Sea and Rhine - Danube will pass through Lviv



Most major destinations in Europe can be reached in two days by truck from Ukraine, which gives it a competitive edge, particularly for food distribution. When the truck time to ship across Europe is added for non-port cities, Ukraine stands out for its capability of delivering goods in a timely and cost-effective manner.

## WHY INVEST IN UKRAINE

### 4. Skilled and competitive labor force (1)

Ukraine is known for skilled labor force and high education level.

Ukraine is 21st in The Global Skills Index 2022 mostly in consequence of skills that involve computer science and applied mathematics, software engineering, big data, and machine learning.

The Global Skills Index 2022



180 532

Graduates with a Bachelor's Degree in all specializations  
2021/2022

### BACHELOR GRADUATES BY SPECIALIZATION

Name of Specialization	Number of Graduates
	2021 / 2022
Natural Sciences	2 933
Mathematics and Statistics	921
Information Technology	13 764
Mechanical Engineering	5 035
Electrical Engineering	4 959
Automation and Instrumentation Engineering	2 787
Chemical and Bioengineering	1 435
Electronics and Telecommunications	2 074
Production and Technology	4 872
Architecture and Construction	6 742
Agricultural Sciences and Food Technology	5 428
Transport	8 053

# WHY INVEST IN UKRAINE

## 4. Skilled and competitive labor force (2)

- 1 National Technical University of Ukraine "Igor Sikorsky Kyiv Polytechnic Institute"
- 2 Lviv Polytechnic National University
- 3 National Technical University Kharkiv Polytechnic Institute
- 4 Dnipro University of Technology
- 5 Kharkiv National Aerospace University
- 6 National Aviation University
- 7 National Metallurgical Academy of Ukraine
- 8 Kharkiv National University of Radio Electronics
- 9 Vinnytsia National Technical University
- 10 Kharkiv National Automobile and Highway University
- 11 Poltava National Technical University
- 12 National University of Water and Environmental Engineering
- 13 Podilskyi Technical University of Agrarian Science
- 14 Ternopil Ivan Puluj National Technical University
- 15 Lutsk National Technical University



## WHY INVEST IN UKRAINE

### 5. Considerable raw material base (1)

#### Ukraine ranks 25th in mining Globally (among 165 countries)

Due to unique raw material base of iron and manganese ores, Ukraine is one of the countries with the most developed ferrous metallurgy in the world.

RICH  
MINERAL  
RESOURCES

117   
Types of minerals  
found in Ukraine  
(out of 125 known)

8.8   
Share  
depends on industrial  
importance

\$11.7   
Bln  
total output of mining  
industries

## UKRAINE'S POSITION IN THE WORLD BY MINERALS EXTRACTION

#### METALLIC MINERALS

**Iron - 6th place:** 49.3 mln t (7.24 % of global output)

**Manganese - 7th place:** 699 thsd t (3.62% of global output)

**Titanium - 5th place:** 537 thsd t (63.8% of global output)

#### NON-METALLIC MINERALS

**Kaolins - 7th place:** 1.68 mln t (3.96% of global output)

**Zircon - 11th place:** 16 thsd t (1.29% of global output)

**Graphite - 10th place:** 10 thsd t (1.06 % of global output)

#### MINERAL FUELS

**Steam coal - 12th place:** 21.6 mln t (0.31% of global output)

**Coking coal - 10th place:** 6.43 mln t (0.62% of global output)

**Uranium - 9th place:** 0.9 thsd t (1.56 % of global output)

# WHY INVEST IN UKRAINE

## 5. Considerable raw material base (2)

### Non-metallic minerals

195 - licensed fields and blocks  
43.826 Ha - respective license area

### Metallic minerals

37 - licensed fields and blocks  
22.857 Ha - respective license area

### Hydrocarbons

49 - licensed fields and blocks  
6.440 Ha - respective license area

**Li**  
Lithium

3 - licensed fields and blocks  
280 Ha - respective license area

**Ti**  
Titanium

9 - licensed fields and blocks  
9.037 Ha - respective license area

**Au**  
Gold

4 - licensed fields and blocks  
1.280 Ha - respective license area

## 24 MINERAL SUBSOIL FIELDS of critical raw materials

### NON-FERROUS METALS

**Ni**  
Nickel

**Co**  
Cobalt

**Cr**  
Chrome

**Cu**  
Copper

**Mo**  
Molybdenum

5 - licensed fields and blocks  
3.086 Ha - respective license area

### RARE EARTH METALS

**Be**  
Beryllium

**Zr**  
Zirconium

**Ta**  
Tantalum

**Nb**  
Niobium

**Sc**  
Scandium

4 - licensed fields and blocks  
1.870 Ha - respective license area



50+ MOST POPULAR PUBLIC SERVICES FOR BUSINESS ARE ALREADY AVAILABLE ON DIIA WEB-PORTAL, INCL.:

