

# PHARMACEUTICAL INDUSTRY

IN UKRAINE

**UkraineInvest**  
Your Investment Matters

# PHARMACEUTICAL INDUSTRY in Ukraine

Ukraine's pharmaceutical sector is one of the **fastest growing** and **crisis-resistant** consumer industries providing huge **opportunities for foreign business.**

 YURIA-PHARM

 Farmak

 DARNITSA

 LEKHIM

 бхфз  bcpp

 SYNBIAS PHARMA



**9 Ukrainian companies received a GMP certificate in 2016-2018,** a so-called "pharmaceutical visa-free regime" that opens access for Ukrainian drugs to overseas markets.



**110+**

companies are licensed for medicine manufacturing



**23k**

employees



**15%**

of net sales is spent on R&D activities (for comparison, 10% in IT)



**3.5%**

of total imports (\$2.1 billion in 2019)

# GROWTH OPPORTUNITIES

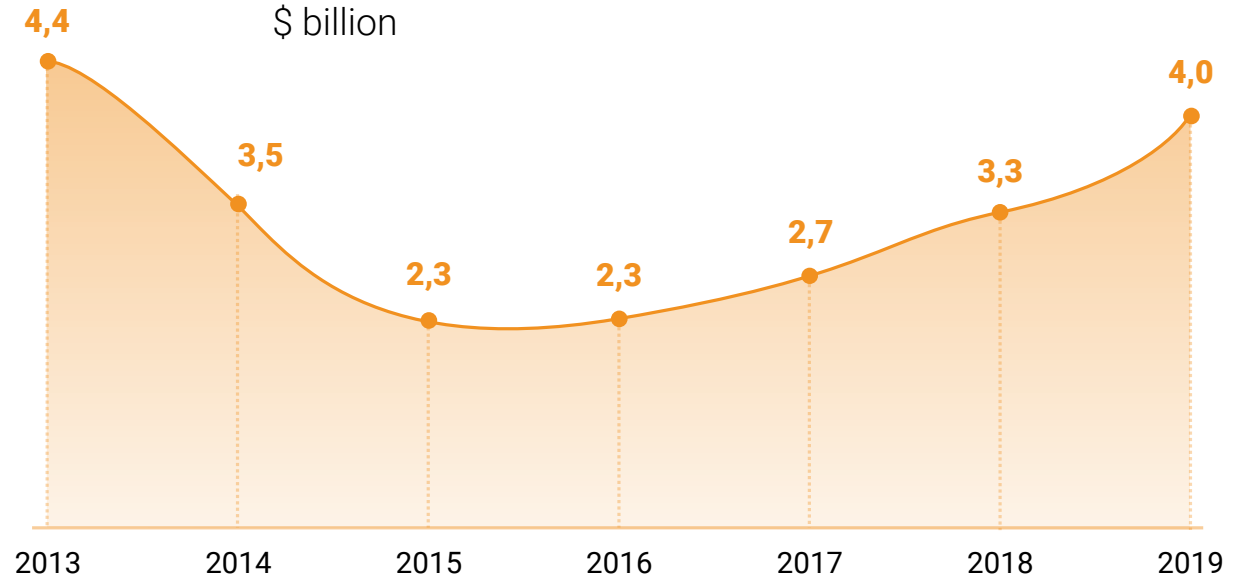
## in Ukraine's Pharma Industry

Ukraine's drug market has not yet recovered from the 2014–2015 crisis, but it is **constantly growing**. The trend is likely to continue in the coming years.

+ 15 %

CAGR for the past four years

Pharmacy market,  
\$ billion



SOURCE: Pharmaceutical Industry In Ukraine 2019 (infographic report)

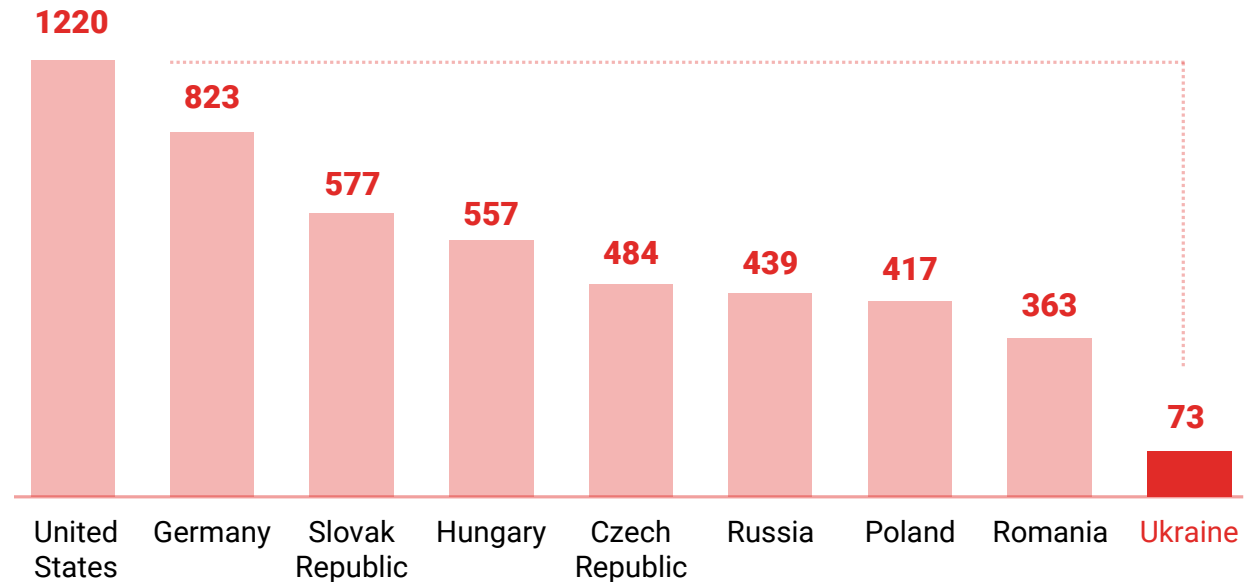
# CONSUMPTION GAP vs. PEER COUNTRIES in Ukraine's Pharma Industry

The immense **consumption gap** versus peer countries is another **growth driver**.

**+15-20%**

per capita pharmaceutical expenditures in Ukraine of the level of neighboring countries

Pharmaceutical consumption by countries, \$ per capita



SOURCE: OECD, Pharmaceutical Industry In Ukraine 2019 (infographic report)

# STATE SUPPORT & PRIVATIZATION

## in Ukraine's Pharma Industry



### GOVERNMENT SUPPORT PROGRAMS

that boost pharmacy consumption in Ukraine ("Доступні ліки», etc.)



### INDAR PRIVATIZATION

Major opportunities exist for purchase of existing local producers and privatization of state-owned assets

# FOREIGN PHARMA BUSINESS in Ukraine

In December 2019, German **STADA Group** acquired **the pharmaceutical business of Biopharma**, one of the leading pharmaceutical manufacturers in Ukraine.



“We see great potential in the Ukrainian market. With this acquisition, we will become an important player in the Ukrainian pharma market with a strong local production footprint.”

Peter Goldschmidt, CEO at STADA

We are **the government's investment promotion office** created to attract and support investment in Ukraine.



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# Your investment matters



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