



**KYIV  
REGION**



# Production of **MILK FORMULAS FOR CHILD NUTRITION**



# BUSINESS OPPORTUNITY:

Co-financing of production of dry adapted milk formulas for child nutrition



**\$ 25 mln**

**ESTIMATED COST**



**\$7.9 billion**

**CAPACITY OF TARGET COUNTRIES (MENA+CIS) MARKET**

The information provided herein has been prepared in good-faith for information purposes only and none of it shall be treated as an offer or solicitation to deal in any transaction.



## KEY INVESTMENT HIGHLIGHTS

- Global child nutrition market annual capacity is estimated at \$75.5 billion
- Ukraine's market annual capacity is estimated at \$170 million (11,000 tons)
- Only 2 domestic producers with outdated technologies and operational problems with combined production capacity of 5,000 tons



## FINANCIAL DETAILS

- **Payback period:** 6.4 years
- **Estimated annual sales:** \$55 million
- **EBITDA margin:** 27%
- **IRR:** 22.8%



## ABOUT THE PROJECT GENERATOR

- Over 25 years of experience in Ukraine's dairy market
- Team with experience in establishing a dairy enterprise from scratch