- Registration of LLC / as an individual entrepreneur
- Applying for Diia City resident status
- Applying for "Ye-robota", EU4Business grants (startups, greenhouses, gardening, processing industry, etc.)
- Licensing for production, import and retail/wholesale of medicines
- Obtainment of permit for special water usage
- Notification of the start of preparation work for construction
- Obtainment of permit for performance of construction work

### 7. Ukraine as a global leader

**1<sup>st</sup>** exporter of sunflower oil

**2<sup>nd</sup>** in the sunflower seed production

**2<sup>nd</sup>** in export of ferro-silico-manganese

**3<sup>rd</sup>** in the potatoes production

**3<sup>rd</sup>** exporter of maize, barley and rape

**3<sup>rd</sup>** in export of clays, andalusite, kyanite and sillimanite, semi-finished products of iron and pig iron

# WHY INVEST IN UKRAINE

## 8. Investment incentives (1)

### AMOUNT OF STATE SUPPORT

### Incentives for significant investments



5-year corporate income tax (CIT) exemption



Value-added tax (VAT) exemption for import of new equipment and components to it



Exemption from import duty of new equipment and components to it



up to 30% CAPEX



Construction of related infrastructure (highways, communication lines, utilities etc.)



Lease of state or communal land plots without auction



Land tax exemption / lower land tax rate

### PROJECT REQUIREMENTS

20+ min EUR investments  
80+ jobs to be created

#### Eligible industries:

- processing industry
- extraction for the purpose of further processing and/or enrichment of natural resources (except hard coal, lignite, crude petroleum, natural gas)
- waste management
- transportation
- warehousing
- postal and courier activities
- logistics
- education
- R&D
- healthcare
- arts and culture
- sports
- tourism
- hospitality



Guide: Incentives for Significant Investments

# WHY INVEST IN UKRAINE

## B. Investment incentives (2)

### Incentives for industrial parks



full or partial compensation of interest rates on loans for arranging an industrial park, carrying out economic activity



10-year CIT exemption



exemption from import duties for new equipment



non-refundable financing for arranging an industrial park, and/or construction of related infrastructure facilities



land tax exemption/  
lower land tax rate



exemption from real estate tax for industrial buildings



compensation for connecting to engineering grids



VAT exemption for importing new equipment



exemption from payment of forestry production losses



Guide: State support for industrial parks



### Incentives for IT industry

## DIIA CITY regime



#### SPECIAL TAXATION REGIME FOR DIIA CITY RESIDENTS

- 0% of exit capital tax or 10% of CIT
- 6% of PIT, 22% of the minimum wage for social security fee and 1.5% of military tax
- 0% of withholding income tax of an individual received as dividends, if not distributed for 3 or more years etc.



#### FLEXIBLE FORMS OF EMPLOYMENT

- Gig-contracts (allows you to show real turnover and pay moderate taxes, provide social guarantees, and reserve gig-specialists that are liable for military services, etc.)
- Labor agreements and commercial contracts are still available



#### BETTER IP RIGHTS PROTECTION FOR IT COMPANIES

- IP rights for an object created by the gig-specialist in connection under the gig-contract shall belong to the DIIA City resident, unless otherwise provided by the gig-contract (at the moment when IP rights appear for the author, if not specified otherwise in the contract)



#### ACCESS TO LEGAL ELEMENTS OF COMMON LAW SYSTEM

- The right to increase charter capital of a LLC via convertible loans mechanism
- The right of LLC and any third party to be a party to a shareholders' agreement
- Mechanisms of the employee- stock ownership plan (ESOP)
- Warranties and indemnities regulations, liquidated damages provisions, etc.

## REQUIREMENTS FOR ENTERING

- 9+ employees and/or gig-specialists
- Average monthly salary of employees and is not less than the equivalent of EUR 1200
- 90% of IT company's total net income consists of the "qualified income" (income obtained as a result of IT activities)
- Eligible industries:
  - software development and testing, including games
  - publishing and distribution of software, including SaaS
  - teaching computer literacy, programming, testing, software technical support
  - digital marketing and advertising via software developed by DIIA City residents
  - R&D in IT and Telecom
  - cybersport
  - providing services related to the virtual assets flow etc.

