



**ZAPORIZHZHYA
REGION**

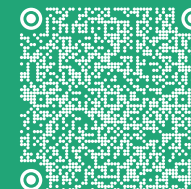


PJSC ZAPORIZHIA- OBLENERGO



STATE
PROPERTY
FUND
OF UKRAINE

LARGE-SCALE
PRIVATIZATION



BUSINESS ACTIVITY:

Power distribution to consumers in the Zaporizhia region (803,000 consumers).



\$226.1 mln
REVENUE 2018



4 381
EMPLOYEES



\$110.6 mln
TOTAL ASSETS 2018



60.25%

SHARE FOR PRIVATIZATION

(**16,52%** owned by Lex Perfecta Limited (Kinp)
12,31% owned by Bikontia Enterprises Limited (Kinp)
10,92% owned by other shareholders)

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PRODUCTION FACILITIES

The length of the distribution network with **154-0.4 kW** voltage amounts to **37,317 km** as of 1.1.2019. Power distribution volumes in 2018 amount to **8,220,101 ths. kWh**. (6.8% of total power distribution in Ukraine).



LAND PLOT

owned: **0.2 ha**
in use: **425.3 ha**
rented: **23.4 ha**



LEGAL OBLIGATIONS

As of 31.12.2018 the Company's debt to SE "Energorynok" amounts to UAH 827 million. It was restructured with a planned maturity in 2022. Additionally, there are potential tax (VAT) penalties in the amount of UAH 292 million (as of October 2019).



ADDITIONAL INFORMATION

The company is a natural monopolist in the region in the power distribution sector. The region is one of the most favorable for the development of electricity production from alternative sources, in particular solar, wind and hydro generation.



MAIN FINANCIAL INDICATORS

USD million	2016	2017	2018	9m 2019
Revenue	390.4	302.5	226.1	60.7
EBITDA*	2.3	3.5	7.8	5.0
EBITDA margin, %	0.58%	1.17%	3.46%	8.23%
Net profit	0.04	-0.53	-0.43	1.38
Net profit margin, %	0.01%	-0.18%	-0.19%	2.27%
Total assets	89.7	79.6	110.6	118.9
Net debt	-	-	-	-