While martial law is in force, companies will not be deprived of the status of residents of DIIA City, even if they do not meet the above criteria

#### Incentives for e-transport industry

### TAX AND CUSTOMS INCENTIVES for e-transport industry



**Temporary CIT exemption (till 2036)** for legal entities that conduct solely business activity of production and sale of electric motors, lithium-ion (lithium-polymeric) batteries, their charging devices, electric transport, other eco-transport, tram and metro cars



**Temporary VAT exemption (till 2026)** for import and sale on the territory of Ukraine of electric and eco-vehicles



**Temporary VAT and customs duty exemption (till 2031)** for importing goods by the legal entities that conduct or plan to create/modernize their production for industrial production of electric vehicles, eco-transport, trams and metro cars

#### THE AMOUNT OF CIT EXEMPT

can only be used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production

#### Incentives for aircraft manufacturing



temporary exemption from VAT and customs duties (till 2025) for importing of goods for the aircraft industry



temporary VAT exemption (till 2025) of supply of the results of R&D works for the needs of the aircraft industry



0% VAT rate for sale of products (services) produced by enterprises at the expense of the State Budget of Ukraine



temporary land tax exemption (till 2025) for aircraft manufacturers that carry out the development and/or manufacturing with the final assembly of aircrafts and engines to them



temporary IT exemption if the amount of CIT exempt is used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production, etc.

#### STATE PROGRAM "AFFORDABLE LOANS 5-7-9%"

- **Purpose:**

- increase in production volumes;
- exports, import substitution;
- high-tech production and introduction of innovations;
- creation of new jobs;
- return of migrant workers to Ukraine, etc.

- **Conditions**

- UAH 60 mln - the maximum amount of loan
- 0, 5, 7 or 9 % of interest rate
- up to 5 years program duration

During martial law special conditions are available for the purpose of relocation and/or restoration of industry facilities that suffered from military aggression:

- 0 % of interest rate (during martial law + 1 month)
- 5 % of interest rate afterwards
- up to 5 years program duration



### Incentives for agribusiness

#### Forms of state support:

- special budget subsidies, and
- partial reimbursements of the invested costs

#### Amount of state support:

- up to 50% of the investments in construction of facilities and processing enterprises
- up to 80% of the values of breeding animals
- up to UAH 30 thsd per farm animal
- up to UAH 60 thsd per bee family owner etc.

UAH 67 mln - max amount of state support that can be granted to agriproducers - related companies

#### Supported activities:

- purchase of breeding animals
- construction of grain storage and processing enterprises, livestock farms facilities
- keeping and increase in farm animals

#### State grant program "eRobota" for startups and SME

In July 2022, the "eRobota" grant program was launched in Ukraine in order to allow the creation of tens of thousands of new businesses and jobs at the expense of provision of grants for starting one's own business as well as expanding the operations of SMEs.



##### GRANT FOR BUSINESS

up to UAH 250 thousand (USD 7 thousand)



##### GRANT FOR GARDENING

up to UAH 400 thousand (USD 11 thousand)



##### GRANT FOR PROCESSING INDUSTRY

UAH 8 mln (USD 220 thousand)



##### GRANT FOR GREENHOUSE

UAH 7 mln (USD 200 thousand)



##### GRANT FOR IT STARTUP

UAH 3,5 mln (USD 100 thousand)



## REGIONAL OVERVIEW

as of a February 2022

# KHMELNYTSKYI

20.6 thsd-km<sup>2</sup> 3% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Food industry
- Mechanical engineering
- Furniture
- Plastic production
- Metallurgy

## Main investors



## MINING & QUARRYING

- Peat
- Sands
- Kaolin
- Limestone
- Chalk
- Granite



## EDUCATION

18 Universities



Khmelnitskiy International Airport



International roads M-12



325 km



329 km



552 km



Kyiv



Kyiv Airport



Odesa seaport





## SPECIALIZATION

- Mining & Quarrying
- Agriculture
- Electrical engineering
- ICT
- Food industry
- Tourism
- Furniture
- Oil processing

## Main investors



## MINING & QUARRYING

- Coal
- Sulfur
- Potassium salt
- Mineral waters
- Peat



## EDUCATION

- 33 Universities
- 10 Technical schools



Danylo Halytskyi International Airport Lviv



International roads 3 ITC, M-06, M-10, M-12



540 km



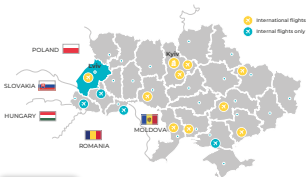
Kyiv



820 km



Odesa seaport



# ZAPORIZHZHIA

28.5 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Metallurgy
- Mechanical engineering
- Mining & Quarrying
- Agriculture
- ICT
- Food industry

## Main investors



bosal

KONECRANES



## MINING & QUARRYING

- Iron ores (titanium, iron)
- Gold
- Manganese ore
- Kaolin
- Gas
- Lithium



## EDUCATION

- 16 Universities
- 5 Technical schools



Zaporizhzhia International Airport



Zaporizhzhia River Port



Berdiansk Commercial Sea Port



International roads / ITC



557 km



Kyiv



300 km



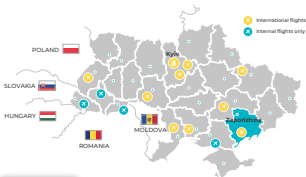
Kharkiv Airport



518 km



Odessa seaport



# TERNOPIL

13.8 thsd-km<sup>2</sup> 2% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Electrical engineering
- Agriculture
- Furniture
- Food industry
- Plastic production

## Main investors



## MINING & QUARRYING

- Building materials (dolomite, clay, limestone)
- Peat



## EDUCATION

- 11 Universities
- 6 Technical schools



Ternopil International Airport



International roads M12



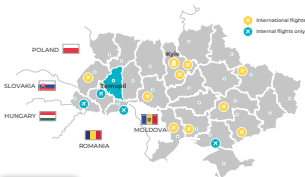
490 km Kyiv



140 km Lviv airport



690 km Odessa seaport



# VOLYN

20.144 thsd-km<sup>2</sup> 3% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Electrical engineering
- Agriculture
- Furniture
- Food industry
- Plastic production

## Main investors



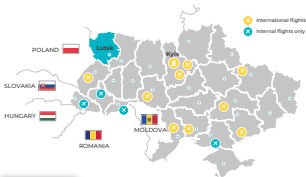
## MINING & QUARRYING

- Peat
- Phosphates
- Building stone
- Hard coal



## EDUCATION

- 10 Universities
- 3 Technical schools



International roads M-07, M-10



400 km



Kyiv



160 km



Lviv airport



840 km



Odessa seaport



# VINNYTSIA

26.5 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Food industry
- Woodworking
- Mechanical engineering
- ICT

## Main investors



## MINING & QUARRYING

- Peat
- Fluorspar
- Kaolin
- Granite



## EDUCATION

- 17 Universities
- 6 Technical schools



Vinnytsia International Airport  
(reconstruction until 2023)



International roads M-12, M-21



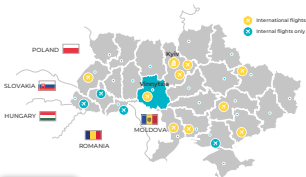
270 km Kyiv



270 km Lviv airport



425 km Odessa seaport



# SUMY

23.8 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering
- Food industry
- Plastic production
- Agriculture
- Chemical industry
- Textile

## Main investors



## MINING & QUARRYING

- Oil & Gas
- Amber
- Building materials
- Peat
- Phosphorites
- Sands



## EDUCATION

- 7 Universities
- 8 Technical schools



Sumy Airport



International roads E-38, E701, E381, E391, M-02



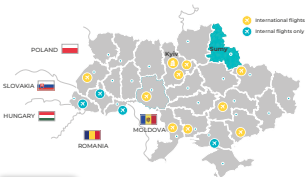
334 km to Kyiv



199 km to Kharkiv Airport



744 km to Odessa seaport



# POLTAVA

28.7 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering (rail locomotives)
- Food industry
- Oil processing
- Agriculture

## Main investors



## MINING & QUARRYING

- Oil & Gas
- Granite
- Iron ores



## EDUCATION

- 13 Universities
- 5 Technical schools



Poltava International Airport



Kremenchuk River Port



International roads E584, E-40  
M22, M-03



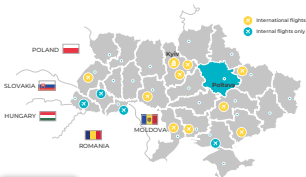
341 km Kyiv



174 km Kharkiv Airport



585 km Odessa seaport



# RIVNE

20.1 thsd-km<sup>2</sup> 3% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Electrical engineering
- Food industry
- Woodworking
- Furniture
- Plastic production
- Agriculture
- Chemical industry

## Main investors



## MINING & QUARRYING

- Amber
- Peat
- Building materials
- Sapropel



## EDUCATION

- 11 Universities
- 1 Technical schools



Rivne International Airport



International roads M-06, M-10



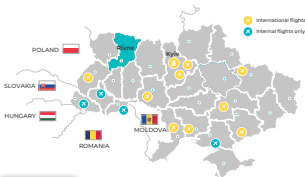
330 km Kyiv



230 km Kharkiv Airport



780 km Odessa seaport



- ✈ International flights
- ✈ Internal flights only

# ODESA

33.3 thsd-km<sup>2</sup> 6% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Mechanical engineering (shipbuilding)
- Chemical industry
- Food industry
- Renewables
- Tourism

## Main investors



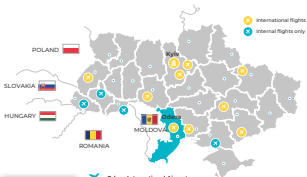
## MINING & QUARRYING

- Limestone
- Sand
- Kaolin
- Oil
- Granite



## EDUCATION

- 31 Universities
- 9 Technical schools



Odesa International Airport



Odesa Commercial Sea Port



Yuzhnyi Sea Port



Chornomorsk Commercial Sea Port



International roads S (TC)



474 km Kyiv



218 km Kharkiv Airport



450 km Odesa seaport

# MYKOLAIV

24.6 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Mechanical engineering (shipbuilding)
- Chemical industry
- Food industry
- Tourism

## Main investors



## MINING & QUARRYING

- Granite
- Limestone
- Building stone
- Kaolin
- Cement raw materials



## EDUCATION

- 11 Universities
- 5 Technical schools



Mykolaiv International Airport



Mykolaiv Sea Port



Mykolaiv River Port



Dnipro-Buzkyi Sea Port



International roads 3 ITC



473 km Kyiv



321 km Dnipro Airport



- ✈ International flights
- ✈ Internal flights only

# KIROVOHRAD

24.6 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture (animal fats)
- Food industry
- Mining & Quarrying
- Mechanical engineering
- Mechanical engineering
- Plastics production

## Main investors



Cargill

4<sup>th</sup> esan



## MINING & QUARRYING

- Uranium ore
- Bituminous shale
- Gypsum
- Iron ores
- Gneiss
- Kaolin
- Graphite
- Coal



## EDUCATION

- 9 Universities
- 6 Technical schools



Airport Kropyvnytskyi



International roads M-04, M-12, M-13



300 km Kyiv



287 km Kyiv Airport



314 km Odessa seaport



# LUHANSK

26.7 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Paper industry
- Chemical industry
- Machine engineering
- Plastics production
- Agriculture

## Main investors

CLARIANT



## MINING & QUARRYING

- Coal
- Anthracite
- Sand
- Gas
- Chalk



## EDUCATION

- 10 Universities
- 3 Technical schools



International roads  
E40, M03, E105



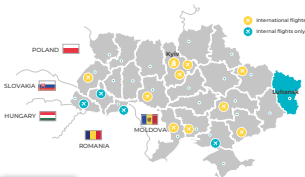
755 km Kyiv



237 km Kharkiv Airport



775 km Odessa seaport





# KHERSON

28.5 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Food industry
- Mechanical engineering
- Plastic production
- Paper industry
- Woodworking
- Metallurgy

## Main investors



## MINING & QUARRYING

- Sands
- Limestone
- Loam
- Manganese ore



## EDUCATION

- 13 Universities
- 5 Technical schools



KherSON International Airport



KherSON River Port



KherSON Sea Port



Skadovsk Sea Port



International roads M-14, M-17, M-18



533 km Kyiv



- Y International flights
- U Internal flights only

# KYIV

28.1 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Food industry
- Machine engineering
- Plastics production
- Paper industry
- Agriculture
- Chemical industry (+pharma)

## Main investors



syngenta



## MINING & QUARRYING

- Granite
- Peat
- Kaolin
- Quartz sands
- Clay



## EDUCATION

- 12 Universities
- 9 Technical schools



Boryspil International Airport



International roads 3 ITC



596 km

Lviv Airport



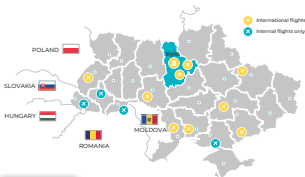
549 km

Kharkiv Airport



463 km

Odessa seaport



# ZAKARPATTIA

12.7 thsd-km<sup>2</sup> 2% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Textile
- Plastics production
- Mechanical engineering (electric machines)
- Woodworking
- Furniture
- Food industry

## Main investors



## MINING & QUARRYING

- Perlite
- Andesite-basalt
- Wood
- Zeolite
- Gold
- Mineral waters
- Marble
- Barite ore



## EDUCATION

- 9 Universities
- 5 Technical schools



Uzhhorod International Airport



International roads M-05



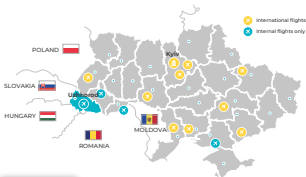
810 km Kyiv



270 km Lviv Airport



1,070 km Odessa seaport



# KHARKIV

31.4 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering
- Food industry
- Plastic production Pharmaceuticals
- Agriculture
- Chemical industry
- ICT

## Main investors



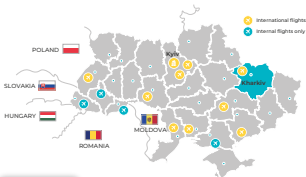
## MINING & QUARRYING

- Coal
- Nonferrous metals
- Building materials
- Oil & Gas



## EDUCATION

- 55 Universities
- 8 Technical schools



Kharkiv International Airport



International roads E40, M03, E105



460 km Kyiv



670 km Odessa seaport

# IVANO-FRANKIVSK

13.9 thsd-km<sup>2</sup> 2% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mechanical engineering (electric machines)
- Mining & Quarrying (oil & gas)
- Plastics production
- Chemical industry
- Agriculture (livestock)

## Main investors

Electrolux PAS LEONI



## MINING & QUARRYING

- Oil & Gas
- Potassium & magnesium salt
- Sulfur
- Gypsum
- Limestone
- Ozocerite



## EDUCATION

- 13 Universities
- 3 Technical schools



Ivano-Frankivsk International Airport



International roads M-12



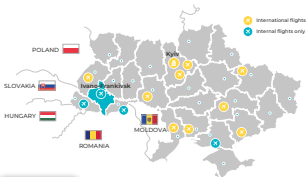
610 km Kyiv



140 km Lviv Airport



810 km Odessa seaport



# DNIPROPETROVSK

31.9 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Metallurgy
- Mechanical engineering (aerospace)
- Food industry
- ICT
- Agriculture

## Main investors



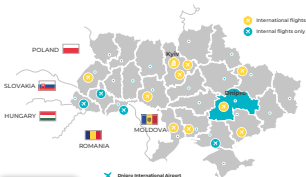
## MINING & QUARRYING

- Coal
- Iron ore (copper, nickel, iron, cobalt, aluminum)
- Uranium
- Manganese ore



## EDUCATION

- 51 Universities
- 3 Technical schools



- Dnipro International Airport
- Kyiv Bish International Airport
- Nizopal River Port
- Dnipropetrovsk River Port
- Kamianka River Port
- International roads E50, E100, E60, E78, M29

- 454 km Kyiv
- 218 km Kharkiv Airport
- 450 km Odessa seaport

# DONETSK

26.5 thsd-km<sup>2</sup> 4% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Metallurgy
- Mechanical engineering

## Main investors



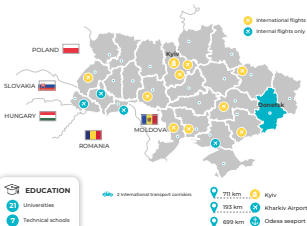
## MINING & QUARRYING

- Coal
- Lithium
- Salt
- Methane
- Clay
- Iron ore
- Gas
- (titanium, iron)



## EDUCATION

- 21 Universities
- 7 Technical schools



# CHERNIVTSI

8.1 thsd-km<sup>2</sup> 1% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Woodworking
- Mechanical engineering
- Furniture
- Agriculture (fruits, nuts) Food
- industry
- Textile
- Plastic production

## Main investors



PRETTL



## MINING & QUARRYING

- Wood
- Building materials
- Oil & Gas
- Mineral and (anhydride, thermal waters limestone, loams)



## EDUCATION

- 11 Universities
- 5 Technical schools



Chernivtsi Leonid Kadeniuk International Airport



International roads E-85



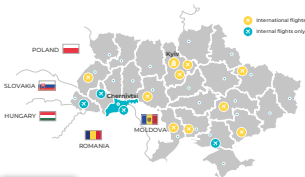
570 km Kyiv



280 km Lviv airport



750 km Odessa seaport





# CHERNIHIV

31.9 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Food industry Woodworking
- Paper industry
- Mechanical engineering
- Plastic production
- Textile

## Main investors



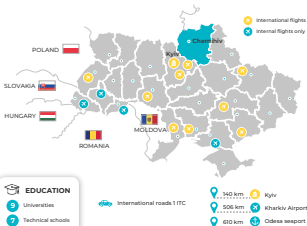
## MINING & QUARRYING

- Oil & gas
- Peat
- Chalk
- Bischofites
- Sand
- Quarz sands
- Clay



## EDUCATION

- 9 Universities
- 7 Technical schools



# CHERKASY

20.9 thsd-km<sup>2</sup> 3% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Agriculture
- Food industry
- Woodworking
- Mechanical engineering
- Pharmaceuticals
- Plastic production

## Main investors



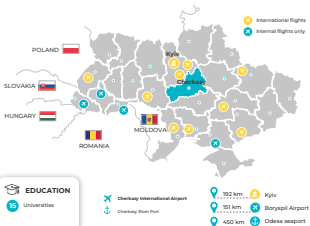
## MINING & QUARRYING

- Bentonites
- Kaolin
- Peat
- Quartz sands



## EDUCATION

15 Universities



# ZHYTOMYR

29.8 thsd-km<sup>2</sup> 5% of Ukraine's territory

Ukraine Invest  
YOUR INVESTMENT PARTNER



## SPECIALIZATION

- Mining & Quarrying
- Mechanical engineering (electric machines)
- Woodworking
- Agriculture
- Textile
- Food industry

## Main investors



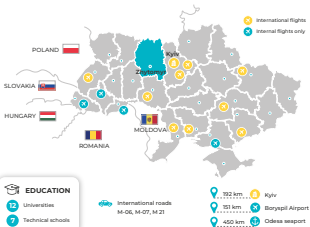
## MINING & QUARRYING

- Gypsum
- Titanium
- Kaolin
- Granite
- Sand
- Quarzite



## EDUCATION

- 12 Universities
- 7 Technical schools





## PROJECTS SEEKING INVESTMENTS

## PROJECTS SEEKING INVESTMENTS

FOR MORE INFORMATION  
CONTACT [UKRAINEINVEST](mailto:UKRAINEINVEST)

AGRICULTURE

### Agro food tech cluster



#### KEY PROJECT HIGHLIGHTS

The establishment of Ukraine's unique center of breakthrough technologies synergy in the field of the agro-food industry.

#### FORMAT

Industrial technopark equipped with production and technological equipment, near

- Lviv (Hrushiv) - production and logistic
- Ivano-Frankivsk - com.cluster
- Vinnytsia - innovation and production

150

Total investment amount, USD mln

7 years

PAYBACK PERIOD

4 years

PROJECT IMPLEMENTATION PERIOD  
(time to launch of operations)

Type of required investment: loan/equity/mixed

## PROJECTS SEEKING INVESTMENTS

FOR MORE INFORMATION  
CONTACT UKRAINEINVEST

AGRICULTURE

### Corn processing plant



#### KEY PROJECT HIGHLIGHTS

Production capacity of 100,000 tons / year:

- L-Lysine Sulfate - 70%,
- Embryo, Cellulose, Gluten - 30%.

The plan includes:

- reconstruction of the plant
- launching of a line for the reception and storage of corn grain
- installation, commissioning and launching of a technological line for the production of corn starch.

#### FINANCIAL DETAILS

- IRR - 15%
- NPV - USD 52.7 mln
- EBITDA margin - 30%

150

Total investment amount, USD mln

60

Amount of own investment in the project, USD mln

7 years

PAYBACK PERIOD

2 years

PROJECT IMPLEMENTATION PERIOD  
(time to launch of operations)

Type of required investment: loan/equity/mixed

## PROJECTS SEEKING INVESTMENTS

FOR MORE INFORMATION  
CONTACT UKRAINEINVEST

AGRICULTURE

Feed soy protein concentrate plant



### FINANCIAL DETAILS

IRR – 35%

NPV - USD 51 mln

62

Total investment  
amount, USD mln

9 years

PAYBACK  
PERIOD

2 year

PROJECT  
IMPLEMENTATION  
PERIOD

(time to launch  
of operations)

Type of required investment: mixed

## PROJECTS SEEKING INVESTMENTS

FOR MORE INFORMATION  
CONTACT UKRAINEINVEST

AGRICULTURE

### Cattle growing and slaughter house



#### FINANCIAL DETAILS

- IRR – 25.2%
- EBITDA for the entire period – USD 129.4 mln
- ROI – 137%

#### KEY PROJECT HIGHLIGHTS

- The development of a complex for raising, slaughtering and processing of cattle for beef sales for the domestic and foreign markets.

#### The plan includes:

- To increase the herd level from 1 200 to 20 000 cows of premium genetics to raise 5 000 bulls per year that will provide marble meat ready for export.
- To build the slaughterhouse and refrigeration with capacity of about 4.000 animals per month.

44

Total investment amount, USD mln

19

Amount of own investment in the project, USD mln

6 years

PAYBACK PERIOD

2 years

PROJECT IMPLEMENTATION PERIOD  
(time to launch of operations)

Type of required investment: loan/equity/mixed



## PROJECTS SEEKING INVESTMENTS

## CONSTRUCTION & BUILDING MATERIALS

### Construction of gypsum based mixes production plant



#### KEY PROJECT HIGHLIGHTS

Located directly on the gypsum deposit.

The capacity of the project is 80,000 tons/year (10% of the Ukrainian market)

#### FINANCIAL DETAILS

- IRR - 36%
- NPV - USD 1.7 mln
- IRR/Dk - 31.5%

# 5.7

Total investment amount, USD mln

# 3.4

Amount of own investment in the project, USD mln

# 8.5 years

PAYBACK PERIOD

# 1 year

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of investment: mixed (loan + equity)

## PROJECTS SEEKING INVESTMENTS

### Float glass facility



#### KEY PROJECT HIGHLIGHTS

- Construction of the only modern high-tech enterprise for the production of float glass according to EU standards on the territory of Ukraine.
- Production capacity: 500 tons of finished products per day (18 million m<sup>2</sup> per year based on glass with a thickness of 4 mm).
- Product range: Transparent float glass from 2 to 10 mm thick, colored, tinted, and reflective, self-cleaning, energy efficient and others.
- Sales markets: EU, world market, domestic market.

#### FINANCIAL DETAILS

- IRR - 11.28%
- NPV - USD 237.7 mln
- EBITDA - USD 43.7 mln

FOR MORE INFORMATION  
CONTACT UKRAINEINVEST

CONSTRUCTION & BUILDING MATERIALS

250

Total investment  
amount, USD mln

80

Amount of own investment  
in the project, USD mln

10 years

PAYBACK PERIOD

3 years

PROJECT  
IMPLEMENTATION  
PERIOD

(time to launch  
of operations)

Type of required investment: loan/mixed

## PROJECTS SEEKING INVESTMENTS

### Logistics hubs cluster



#### KEY PROJECT HIGHLIGHTS

- The project for the construction of 700 000 m<sup>2</sup> of logistics hubs
- Logistics A-class warehouse complexes, equipped with new technological equipment near
- Kyiv 400 000 m<sup>2</sup>
- Lviv 180 000 m<sup>2</sup>
- Dnipropetrovsk 80 000 m<sup>2</sup>
- Odessa 100 000 m<sup>2</sup>

FOR MORE INFORMATION  
CONTACT UKRAINEVEST

TRANSPORT & LOGISTICS

**450**

Total investment  
amount, USD mln

**7** years

PAYBACK  
PERIOD

**3** years

PROJECT IMPLEMENTATION  
PERIOD  
(time before the start of  
operation)

Type of investment required: loan/equity/mixed

## PROJECTS SEEKING INVESTMENTS

FOR MORE INFORMATION  
CONTACT UKRAINEINVEST

TRANSPORT & LOGISTICS

### Construction of a warehouse complex



#### KEY PROJECT HIGHLIGHTS

The construction of the company's own logistics center in the Kyiv region with the total area of 70,309.6 sq.m, with following structure:

- Warehouses - 59 303.5 sq. m;
- Offices - 1 016.3 sq. m;
- Mezzanine space - 9 990 sq. m.

#### FINANCIAL DETAILS

- IRR - 15.5%
- NPV - USD 7.2 mln
- ROI - 8.6%

34

Total investment amount, USD mln

6.8

Amount of own investment in the project

8.5 years

PAYBACK PERIOD

1.5 year

PROJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Type of required investment: loan



# ABOUT UKRAINEINVEST

## ABOUT UKRAINEINVEST

UkraineInvest is the investment promotion office of the Government of Ukraine established in 2018. Since 2020 UkraineInvest has facilitated attracting and unlocking investments for more than USD 1.5 bln.

### UKRAINEINVEST ACTIVITIES



#### INVESTMENT ATTRACTION

UkraineInvest consistently reaches out to international investment community to promote sectoral investment opportunities in Ukraine (greenfield, brownfield, JVs, etc.) and market projects open to investments. We also provide potential investors with information on setting up & doing business in Ukraine (e.g. macro and industry-specific information, legal and tax frameworks, etc.).



#### INVESTOR SUPPORT AND TROUBLESHOOTING

UkraineInvest assists businesses 24/7 at all stages of projects implementation by providing guidance and troubleshooting services. Special emphasis is put on consulting investors on obtaining government investment incentives.



#### PROMOTING UKRAINE AS INVESTMENT DESTINATION

UkraineInvest team actively promotes Ukraine at various platforms throughout the world, and organizes events for potential investors in order to make the world aware of Ukraine's investment attractiveness and specific opportunities.

For Ukrainian and international businesses operating or planning to implement investment projects



### CONSULTING AND ORGANIZATIONAL SUPPORT CONCERNING:

- setting up and doing business in Ukraine
- investment projects implementation
- available investment incentives
- war-time related issues (e.g., reservation of employees, temporary relocation and evacuation, etc.)



### INFORMATIONAL SUPPORT CONCERNING:

- macroeconomic and industry-specific matters
- legal and tax issues (e.g., licensing, taxation, customs procedures, employment, migration, etc.)

For Ukrainian and international businesses operating or planning to implement investment projects



- establishment of efficient cooperation with government bodies and local authorities
- resolving business-related problematic issues
- legislative and regulatory advocacy



- investment opportunities search (brownfield, JVs, etc.)
- matching with potential partners (meetings, site visits etc.)



## ABOUT UKRAINEINVEST

### UkraineInvest in international rankings



The London-based Emerging Europe platform ranked UkraineInvest among the top 5 best investment promotion agencies out of 23 countries in Central and Eastern Europe in 2021-2022.



**2021**  
**3d place**



**2022**  
**4th place**

*"Ukraine's position in the ranking, although one place below its third place of 2021, is nevertheless remarkable given the Russian invasion of the country, and evidence that the country remains open for business", Andrew Wrabel, founder and managing partner of Emerging Europe*



# HOW TO SUPPORT UKRAINE

## HOW TO SUPPORT UKRAINE

**UNITED24** was launched by the President of Ukraine Volodymyr Zelenskyy as the main platform for collecting charitable donations in support of Ukraine. Funds will be transferred to the official accounts of the National Bank of Ukraine and allocated by assigned ministries to cover the most pressing needs:

- Defense and demining
- Medical aid
- Rebuild Ukraine



[u24.gov.ua](https://u24.gov.ua)



# Ukraine Invest

YOUR INVESTMENT MATTERS



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